

SEEK EMPLOYMENT REPORT

Overview of November 2019:

STATE OF THE NATION:

- SEEK job ads are down by 8.4% y/y
- Average advertised salary is up by 2.1% y/y (average national salary of \$88,418)
- Sectors with the highest job ad growth y/y include: Community Services & Development (14.6%), Healthcare & Medical (5.0%), and Education & Training (3.0%)
- Industries showing salary growth y/y include: Insurance & Superannuation (8.1%), Information & Communication Technology (4.4%) and Retail & Consumer Products (4.2%), Banking & Financial Services (4.1%)

STATE OF THE STATES:

- Job ad volumes are growing y/y in ACT (2.3%), TAS (1.7%) and WA (1.2%)
- All states show an increase in salary with ACT (4.7%) and TAS (3.0%) leading the way

STATE OF THE NATION

The latest SEEK Employment Report shows a decline of 8.4% in jobs advertised (y/y to November 2019).

Community Services & Development (14.6%) lead as the sector with the highest job ad growth for November 2019 (vs. November 2018), followed by Healthcare & Medical (5.0%) and Education & Training (3.0%).

Kendra Banks, Managing Director, SEEK ANZ comments: “The top three sectors contributing to job ad growth remain unchanged for the month, with Community Services & Development, Healthcare and Education and Training posting near record high job ad volumes.

“Although we’re nearing the end of the year, these sectors continue to offer many opportunities for job seekers. For example, Education and Training has a strong demand for secondary and primary teachers, and childcare and after school carers. The Healthcare and Medical sector is showing demand for general practitioners, aged care nurses and psychologists, counsellors and social workers. We anticipate this demand will continue into the new year.

Kendra continues: “When we look at our state-by-state breakdown we see declining ad volume in the large employing states as they come down from historically high levels. There is still a huge number of employment opportunities across NSW with over 40,000 listed in Sydney right now and in Victoria over 33,000 job opportunities in Melbourne.

The smaller states are ticking along with some encouraging growth coming out of regional areas. This is particularly evident in Western Australia where Albany, Great Southern, Bunbury are posting double digit monthly job ad growth. Northam and the Wheatbelt are also showing good job opportunities. Healthcare and Medical and Mining, Resources and Energy appear to be the industries driving the opportunities”.

STATE OF THE NATION: SALARY

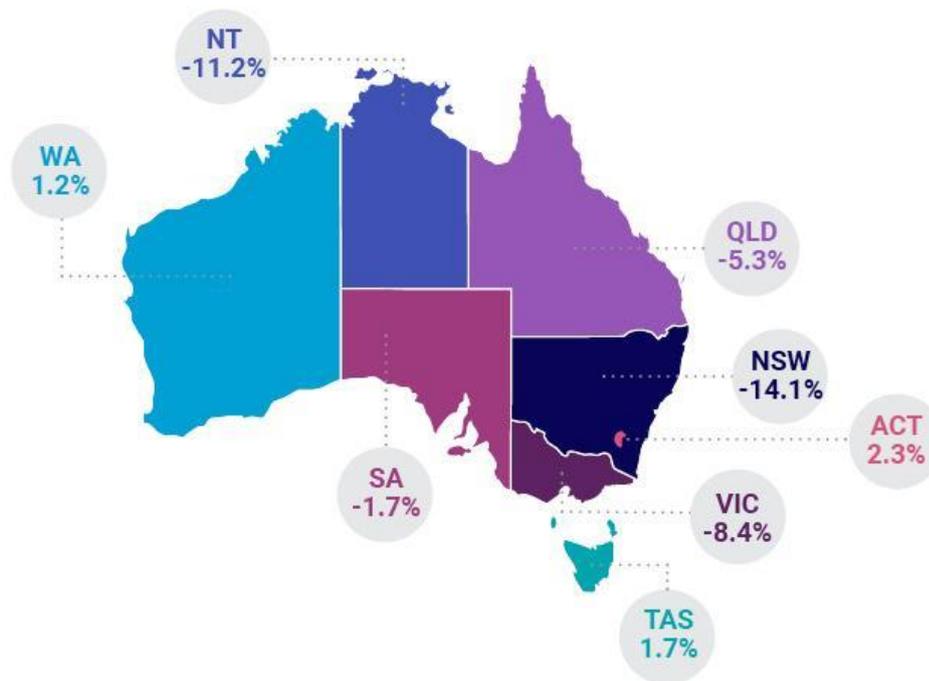
The average advertised salary across Australia was up 2.1% compared to last year (y/y to November 2019) at an average of \$88,418. Salaries grew across every state and territory and the Australian Capital Territory came in at number one in terms of growth, with an average salary of \$91,958 (up 4.7%) followed by Tasmania, at \$79,804 (up 3.0% y/y to November 2019).

