## **Liquefied Natural Gas Limited**



#### **Shareholder Presentation**

#### **Australia Road Show**



#### June 2017

ASX: LNG and OTC ADR: LNGLY

## Forward looking statement / all jurisdictions



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All references to dollars, cents or \$ in this document is a reference to US Dollars, unless otherwise stated.



World's premier provider of mid-scale LNG liquefaction solutions

# MISSION

/ISION

Deliver safe, reliable, energy efficient, flexible mid-scale LNG liquefaction solutions at the industry's lowest full cycle cost to our customers and partners, while minimizing ecological impacts

# VALUES

Safety—Performance—Partnership—Environment—Integrity— Diversity—Innovation—People

# **STRATEGY**

Participate in global LNG projects by:

- Owning, developing, and operating greenfield LNG sites
- Contributing OSMR<sup>®</sup> technology solutions to secure equity ownership in new and existing third-party LNG projects
- Licensing the OSMR<sup>®</sup> process technology to third-parties

#### **Board of Directors**





Paul Cavicchi Chairman Over 25 years experience in international energy, including Executive Vice President of GDF SUEZ Energy North America, Inc.



Greg Vesey Managing Director & CEO Extensive experience with Chevron Corporation and Texaco over 35 years, including President of Chevron's Natural Gas & VP Gas Supply and Trading



Leeanne Bond Non-Executive Director A professional company director with board roles in the energy, water and engineering services sectors



Richard Beresford Non-Executive Director Over 30 years experience in international energy industry, including British Gas plc, Woodside Petroleum Ltd, and CLP Power Hong Kong



Philip D Moeller Non-Executive Director (US-based) Former Commissioner of the Federal Energy Regulatory Commission (FERC), served in other public and private industry roles throughout his career



Michael Steuert Non-Executive Director (US-based) Over 30 years senior leadership experience, including with engineering and construction industry as CFO and Senior Vice President at Fluor Corporation

**Experienced Board of Directors oversee LNGL's growth** 

## Leadership





Gregory Vesey Managing Director/CEO of LNGL Over 35 years in the international energy sector with Chevron and Texaco. Greg is based in Houston.



Lisa Vassallo VP, Human Resources Over 20 years HR experience in retail energy, oilfield services, renewable energy, and LNG. Lisa is based in Houston.



Mike Mott Chief Financial Officer Over 30 years of finance and accounting experience in senior executive roles. Mike is based in Houston.



Anthony (AG) Gelotti Chief Commercial Officer Over 40 years of experience in the energy and LNG industry. AG is based in Houston.



Kinga Doris General Counsel and Joint Company Secretary Over 20 years of legal experience in private industry and national firms. Kinga is based in Houston.



John Baguley Chief Operating Officer Over 30 years in delivery of front end engineering design and EPC services to major LNG projects worldwide. John is based in Houston.



Andrew Gould Group Development Manager and Joint Company Secretary Over 20 years in senior roles in the finance and energy sectors. Andrew is based in Australia.

