NOVONIX

Australian Microcaps Conference - 2018

Accelerating adoption of battery technologies for a cleaner energy future

18 October 2018





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CORPORATE INFORMATION

STOCK INFORMATION	
ASX Code	NVX
ASX Share Price @17 October 2018	A\$0.54
52 Week Low - High	A\$0.45 – A\$1.91
Shares on issue	123m
Market Capitalisation	A\$66m

CURRENT CASH POSITION	
Cash available to PUREgraphite JV at 30 September	A\$2.9m
Cash available (excluding PUREgraphite JV) at 30 September	A\$4.9m
Total cash available for operations at 30 September	A\$7.7m

FY2018 FINANCIAL INFORMATION	
FY2018 Revenue	A\$2.1m
Total Assets @ 30 June 2018	A\$34.2m
Total Liabilities @30 June 2018	A\$1m

SHAREHOLDINGS	(m)	%
Board and KMP – ordinary shares	49.55	40%

Company overview







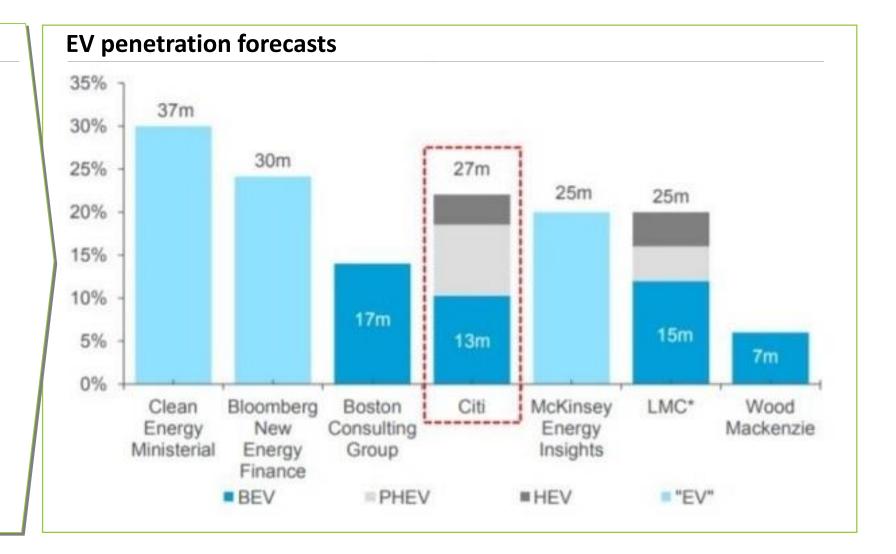
- Battery technology company
- Makes battery anode material that extends battery life >30%
- Makes battery tech that cuts R&D time to weeks from years
- Owner of a World-Class Natural Graphite Deposit (18%TGC)
- Leading brand used by battery & OEM multinationals
- Based in USA, Canada and sales in fourteen countries
- Infrastructure in place, scaling business and sales
- Board experienced in building billion dollar businesses

EV penetration to drive battery demand



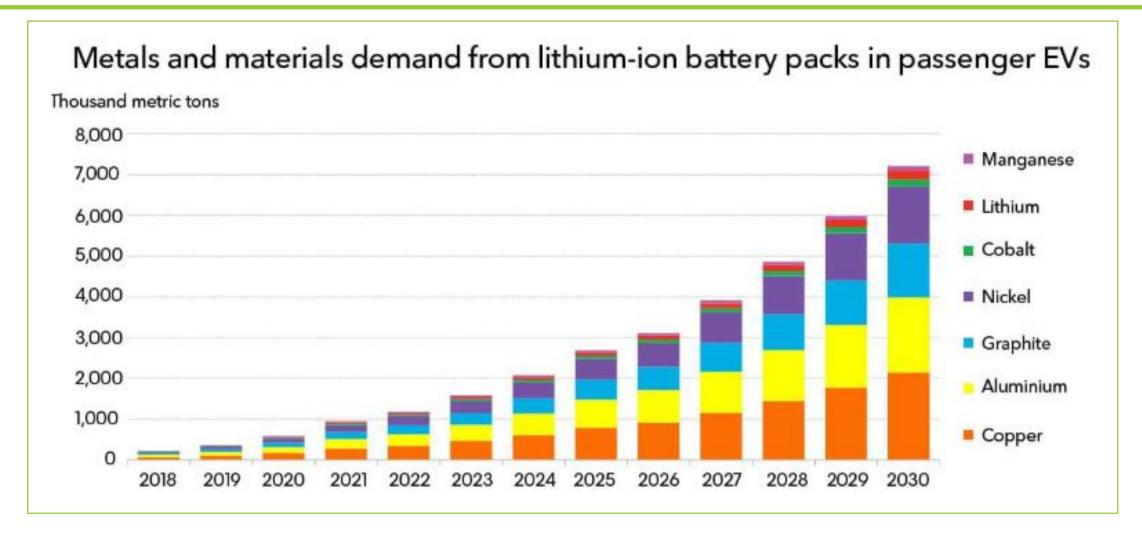
1.5% to 24%

- 2017 EV
 Penetration (% of New Car
 Sales) ~1.5%
- Average 2030
 EV Penetration
 Forecast in
 2030 24%



