

ASX ANNOUNCEMENT ASX: YPB 4 December 2018

#### **Investor Presentation**

YPB Group Limited will be presenting the attached investor presentation at the 1-2-1 Tech Investment conference in Singapore over the 4<sup>th</sup> and 5<sup>th</sup> of December 2018. A short video will also be presented and is available on the Company's website.

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For further information please contact <u>investor@ypbsystems.com</u>

#### About YPB

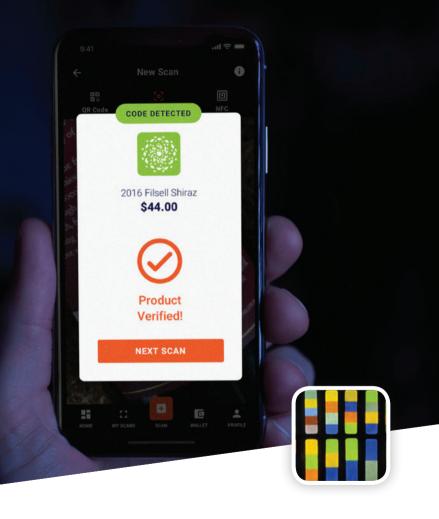
YPB Group Ltd (ASX:YPB) brings packaging to life through its proprietary technology suite that provides certainty of authenticity and connects brands directly to consumers enabling new levels of market intelligence gathering and ROI measurement.

In an evolving marketplace and with the rapid growth of cross border commerce, YPB is focused on the expanding consumer markets of Australia, South East Asia and China. <a href="http://www.ypbsystems.com">www.ypbsystems.com</a>

# YPB

1-2-1 Tech Investment conference

Singapore, 4-5 December 2018



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All amounts are in Australian dollars unless otherwise stated.

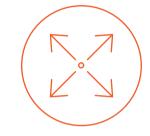


## Established, Experienced, Protected, Poised for growth









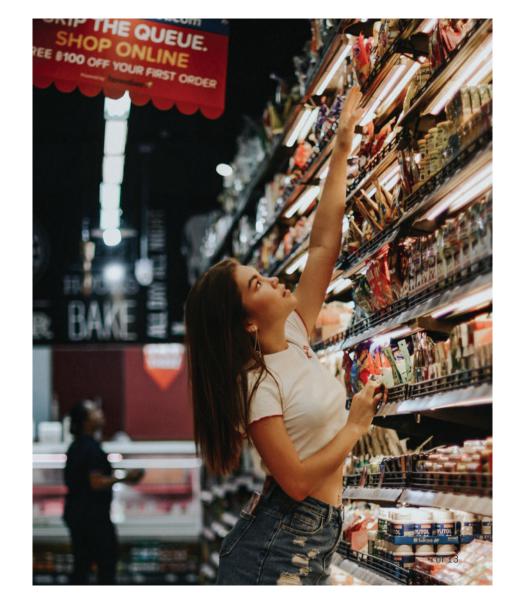
Technical expertise – 20 patents in anti-counterfeit China official anti-counterfeit accreditations – CSPIA, CATA Existing customers in ANZ, China, South East & South Asia, USA

Highly scalable, annuity revenue



## Brands want to know:

- > "Who is looking at our products?"
- > "Who is buying our products and why?"
- "What other products are they looking at, and buying?"
- > "Where are the products going after the initial point of sale?"
- "Our packaging is our last line of communication to our customers, how can I make it smarter?"





## **Market Drivers**

## YPB is ideally placed to generate revenues from market drivers

Regulatory push towards product serialisation

Brands competing for consumers and optimising their marketing and sales channel ROI

Rising consumer expectations for product authenticity, safety and value recognition for their data

YPB



## Bridging the physical to digital gap

Fake in. Fake out. The trust gateway has been broken until now...

#### **Problem**



QR codes can easily be copied corrupting the digital environment

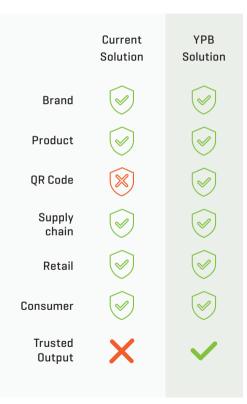
#### Solution



#### YPB's Motif Micro

MIT developed micro particle technology that is:

- > Invisible
- > Unfakeable
- > Irreproducible
- > Commercially scalable
- > Think "DNA for packaging"





## Smartphone readability - Motif Micro is a world-first

## Every consumer's phone can now scan to reveal product authenticity



## **YPB** Connect

Cloud-based, API integrated, SaaS platform that provides deep market intelligence

> World's leading product authenticity and customer engagement platform.

