

ASX Announcement

Envirosuite secures a major win in Chile

2 July 2018

Highlights

- Envirosuite's Chilean office has secured a major subscription with agriculture company Sopraval
- Envirosuite will assist Sopraval in managing odour, dust and other air pollutants
- Annualised recurring revenue of A\$200,000 representing one of Envirosuite's largest wins to date.
- Envirosuite gaining multi-sector traction in Latin America

Environmental management technology company **Envirosuite Limited** (ASX:EVS) ('Envirosuite' or 'the Company') is pleased to announce that it has sold a new platform subscription to agriculture company Sopraval S.A. ('Sopraval').

The subscription is both the Company's first in Chile and its first major contract with a client in the agriculture sector. Annualised recurring revenue of the contract, which was won through Envirosuite's newly established office in Santiago, is A\$200,000, on an initial two-year term, making it one of Envirosuite's largest on-going subscriptions to date worldwide.

This sale both validates Envirosuite's world-leading platform in the agricultural sector as well as further justifying the strategic purchase of the assets of Odotech Inc. ('Odotech') in December 2017 which provided for the Company's fast-tracked entry into the Latin American market – refer ASX Announcement 21 December 2018.

Sopraval is one of the world's largest producers of poultry. Envirosuite's technology will initially be installed at five of Sopraval's fifty turkey farm sites, with the Company's Environmental Compliance and Impact Modelling solutions enabling the client to better monitor current conditions and anticipate and manage impacts. The Incident Intelligence solution will also be used to help manage the client's interaction with the local community.

Further to the above details and in accordance with ASX disclosure requirements, the Company confirms that all material conditions have been agreed in writing and that formal contract signing is due to be completed during the month of July 2018.

Sopraval Environment and Sustainability Manager, Jorge Dumont *"We are very happy to be transitioning to the Envirosuite platform. The ability for us to use Envirosuite's solution across our sites and get access to all relevant environmental information was a key differentiator for us."*

Envirosuite CEO Peter White: *"This marks another major contract win as the sales momentum builds across the group, and this particular win is strategically important for Envirosuite as it opens up a new industry sector and geographic market of opportunities for us to explore. It also validates our decision to buy Odotech, further increasing our client base. We are looking to further expand, not only in agriculture, but also in the mining sector in Chile and other Latin American countries."*

About Envirosuite

Envirosuite Limited (ASX:EVS) is an environmental management technology company that has developed a leading Software-as-Service platform which translates data into action in real-time.

Using proprietary algorithms built on more than 30 years of environmental consulting experience, Envirosuite's platform provides a range of environmental monitoring, management and investigative capabilities.

Envirosuite's platform is used worldwide by a range of clients in the mining, oil refining, transportation and water management industries and by governments looking to regulate industry in accordance with community well-being.

To learn more, please visit: www.envirosuite.com