EV demand to drive battery materials demand





Source: EV Outlook 2018, Bloomberg New Energy Finance

Note: Copper includes copper current collectors and pack wiring. Aluminium includes aluminium current collectors, cell and pack materials and aluminium in cathode active materials

Developing innovative products in growing battery market



NOVONIX business	LIB segment	Market size	2017	2030	2040
PURE graphite	Anode	Revenue:	\$1.4b	\$10b	\$20b
Anode Materials	Materials	Tons:	130kt	1.3mt	3.1mt
NOVONIX Battery Technology Solutions	Electrolyte	Revenue:	\$1.8b	\$10b	\$20b
	Materials	Tons:	140kt	1.4mt	3.4mt
NOVONI Battery Technology Solutions	Other Lithium-ion Battery Materials	Revenue:	\$8.7b	\$50b	\$100b
NOVONIX Battery Technology Solutions	Battery Testing Equipment and Services	Revenue:	\$0.2b	\$1b	\$2b
growth in lithium-ion battery market and other internal NVX analysis	2030 and 2040 Data Source: NVX estimate derived from independent (Bloomberg) forecast of			\$71b	\$142b

3 Strategic business units/assets



Business / asset	Ownership stake	Business description
PURE graphite Anode Materials	50% (with right to increase to 75% of first 1,000TPA and 100% above 1,000TPA)	 Makes battery anode material that extends battery life >30% 50/50 joint venture with Coulometrics Currently building Phase 1 production capacity Based in USA; Established in 2017
NOVONIX Battery Technology Solutions	100%	 Makes battery tech that cuts R&D time to weeks from years Provides battery development services to OEMs R&D programs for electrolyte, silicon & new materials Based in Canada with growing sales in 14 countries Established in 2013
mount dromedary graphitePROJECT	100%	 Large, world-class high-grade (18% TGC) natural graphite deposit located in Australia Pending mining approval for 50KTPA base case Opportunity to scale project up to 200ktpa Considering partner/divestment opportunities

Customer relationships







































Multiple global auto makers - confidential

Nultiple global consumer electronics companies - confidential

For confidentiality reasons there are a number of major global automakers, battery makers, medical device and electronics companies that are customers but cannot be named.

Battery anode materials



	Artificial graphite	Natural graphite	Graphite w/silicon additive	100% Silicon alloy
Application	Best for long life applicationsxEV and Grid	Best for low cost applicationsPortable electronics	 Commercial application limited 3% - 10% 	UnprovenVery limited application
Energy				More energy
Life	Better cycle life			
Other factors	High energy use and associated cost	 High chemical use or higher energy cost 	Low cycle lifeHigh expansionLow efficiency	Very low cycle lifeExtreme expansionVery low efficiency
Solutions	 Surface coatings Particle morphology Blending Additives Technology 	Surface coatingsParticle morphologyBlendingAdditivesTechnology	 Surface coatings Particle morphology Limit % silicon Limit voltage Technology - work in page 	UnprovenWork in progress















Next generation battery materials





Partnership

- NOVONIX has first rights to IP developed from the research
- The aim is to facilitate development of valuable battery IP that can be commercialized
- NOVONIX is sponsoring the Mark Obrovac Battery Research Group
- The sponsorship agreement is for an initial two years with opportunity to renew in five year increments
- The Research Group comprises approximately 12 postdocs, PhD and MSc graduate at any one time

Dalhousie

- Dalhousie University is a world leader in battery innovation and has researchers working with such groups as TESLA and 3M Corporation
- Professor Mark Obrovac is a leading battery materials innovator having authored over 75 peer reviewed journal articles, fifteen issued patents with a further seven patents pending in the field of battery science covering anodes, cathode, electrolyte and binder materials.