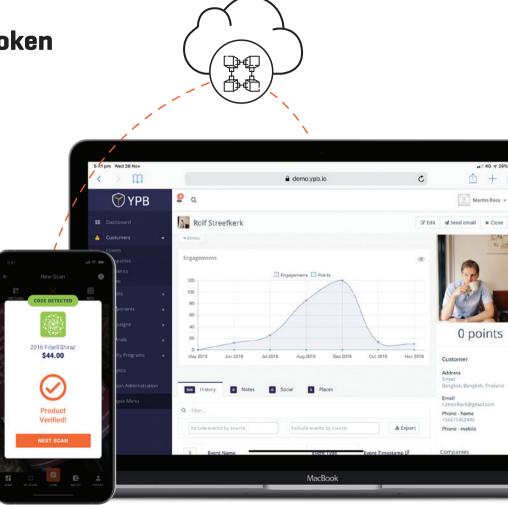
> Captures and reports on each product scan

 Going two-way in 2019 with direct consumer to brand engagement empowered by blockchain



## Blockchain application and new token issue has enormous potential

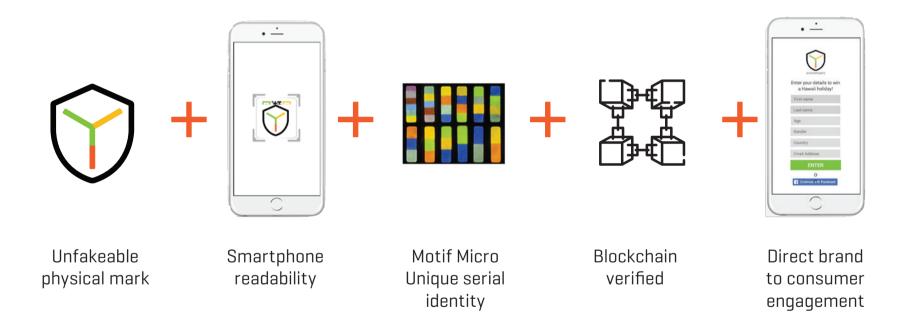
- YPB's certainty of authenticity to be underpinned by Blockchain immutability
- New utility token to empower and incentivise brand and consumer engagement
- Token float in 2019 intended to deliver non-dilutive funding





## **YPB's Solution**

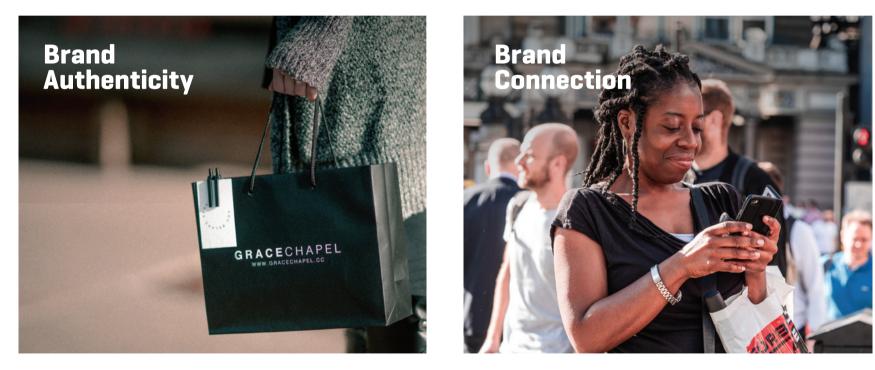
## YPB in 2019 moves to direct smartphone PLUS blockchain





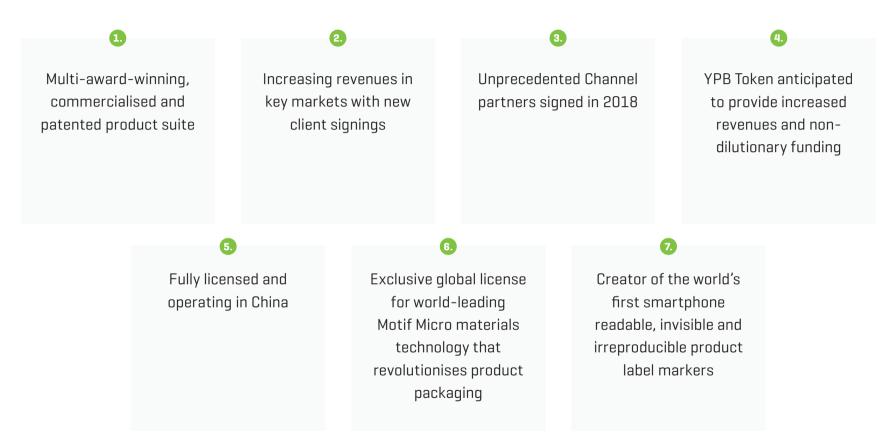
## Authenticity triggers engagement

With YPB brands can meaningfully listen to, learn from and communicate with, each and every consumer





## YPB poised for significant growth







### Authenticity triggers Engagement

For further information contact: Investor@ypbsystems.com





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