



4 October 2016

**Company Announcements Office  
Australian Securities Exchange**

**MoU signed with major US engineering services firm, HDR Inc.**

**Pacific Environment Limited (“the Company”) is pleased to announce that it has signed a three-year Memorandum of Understanding (MoU) with HDR Inc., pursuant to which HDR will become Pacific Environment’s lead partner for the sale and, where appropriate, implementation of EnviroSuite across the USA.**

HDR is a global firm specialising in engineering, architecture, environmental and construction services, with offices in 225 locations across the globe. HDR’s deep environmental capabilities across multiple sectors are supported by scientists, engineers and project managers in all of the key technical disciplines expected for a comprehensive service offering. HDR has been ranked No.2 Environmental Sciences and No. 16 Environmental Firm by Engineering News-Record.

The HDR partnership has the potential to lead to EnviroSuite sales into HDR’s significant existing client base across the USA and in due course into other regions in which HDR is active such as the Middle East and Europe.

The partnership also illustrates the value that the EnviroSuite SaaS solution offers Pacific Environment’s partners like HDR – providing them with a powerful, differentiated platform that can enhance their sales proposition and strengthen their client relationships.

HDR’s Mining Market Sector Director, Mr Lachlan Broadfoot, commented that:

*“We believe that introducing EnviroSuite to our clients and prospective clients is a beneficial and powerful complementary match for our consulting services both technically and commercially. We are very excited about the prospects for EnviroSuite in North America and working together for the mutual benefit of HDR and Pacific Environment.”*

Managing Director Mr Robin Ormerod commented that:

*“The MoU with HDR heralds the prospect of EnviroSuite opportunities in major target sectors in the US, including wastewater, resources and infrastructure. The US-based EnviroSuite team will focus heavily on this special relationship, as well as supporting other complementary sales partners and direct client sales that we are currently pursuing.”*

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