Focus

- The research is focused on developing advanced Li-ion and next-generation battery materials
- It will leverage Professor
 Obrovac's significant
 experience in silicon
 materials, anode and
 cathode materials, liquid
 and solid electrolytes and
 binder materials.
- Short term synergies with PUREgraphite re silicon additives for graphite anode materials

Battery cell pilot line







Photo: Professor Jeff Dahn of Dalhousie University with Dr Chris Burns NOVONIX COO inspecting the electrode slitting operation at the NOVONIX battery cell manufacturing facility

- 100% NOVONIX-owned battery cell pilot line now operational in our Halifax battery manufacturing facility
- Our proprietary battery cell line will support in-house development activities and the provision of commercial battery development services to OEMs and other third-parties

Highly experienced Board of Directors



Chairman Tony Bellas



Non-Executive Director
Admiral Robert J. Natter



Managing Director
Philip St Baker



Non-Executive Director
Andrew N. Liveris AO



Executive Director
Greg Baynton



Non-Executive Director
Robert Cooper



Highly experienced Executive Team



Managing Director
Philip St Baker



CTO NOVONIX BTS
Dr David Stevens



Executive Director
Greg Baynton



VP Business Development
Nick Liveris



CEO PUREgraphite Joint Venture

Dr Edward Buiel



Mt Dromedary GM
Steve Hadwen



CEO NOVONIX BTS
Dr Chris Burns



CFO NOVONIX Group
Suzanne Yeates



FY2018 Highlights



PUREgraphite

- Built pilot plant for manufacture of high performance battery anode materials
- Commenced product trials with multiple prospective customers
- Completed process design and equipment selection for commercial production plant

Battery Technology Solutions (BTS)

- 35% growth in testing equipment sales including orders from ten 'Fortune 500' companies
- Built battery cell pilot line, commenced electrolyte R&D and agreed DAL R&D partnership

Mt Dromedary Graphite Project

- Completed scoping study to scale from 50ktpa to 200ktpa
- Had a high-grade Copper find requiring for further exploration

Corporate

Appointment of Admiral Natter (US Navy Ret.) & Mr Liveris A.O. (DOW Chemical Ret.) to the Board

Outlook FY2019



- Well positioned to participate in the rapidly growing battery, EV & ESS markets
- On track to achieve another 30%+ growth in battery test equipment sales
- On track to build of our first commercial battery anode production plant
- On track to commence commercial production and sales of battery anode material
- Developing valuable next generation battery materials IP in partnership with DAL
- Developing valuable electrolyte IP via our in-house electrolyte R&D program
- Expanding the battery testing and other services with focus on EV battery testing
- Permitting and exploring commercial options for the Mount Dromedary asset
- Pursuing opportunities to accelerate, grow and diversify

Investment highlights



Opportunity to position at an early stage in a global market with exponential growth

• Exponential demand for rechargeable lithium-ion batteries being driven by EV and energy storage demand growth

Established brand in the rechargeable lithium-ion battery industry

• NOVONIX is an established brand name known for making the most accurate battery cell test equipment in the world

Global footprint of blue-chip customers and sales in 14 countries

• Our battery cell test equipment now used by leading battery, auto and equipment makers and researchers including PANASONIC, CATL, BOSCH, 3M

Innovative new products and process being commercialised in large growing market

• Developing & commercialising innovations in battery anode materials & battery test equipment and undertaking R&D in next generation materials

Large world-class high grade (18%TGC) natural graphite resource in Australia

• Considering strategic partners to progress the Mt Dromedary Battery Materials Project

Backed by a board experienced in building and running billion dollar businesses

• Extensive experience in BD, resources, energy, advanced materials, battery industry, project financing, project delivery, operations and scaling

Highly-incentivised Board and Management

The Board and Management hold ~40% of the equity in the company

Contact information



Corporate contact information

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Contact: Greg Baynton

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Telephone: +61 4-1497-0566

Battery Technology Solutions (BTS) facility



Dartmouth, Nova Scotia, CANADA

Contact: Dr Chris Burns

Email: chris@novonixgroup.com

177 Bluewater Road, Bedford, NS B4B 1H1,

Canada

PUREgraphite battery materials development facility



Chattanooga, Tennessee, USA 1084 Duncan Avenue, Chattanooga, TN, 37404, USA

Appendix



Summary – battery anode market opportunity



- PUREgraphite has developed materials that compete on performance and cost against best-inclass materials
- Beachhead customers in place, building commercial production plant, sales f/cast to commence H1CY19
- ~USD\$1.4B market f/cast to go to \$10b in 10yrs
- There are very few suppliers who can make high quality long life EV grade anode materials
- Almost 100% of supply is from China or based on China graphite feedstock
- US tariff on graphite from China imposed 10 July
 2018 all forms of natural and artificial graphite



Customers, Production, Revenue Potential



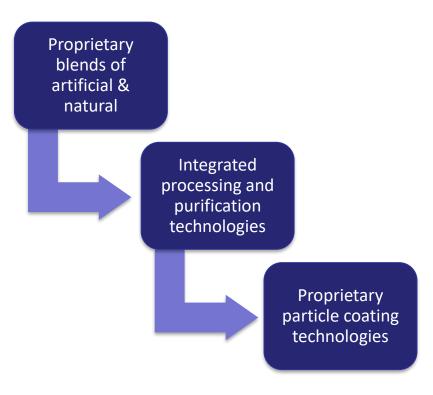
Customers

- Currently we are working with US based beachhead customers to optimize design
- NDA's in place with several interested large global battery makers with early discussions and information exchange moving to product trials after we start commercial production

