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Company Announcements Office Australian Securities Exchange

EnviroSuite Sales Update

- Global sales momentum for EnviroSuite
- Partnership model success

Pacific Environment Limited (ASX:PEH, "The Company") is pleased to provide an update on sales momentum of its SaaS EnviroSuite platform.

This sales momentum illustrates not only the global application of EnviroSuite but also the success of Pacific Environment's partnership sales model – the recent wins in Europe and Mexico were secured by the Company's partners in those regions. The Company expects to secure partnership arrangements with other leading consulting groups that have the potential to further accelerate sales of EnviroSuite.

Recent important wins

Europe

Following from the signature project with Thames Water, our European partners Odournet have secured an EnviroSuite deployment with a second wastewater treatment authority, in Spain. These successive, important wins highlight the potential of EnviroSuite in wastewater treatment. In addition, they illustrate the strength of the Company's relationship with European consulting group Odournet which is expected to continue to lead to new business opportunities globally.



EnviroSuite tracking the potential sources of odour following a community complaint.

Mexico

EnviroSuite has been selected as the environmental monitoring platform for a gold mine in Mexico, through Pacific Environment's Spain-based partner, Black to Green. Black to Green has identified a range of European and Latin American opportunities for EnviroSuite which it is currently pursuing with the Company.

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Australasia

A South Australian iron ore mine has selected EnviroSuite to manage and monitor its dust emissions and associated regulatory obligations. EnviroSuite services all of the major iron ore companies active in Australia.

The Company's pipeline of opportunities spans across the Australasian region, Europe, UK and the United States.

These recent wins each add to the Company's growing base of high margin, recurring, SaaS revenue.



EnviroSuite showing the potential dust and fume effects from a controlled mine blasting operation.

About EnviroSuite

At a time when organisations worldwide are under continual pressure to improve operational margins there is building pressure from governments and communities alike for better environmental performance. EnviroSuite provides a unique solution to both of these issues across multiple industries. By using real-time operational monitoring and instantaneous alerts EnviroSuite enables organisations to avoid costly and damaging environmental incidents. At the same time EnviroSuite's predictive capabilities allows planners up to a 72-hour outlook in which to optimise their operational efficiencies. Grounded in years of scientific research and innovative practical projects EnviroSuite enables these organisations a social and corporate licence to operate.

There is global demand for this solution across multiple industry sectors including ports, agriculture, waste water, resources, hospital, government, and heavy industry. EnviroSuite is a winner of the 2015 Australian Technologies Competition.

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