Table 1: Average Advertised Salaries Seasonally Adjusted (November 2019 vs. November 2018)

| SALARIES SEASONALLY ADJUSTED | | | | | | | | | |
|------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| NOV 19 | ACT | NSW | NT | SA | TAS | VIC | WA | QLD | AUS |
| % increase | 4.7% | 2.2% | 2.8% | 2.8% | 3.0% | 2.7% | 0.3% | 1.9% | 2.1% |
| avg. \$ | \$91,958 | \$90,502 | \$88,939 | \$81,881 | \$79,804 | \$88,183 | \$90,627 | \$85,479 | \$88,418 |

Figure 1: National SEEK Job Ad growth by state (November 2019 vs. November 2018)

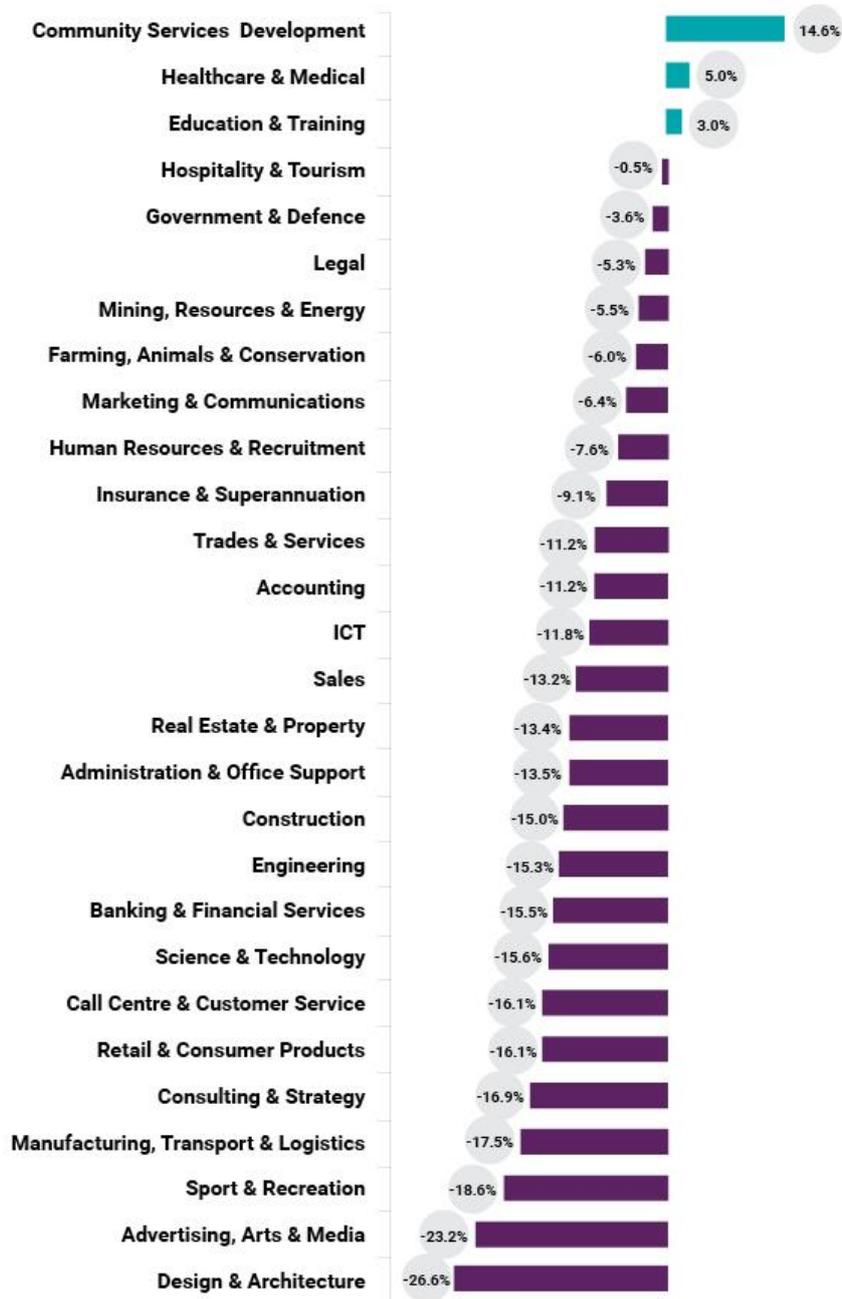
Job ad growth: State-by-state



Source: SEEK Employment Index, November 2019 vs November 2018

Figure 2: National SEEK Job Ad growth by industry (November 2019 vs. November 2018)

Australian job ad growth by industry



Source: SEEK Employment Index, November 2019 vs November 2018

MEDIA NOTE: When reporting SEEK data, we request that you attribute [SEEK](#) as the source.

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The SEEK Employment Report provides a comprehensive overview of the Australian Employment Marketplace. The report includes the SEEK Employment Index (SEI), which is the first Australia aggregate indicator to measure the interaction between labour market supply and labour market demand.

It also includes the SEEK New Job Ad Index which measures only new job ads posted within the reported month to provide a clean measure of demand for labour across all classifications.

SEEK's total job ad volume (not disclosed in this report) includes duplicated job advertisements and refreshed job ads. As a result, the SEEK New Job Ad Index does not always match the movement in SEEK's total job ad volume.

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About SEEK

SEEK is a diverse group of companies, comprised of a strong portfolio of online employment, educational, commercial and volunteer businesses. SEEK has a presence in 18 countries with exposure to over 2.9 billion people and approximately 26 percent of global GDP. SEEK makes a positive contribution to people's lives on a global scale. SEEK is listed on the Australian Securities Exchange, where it is a top 100 company with a market capitalisation close to A\$7 billion and has been listed in the Top 20 Most Innovative Companies Globally by Forbes, and Number One in Australia.