Ramp up plan				
	2017	2019/20	2023	2030
Production plan		1ktpa	25ktpa+	75-100 ktpa
Revenue potential		\$10m+	\$250m - \$500m	\$750m - \$2,000m
Market forecast	130kt	150kt	300kt	1,300kt
				Internal NVX For

The PUREgraphite strategic advantage





- Secure supply, made in the USA
- Better performance and cost over imports
 - Battery life improvement over 30%

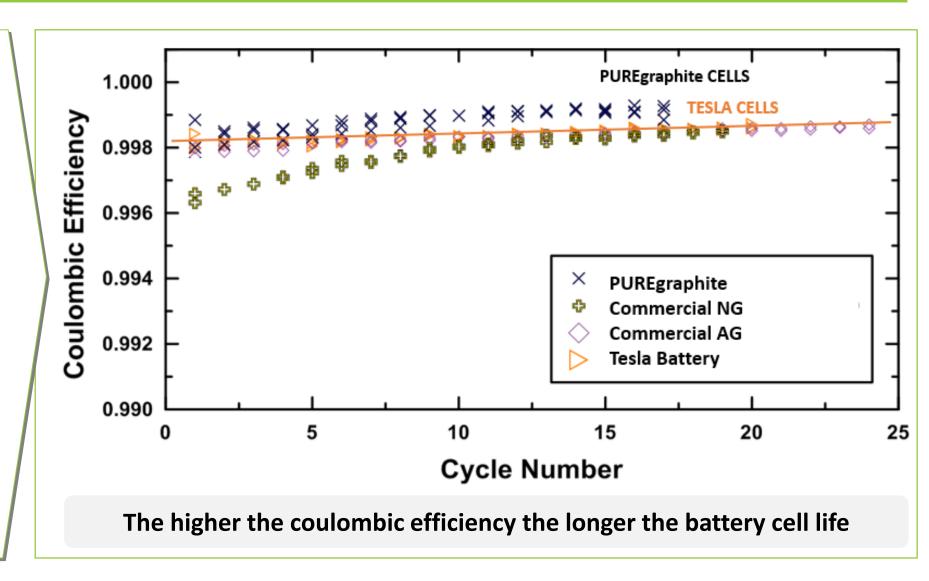
Based on

- Proprietary blends of artificial and natural graphite
- Integrated processing and purification technologies
- Proprietary particle coating technologies
- Low cost and low emission energy sources
- Secure and sustainable supply chain
- No chemical purification using HCL/HF

The PUREgraphite product advantage



- PUREgraphite's highperformance anode material:
 - Estimated to deliver
 30%+ longer life than the
 best-in-class commercial
 EV cells
 - Consistently
 demonstrates very high
 coulombic efficiency
 performance against
 industry benchmarks



PUREgraphite anode material: timeline - milestones achieved





H1 2017 CY - JV formation

- NVX forms 50:50 PUREgraphite joint venture with Coulometrics in March 2017
- Commenced operations in April 2017 in PUREgraphite Tennessee, USA facility

H2 2017 CY – Product development, process development, pilot plant engineering, and pilot plant delivery

- Tested conventional graphitization furnace production materials from continuous large particle furnaces, continuous crucible-type, and conventional batch type furnaces
- Optimized next generation graphitization furnace designs specifically engineered for graphite anode production
- Completed the testing of a wide selection of precursor materials optimized for performance in cylindrical LIBs and cost
- Down-selection of promising feedstock materials

H1 2018 CY – Equipment trials and selection, plant engineering

- Graphitization furnace trials conducted with equipment vendors
- Pilot system order and delivered in Q4 2017
- 250-500 tpy production scale equipment selection completed
- Particle shaping and grinding technologies developed and vendor trials completed
- Particle coating and carbonization equipment selection completed

Activity

PUREgraphite timeline – transition to commercial production



	H2 2018 CY	H1 2019 CY	H2 2019 CY	2020-2022 CY's
Activity	 Initial production of graphite for LIBs for beachhead customers already identified and working closely with PUREgraphite (all U.S.A. based) Procurement and installation of first production equipment in current facility in Tennessee (250-500tpa) Continued product development with emphasis on new requirements from automakers related to: Extreme Fast Charging (XFC) Longer life Improved stability and safety Environmentally friendly processes 	 First sales to beachhead customers Ramp internal production to 1,000 tpa, plant procurement and installation Continued development with beachhead customers to emphasize improved performance of PUREgraphite materials and associated performance enhancement of LIBs 	graphitization furnace development	 Continued ramp of production to customer demand – target of 25,000tpa by end 2022 Subject to a range of factors including customer demand and competition Funding above self-funded organic growth expected to include debt