**Committed, Principled, Responsible and Experienced** 

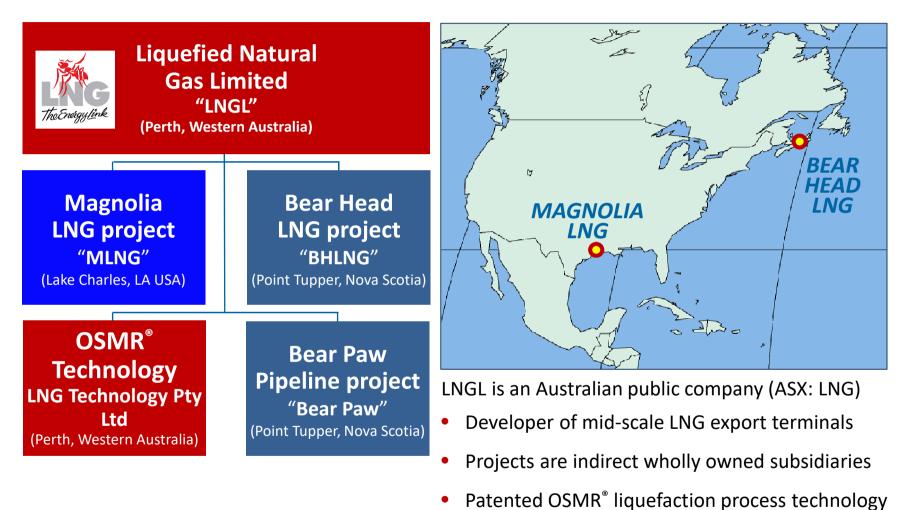
## **Corporate snapshot**



Corporate data		
ASX / US OTC ADR code	LNG / LNGLY	
<ul> <li>Cash balance as at 31 March 2017</li> </ul>	~ A\$49.3 million	
<ul> <li>Debt outstanding as at 31 March 2017</li> </ul>	None	
<ul> <li>Market capitalization (A\$0.675/share) as at 9 June 2017</li> </ul>	~ A\$346 million	
<ul> <li>Current Shares on issue</li> </ul>	513.0 million	
Current incentive rights	12.1 million	
Share register (as at 31 May 2017)		
North America	48.1%	
Australia and Asia	19.5%	
• Top 20	53.9%	
<ul> <li>Baupost Group</li> </ul>	12.2%	
<ul> <li>Valinor Management</li> </ul>	8.2%	
<ul> <li>Number of shareholders</li> </ul>	9,639	

### **Corporate structure**





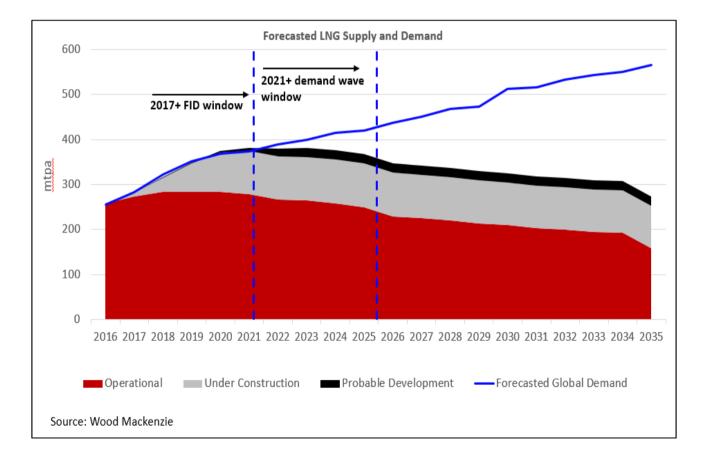
16 – 20 mtpa of capacity under development

#### **Delivering competitive and innovative LNG projects to the Global Market**



## **Our view of market fundamentals**

#### LNG supply and demand fundamentals balance in 2022



#### LNGL is well-positioned to successfully compete in the Global LNG market



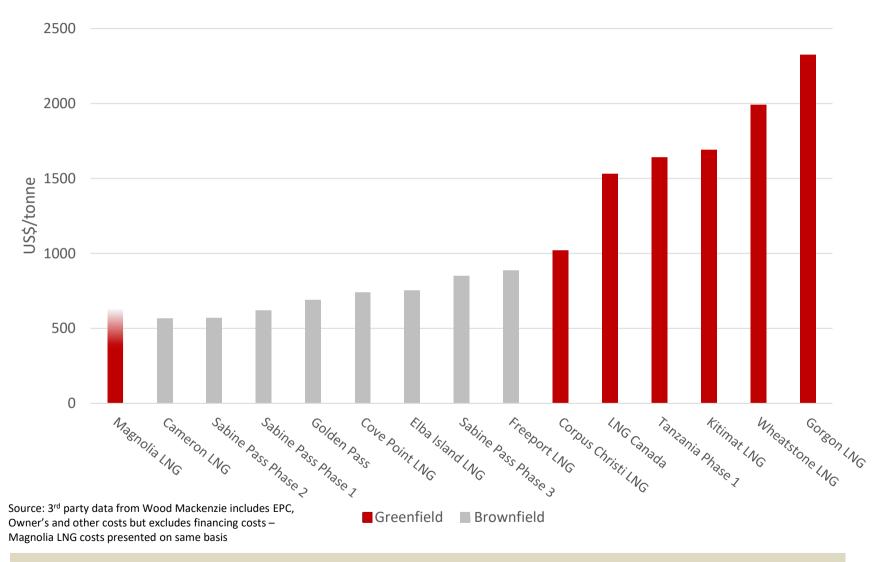
## **Strategic competitive advantages**

 Strategic alliances CAPEX contracted at fixed cost. or confirmed; no hidden costs Regulatory certainty 20% to 40% lower % fuel use Repeatable technical design Industry **Expedited** • Minor pipeline/infrastructure • Very high utilization of modular Leading Schedule work construction in fab yards **Full Cycle**  No new-build power generation **Cost Design**  MLNG equity commitment in • Limited civil work place Flexible contracting approach Compact design; standard equip. **Efficiency &** Impact to • "2-in-1" configuration increases Low fuel use reduces GHG Environment Reliability emissions system reliability & customer flexibility Site footprint uses less acreage Use of highly efficient ammonia • Less flaring during start-up, cool Driver selection & use of down, transient conditions combined cycle power Low NOx gas turbines Patented boil-off re-liquefaction Limited dredging requirements

