



## Program

The below agenda is still preliminary. The agenda will be updated regularly at the conference website.

<b>Frontier's "Invest Mongolia Tokyo", November 24, 2017</b> Venue/International Conference Hall, JICA Global Plaza	
8:30	Registration Opens
Session Chairman: Jargalsaikhan Dambadarjaa, Executive Director, The Defacto Institute (Inviting)	
9:00	Opening Address: Masa Igata, CEO, Frontier Securities
9:10	Keynote Speech, Japanese Government Official (Inviting)
9:20	Keynote Speech, Mongolian Government Official (Inviting)
9:30	<p>Panel: The outlook of the relation between Japan and Mongolia</p> <ul style="list-style-type: none"> <li>• The opportunities on the economic developments of Mongolia from Japan</li> <li>• The economic and political priorities in 2018 between the two countries to develop the relations further</li> </ul> <p>Moderator: Zorigt Dashdorj (Inviting), Former Minister of Mineral Resources and Energy, President of Altai Holding</p> <p>Panelists:</p> <p>Japanese Government Official (Inviting)</p> <p>Mongolian Government Official (Inviting)</p> <p>Former Japanese Ambassador to Mongolia (Inviting)</p> <p>Mongolian Embassy in Japan (Inviting)</p> <p>Khashchuluun Chuluundorj, Professor, The National University of Mongolia</p>
10:10	Coffee Break
10:30	Presentation: Yolanda Fernandez Lommen, Country Director, Asian Development Bank ADB's Support to Mongolia in a Period of Economic Difficulty
10:40	Presentation: Bold Sandagdorj, Economist, Xac Bank
10:50	<p>The economic outlook – What does consensus forecast say?</p> <ul style="list-style-type: none"> <li>• Current macroeconomic and financial sector in Mongolia: How sustainable is the improved external demand?</li> <li>• Priorities and policy actions of the Government in the next 3 years: Are they achievable in consistent to the IMF program?</li> <li>• What else need to be done by the government to satisfy its current and prospective debt and equity investors</li> <li>• Implementation of the IMF program and its impact on the economy: Key updates and concerns of the first review of EFF program</li> <li>• Asset quality review: Expected potential change and development afterwards</li> <li>• FDI outlook: How much potential FDI in which sectors we are talking about in coming 3 years?</li> <li>• How to get financing internationally on growth area with priorities?</li> <li>• Political risks: Possible delay of the implementation of policies due to the possible reshuffle of the Cabinet</li> <li>• The importance of PIP (Public Investment Plan) to prioritize projects</li> </ul> <p>Moderator: Graeme Knowd(Inviting), Managing Director, Moody's Investor Services</p> <p>Panelists:</p> <p>Neil Saker(Inviting), Resident Representative, IMF</p> <p>Yolanda Fernandez Lommen, Country Director, Asian Development Bank</p> <p>Bold Sandagdorj, Chief Economist, Xac Bank</p>
11:40	<p>Panel: The outlook for Mongolia's Mineral Exports and its implications to Japanese investors</p> <ul style="list-style-type: none"> <li>• Overview of Oyu Tolgoi, Tavan Tolgoi and other opportunities in Mining</li> </ul>