18 October 2018 ASX: NVX

NOVON Battery Technology Solutions

NOVONIX – Battery value chain opportunity



- P NOVONIX Battery
 Technology Services is strategically aligned with and supports the entire battery value chain
- Growing this business allows us to
 - Pin our success to the growth of the entire value chain and not just one piece
 - Be a data driven
 company... We are able
 to collect and leverage
 data across the entire
 battery ecosystem



Battery testing services is a major growth industry following the proliferation of batteries in nearly every device being made today and the need for performance, safety and quality

Products, Customers, Sales



Products

- Equipment
 - 2A HPC Chargers
 - 20A HPC Chargers
 - ⁻ Thermal Chambers
- Services
 - HPC Testing Services
 - Materials Testing Services
 - DTA Testing Services
 - ISV Testing Services
 - Cell Making Services
 - Design Services

Customers

- Sales in 14 countries
- Battery makers (most)
 - Panasonic, CATL,Murata, Samsung,BAK Battery
- Auto makers (most)
 - Honda
- Phone/tablet makers (most)
 - ⁻ Huawei
- Cordless equip makers (many)
 - Dyson, Bosch

Sales history and aspirations (FY)						
	2015	2016	2017	2018		
Sales history	\$0.35m	\$1.40m	\$1.55m	\$2.15m		
	2019	2020	2023	2030		
Aspirational forward looking sales targets	\$2.75m	\$5m	\$10m	\$50m		

BTS opportunity to expand into new products and markets



NOVONIX market positioning overview

- NOVONIX BTS
 currently is a tier-1
 provider of 2A HPC
 cyclers (\$50M
 market)
- Sales of 20A HPC cycler commenced
 2018 (\$50M market)
- Further opportunity to leverage brand and enter into
 - 50A, 200A,
 >1000A market
 (\$150M) and
 - Production scale cycler market (\$1BN market)

1	esting equipment and ervices markets	Size (\$M)
•	Lab and R&D cyclers (including HPC)	250
•	Production scale cyclers	1,000
•	Battlery analyzers	
•	Vail penetration & safety	
•	Thermal cyclers	
7	Calibration tools	
	Chambers	
•	Test equipment for transport of dangerous goods (UN 38.3)	
	Test equipment for international compliance (IEC 62133)	
•	Test equipment for US end device standards (UL 2054)	

Lab and R&D cyclers – competitor and product landscape						
Company	<5A	20A	50A	200A	>1000A	
Arbin	√	√	√	\checkmark	√	
Biologic	√	√				
Maccor	\checkmark	\checkmark	\checkmark	\checkmark	✓	
Neware	√	√	√	√	√	
NOVONIX	√	√ (NVX (OPPORTUN	ITY	
2018 Market (\$M):	50	50	50	50	50	
2030 Market (\$M):	200	200	200	200 Intern	200 al NVX Forecasts	

18 October 2018 ASX: NVX

The BTS competitive advantage



Accelerated R&D cycle

- Manufacturer of the most accurate battery cell test equipment in the world
- Allows researchers to predict battery life in weeks rather than years

Breadth of R&D capabilities

- Expertise from battery chemistry to battery cell mass production
- Electrolyte development program

Tier 1 customer relationships

Products used by leading battery makers, researchers and OEMs

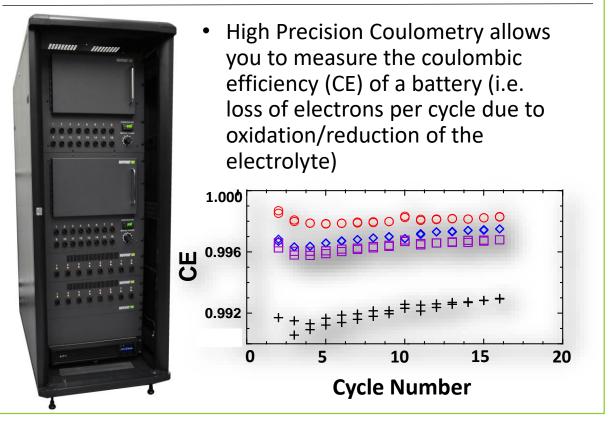
Strategic partnerships

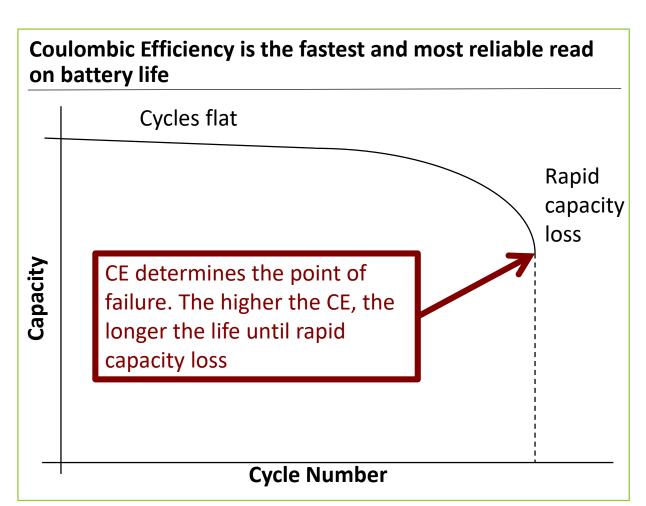
- Supported by Canadian government and promoted as a "success story"
- Active R&D collaboration with Dalhousie University
- Active R&D collaboration with strategic partners