#### **OSMR®** delivers best in class full cycle economic value



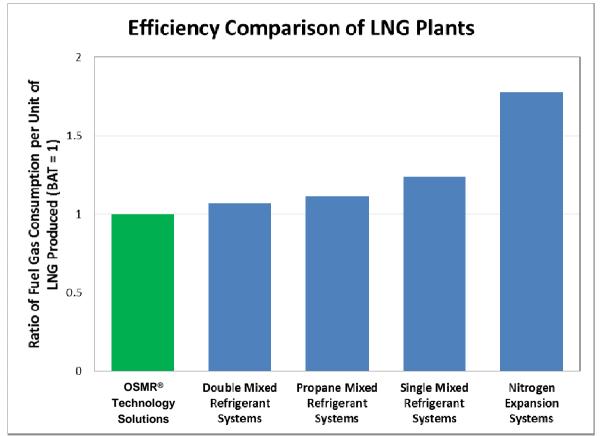
## **Industry leading capital cost**



#### Magnolia cost range of US\$549 to US\$628 per tonne of capacity



Optimizing operating costs drives lower full cycle project cost



Source: Liquefied Natural Gas Limited, LNG Technology Pty Ltd.

Lowest full cycle cost (Capex + Opex) ensures price competitiveness

## Capex is complete, contracted, or confirmed



- EPC + Other Costs per tonne range of US\$549 to US\$628 based on final FID design capacity
- Executed Lump Sum, Turnkey EPC Contract<sup>1</sup> (\$499-544/tonne)
  - 4 x 2 trains, 2 tanks, all amenities
  - Gas turbines, compressors, cold boxes, bulk materials
  - Mob / de-mob costs
  - Capital spares / contractor insurance
  - EPC profit, risk funds, escalation, contingency
- Other Costs contracted or verifiable (\$50-84/tonne)
  - Owner's engineer
  - Remaining regulatory, permitting, and environmental costs
  - Commissioning gas and cost
  - O&M mobilization
  - Other minor non-EPC contracts
  - Internal capitalized costs from financial close
- Financing costs will be at market rates as at Financial Close





<sup>1</sup> Price validity through 30 June 2017

#### MLNG's cost is "all inclusive" - there are no hidden costs to consider



## **Bear Head LNG update**

- 8 mtpa with expansion option to 12 mtpa project
- FTA & Non-FTA approved
- Fully permitted (Canadian FERC equivalent)
- Phase I FEED complete targeting US Gulf Coast equivalent cost structure
- Government Support
- Excellent First Nations and Community relationships
- Plan B option for Western Canadian resource owners



#### FOB price US\$6 – 8/mmBtu expected for WCSB gas supply



#### Targeted Magnolia LNG customer profile:

- IOCs averaging down LNG supply portfolio costs during EPC down cycle
- NOCs diversifying LNG supply portfolios to extend existing LNG contracts and capture new markets
- Asian/European/South American utilities or point-to-point buyers that missed Phase 1 of US LNG wave

#### **Targeted Bear Head LNG customer profile:**

- Every investment grade Western Canadian LNG project participant looking for an economic Plan B
- Large Canadian resource holders having integrated LNG portfolio capability
- LNG portfolio players looking to add new supply location and cost competitive LNG

## **Certainty matters**



- Regulatory certainty matters
- Cost certainty matters
- Reliability matters
- Efficiency matters
- Flexibility matters
- Environment matters
- Economics matters
- Time to market matters

## **Current developments – possible U.S. listing**



- LNGL exploring the possibility of redomiciling in the U.S. and
- Listing its ordinary shares on a U.S. stock exchange (NYSE or NASDAQ)
- Considerations for such a transaction
  - Alignment with the Company's North American project focus
  - Valuation and potential for new investor interest
  - Closer association with other LNG development companies on U.S. exchanges
  - Attracting and retaining outstanding talent
- Key future steps
  - Board of Directors approval to recommend transaction to Shareholders
  - Shareholder vote
- The timetable for the transaction is yet to be determined



#### Australia/Asia

Mr. Andrew Gould and Joint Company Secretary

#### **Americas/Europe**

Mr. Micah Hirschfield Group Development Manager Sr. Manager, Communications and Investor Relations

#### Liquefied Natural Gas Limited

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# Forward looking statement / Non-GAAP financial measures

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