

ASX Announcement

27 March 2017

Invigor's Condat secures new contract with ZDF

- **Contract valued at \$275,000 and builds on recent string of new contract extensions by Condat**
- **Total value of new contract wins and extensions in last two months tops \$2.35 million**
- **Condat's FY2017 order book now exceeds \$9 million now 80% filled**

Leading big data solutions company Invigor Group Limited (ASX: IVO) ("Invigor") is pleased to confirm that the Company's wholly-owned Berlin-based software solutions business, Condat AG (Condat), has secured an additional AUD\$275,000 contract with Germany's largest television broadcaster, ZDF.

The new contract awarded is for Condat's Smart Media Engine SaaS platform being deployed in the provision and integration of ZDF's production and distribution workflows.

This takes the total value of contract wins and extensions by Condat in the past two months to \$2.35 million, and the business' order book for FY2017 is now 80% filled at \$9.35 million.

It is also further validation of Condat's Smart Media Engine and its growing appeal to large broadcasters. It again reflects Condat's solid customer retention rates.

Invigor's Chairman and CEO Mr. Gary Cohen said: "Condat is going from strength to strength, and it has established an excellent foothold in the broadcasting sector in Germany. The appeal of the Smart Media Engine continues to deliver real and tangible benefits to the sector and this is driving new contracts, contract extensions, and added scope to existing contracts.

"Condat is expanding much more rapidly since Invigor recently acquired 100% of the business, and we are unlocking new customers and markets. The SaaS applications developed by Condat are yet to be fully exploited and there is added scope to secure greater workflows for both the Smart Media Engine and the workflow management platform, Skyware.

"We are experiencing pleasing growth across all Invigor's divisions and expect to shortly report on new contracts, partnerships and other corporate developments in the near-term."

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About Invigor Group Limited

Invigor Group (ASX:IVO) uses its complementary suite of big data products to source, aggregate, analyse and publish content for the benefit of businesses and consumers.

Today its interconnected data sets enable enterprise clients including retailers, brands, shopping centres and government bodies to identify and better understand competitors, consumers, markets and demographics while providing the consumer with the best value-for-money.

Using its current products and a pipeline of additional offerings Invigor will have the ability to provide an end-to-end solution spanning sales, product management, business intelligence, marketing, advertising, content creation and distribution, while monetising each step of the process.