Measuring battery performance with high precision coulometry (HPC)



NOVONIX has developed industry leading high precision cyclers measuring LIB coulombic efficiency





BTS - accomplishments since acquisition in June 2017



Strong growth

- 35% YOY growth in sales including ten "Fortune 500" companies placing orders
- Launched our second larger HPC product (20A) with strong early sales
- Moved to a facility 5X larger and expanded the team 3X to support growth
- Tooled-up for electrolyte and battery development including a battery cell pilot line

Government backing

- \$500k CAD Gov loan (interest free) to support marketing/growth (Aug 2017)
- \$480k CAD Gov grant for labor for electrolyte R&D (Approved July 18)
- \$500k CAD Gov loan (interest free) for R&D equipment (pending Nov 18)

Capabilities and IP for future growth

- Appointed battery expert Ken Broom, Ex-COO of 5th largest Chinese battery maker
- Patent application for DTA technology, improving prototype and building IP base
- Low cost charger model in final trials will provide access to wider market

M&A opportunities

- JV opportunity with European battery testing co for North America & Europe
- R&D opportunity with Dalhousie University on silicon and new battery tech
- EV test equipment development opportunity with strategic partners

BTS looking forward – expanding sales, service and R&D



H2 2018 CY

2019-2022 CY's

Activity

- Continue 30%+ YOY organic growth of equipment sales
- Ramp up sales of newly introduced product 20A HPC
 - US\$50m addressable market, 3-year revenue goal: \$3m
- Complete feasibility on establishing an EV battery testing service business in USA possibly with strategic European partner
 - US\$500m addressable market, 3-year revenue goal: \$5m
- Expand electrolyte, silicon and new materials R&D and 2yr sponsorship with Dalhousie University
 - \$10b addressable market

- Organically grow equipment sales and grow services in North America with strategic partner
- Develop and commercialize new testing and battery material IP and other technologies (e.g. electrolyte and silicon materials IP)
- Consider strategic M&A opportunities with alignment and synergies
- BTS targeting 30%+ YOY growth and possible step growth with M&A

MOUNT DROMEDARY

graphitePROJECT

Project Update - Key Highlights



Background: Existing world-class, extensive, **high-grade (18%+)** graphite deposit in an established mining province near Cloncurry in North West Queensland - Mining Lease Application underway

Latest results: New copper assay results received today from ALS - surface sampling within the existing Mining Lease Area has confirmed high-grade copper occurrences of up to 16.85% Cu

Strategic value: High-grade Copper ore, if extensive within the Mount Dromedary project, may be of strategic interest in the battery materials and EV market supply strategy

Next steps:

- 1. Consider strategic partners for Mt Dromedary Battery Materials Project.
- 2. Continue investigations for scaling up to 200Ktpa graphite concentrate.
- **3**. Further Cu sampling and field-work to be conducted in the coming weeks to attempt to determine extent of the high-grade Cu ore

Mount Dromedary Battery Materials Project

graphitePROJECT

Unique large scale resource

- World-class, high-grade
 (18%+) graphite deposit
- Large 1.9Mt contained graphite from 20 – 30% of known and expected mineralization areas potential for up to 200Ktpa
- Very low strip-ratio (outcropping over 3km)
- Potential for high-grade Copper (up to 16.85% Cu) within the existing Mining Lease Application area

Access to market and infrastructure

- Adjacent (<1km) to sealed highway connecting to multiple export ports
- Bulk and containerized export options
- Attractive back-haul and container transport capacity (road and ocean)

Concentration and purification expertise

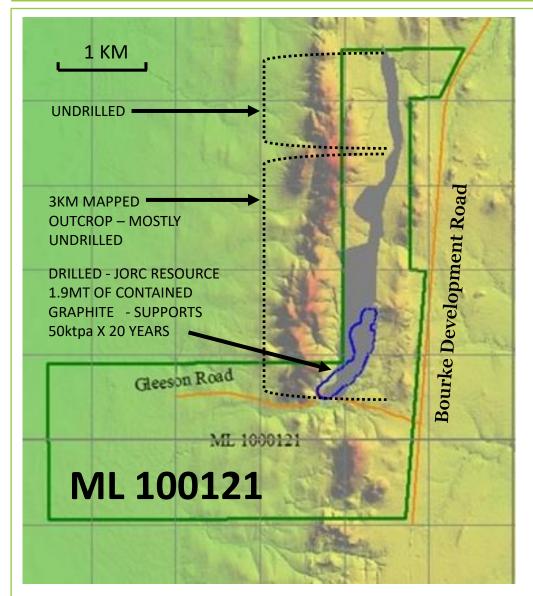
- Extensive metallurgical testing done to determine suitability for producing a export grade concentrate
- NOVONIX has undertaken both thermal and chemical purification trials upgrading the concentrate to lithiumion battery grade