	<ul style="list-style-type: none"> <li>Japanese companies' involvements and opportunities in the industry</li> </ul> <p>Moderator: David Rohanna(Inviting), Executive Chairman, APIAG Pte Ltd</p> <p>Panelists:  Tumentsogt Tsevegmid, CEO, Erdenes Mongol LLC(Inviting)  Zorigt Dashdorj(Inviting), President of Altai Holding, Former Minister of Mineral Resources and Energy  Keith Spence, President and Partner, Global Mining Capital Corp  Yoshitaka Hosoi(Inviting), Japan International Cooperation Agency (JICA)  Ionut (Johnny) Lazar(Inviting), Regional Director, East Asia CRU</p>
12:20	Presentation: Overview of the recent developments in Mongolian Law Speaker: Chris Melville, Partner, Hogan Lovells, Ulaanbaatar Anthony Woolley, Counsel, Hogan Lovells, Ulaanbaatar Nominchimeg Odsuren, Senior Associate, Hogan Lovells, Ulaanbaatar
13:00	Lunch and Networking:
Session Chairman: Khashchuluun Chuluundorj, Professor, The National University of Mongolia Co-Chairman: Nobuto Iwata, Professor, Aoyama Gakuin University(Inviting)	
14:00	Panel : Doing Business in Mongolia Moderator: Hirotake Hirose, Chief Representative, The Bank of Tokyo Mitsubishi, UB office (Inviting) Panelists : Takenori Simizu, Director, The TOA Institution & Former Ambassador to Mongolia Hiroto Fujiwara, General Manager, Sumitomo Corporation Ulaanbaatar office (Inviting)
14:40	Presentation: Bold Otgonbaatar, CEO, Oriental Invest LLC The introduction of the automobile backed financing
15:20	Presentation:Neil Saker(Inviting), Resident Representative, IMF
15:40	Panel: Investment Opportunities in Mongolia <ul style="list-style-type: none"> <li>The attractive interest rate and opportunities in NBF (Non-Bank Financial Institutions)</li> <li>The undergoing asset quality review (AQR) and opportunities in banks</li> <li>The opportunities to invest in listed securities through Mongolian stock exchange and foreign exchanges including TSE</li> <li>The problems of the value chain of the Mongolian Agriculture/Stock Raising industry and the solutions to tackle the issues</li> <li>Retail/Mobile/EC/Medical equipments/Mining equipments etc</li> </ul> <p>Moderator: Nick Edwards(Inviting), Nick Edwards Investments</p> <p>Panelists:  Ryota Sugishita(Inviting), Chief Consultant/Managing Director, Daiwa Institute of Research Ltd  Zorigt Dashdorj(Inviting),President of Altai Holding,Former Minister of Mineral Resources and Energy</p>
16:20	Tea break
16:40	Panel: Green and Infrastructure <ul style="list-style-type: none"> <li>The strong demand to infrastructure development and areas of priorities by the Government</li> <li>The serious environmental issues in Mongolia and the measures to tackle the situation</li> <li>ADB and JICA's involvements to improve air pollution in Ulaanbaatar</li> <li>Infrastructure projects supported by Japan: Power Plant, New Airport, Renewable Energy(Wind and Solar), Railway etc</li> </ul> <p>Moderator: Khashchuluun Chuluundorj, Professor, The National University of Mongolia</p> <p>Panelists:  Ministry of Energy Mongolia (Inviting)  Chris Melville, Managing Partner, Hogan Lovells, Ulaanbaatar  Tuyen D. Nguyen(Inviting), Resident Representative, International Finance Corporation  Hirotake Hirose(Inviting), Chief Representative, The Bank of Tokyo Mitsubishi, UB office  Gankhuyag Dagva, Chief Infrastrucutre Officer, Newcom LLC(Inviting)</p>

	Softbank (Inviting) Sharp (Inviting)
17:20	<p>Presentation: Japan International Cooperation Agency (JICA) -JICA's operation for the further development of Mongolia-</p> <ul style="list-style-type: none"> <li>• Introduction of the guidebook on Investment Environment in Mongolia</li> <li>• JICA's cooperation strategy and main project examples</li> <li>• Assistance to industrial promotion and diversification in Mongolia: Human resources development for industries, SME financing scheme and Mongolia-Japan Center, etc.</li> <li>• Potentials of regional development through economic corridors and possibilities of Japanese companies' business expansion to Mongolia</li> </ul>
17:50	<p>Panel: The development plan of Mongolia and the proposal to the Government from Japan</p> <ul style="list-style-type: none"> <li>• The mid-long term development plan of Mongolia and the importance of PIP (Public Investment Plan) to prioritize projects</li> <li>• The review of what has been proposed to the Government by Invest Mongolia UB on Sep 4-5</li> <li>• What else should be done by the Government particularly for Japanese investors to be trully convinced to invest?</li> </ul> <p>Moderators: Chris Melville, Managing Partner, Hogan Lovells, Ulaanbaatar</p> <p>Presentation: B. Bayarsaikhan, Director General, National Development Agency (Inviting)</p> <p>Panelists: Neil Saker(Inviting), Resident Representative, IMF Tumentsogt Tsevegmid, CEO, Erdenes Mongol LLC(Inviting) Masami Tazaki(Inviting), STR Partners Nick Edwards(Inviting), Nick Edwards Investments Takuo Kidokoro(Inviting), Former Japanese Ambassador to Mongolia</p>
18:30	Closing Remarks: Masa Igata, CEO, Frontier Securities
18:40-20:40	Reception