License to operate

- Well-established mining province
- Excellent local and state government relationships and support
- Local community support and encouragement

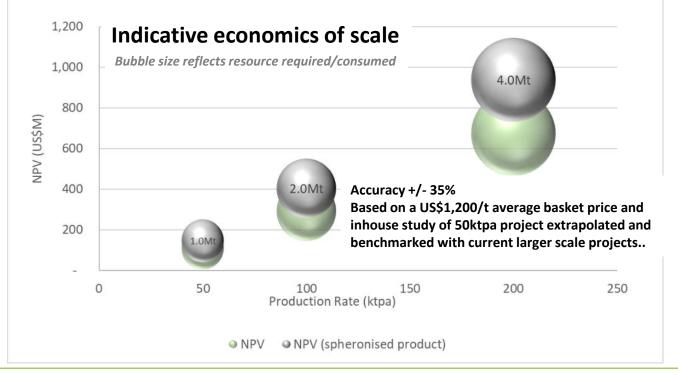
Mount Dromedary Battery Materials Project Opportunity

graphitePROJECT



- One of the highest grade flake graphite deposits in the world
- Only 20 30% of the known/expected graphite mineralization drilled
- Indicates resource potential of >4.0 Mt of total contained graphite
- High-grade Cu (up to 16.85%) occurrences within the current ML area

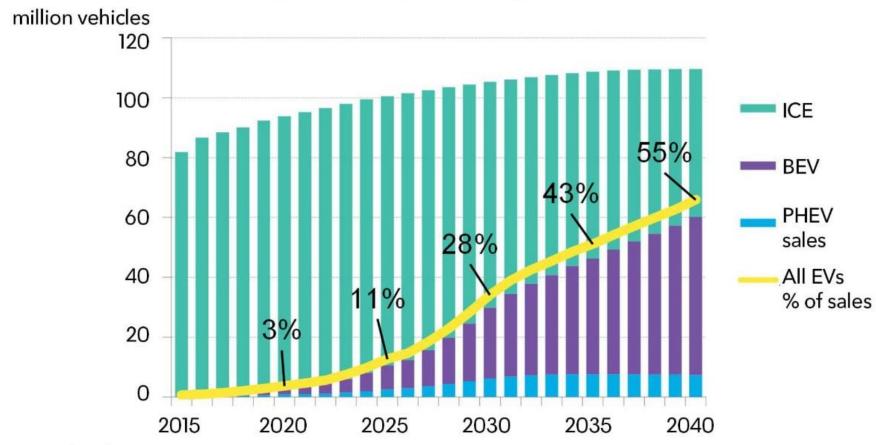
Partnering/divestment opportunities to be explored for the asset



Appendix: Market background



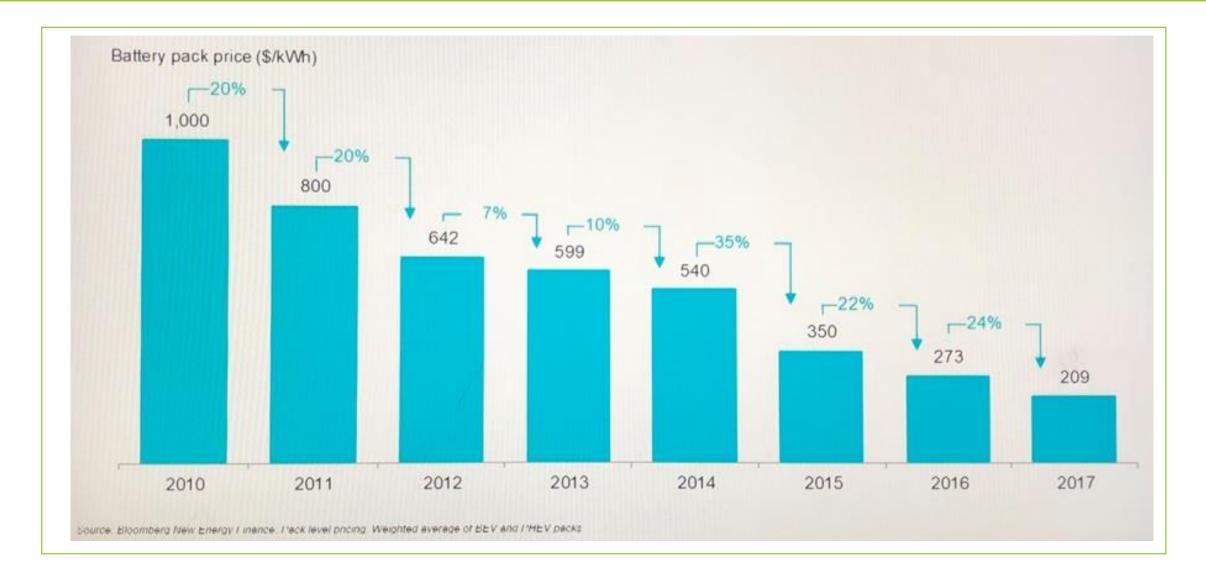
Annual global light duty vehicle sales



Source: Bloomberg New Energy Finance

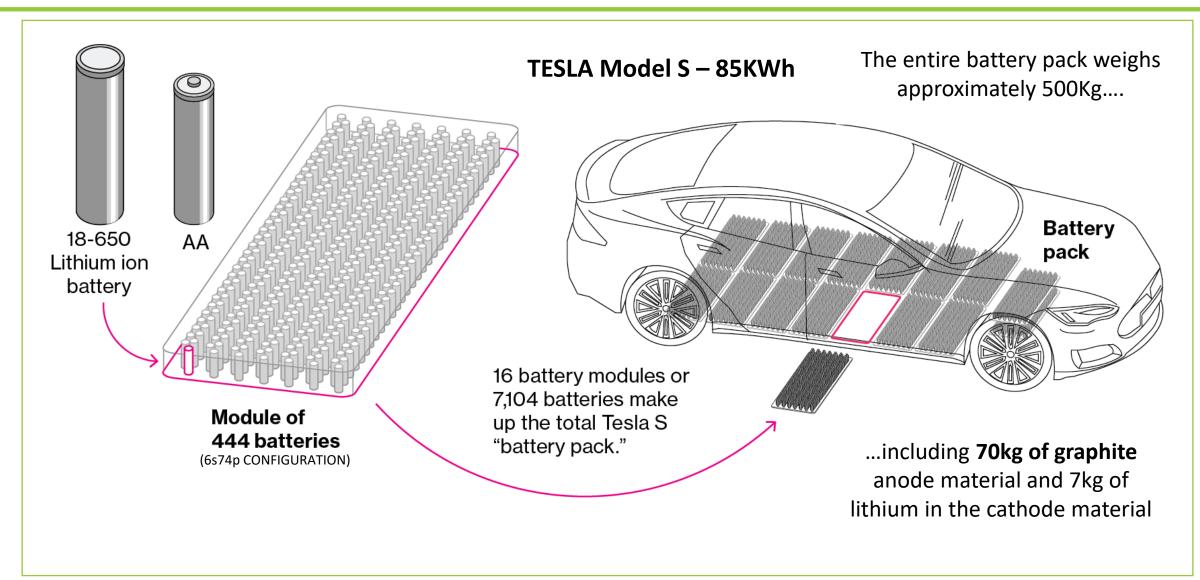
Why? - It's all about the batteries – 80% price drop in 7 years NOVONIX





Batteries and EV - example





EV announcements



















In January 2018 Reuters reported global automakers to invest US\$90b in batteries & electric cars in the coming years - US\$9b in the United States, US\$21b in China and US\$52b in Germany

Major EV announcements from global auto makers

- 15 October 18 Daimler breaks ground on EV battery plant in Tuscaloosa Alabama for its Mercedes-Benz subsidiary
- 11 July 18 Tesla reaches agreement with Shanghai government to build a Chinese Gigafactory
- 9 July 18 BMW signs €4B battery contract with CATL including €1.5B from German plant
- 5 June 18 Fiat Chrysler announces 30 new EV models and US\$9b EV investment by 2022
- 18 May 18 VW announces it will need > 150GWh of battery capacity annually by 2025
- 26 March 18 Nissan announces a target of 1 million EV sales by 2022
- 15 January 18 Ford plans US\$11 billion investment, 40 electrified vehicles by 2022
- 17 November 2017 Daimler to invest €10B in expansion of electric fleet over next few years
- 2 October 17 GM announces two more EV models and 20 more globally within six years
- 15 September 17 VW announces plans to invest €50B in battery cells to support EV plans
- 5 July 17 Volvo announced from 2019 all new Volvo cars will have electric or hybrid engines

Major EV related announcements from Governments

- 9 July 2018 UK sets out more details on plan to ban petrol and diesel vehicle sales by 2040
- 9 September 17 China flags a long-term plan to phase out vehicles powered by fossil fuels
- 6 July 17 France announced that France will end sales of petrol and diesel vehicles by 2040
- China, UK, France and India all signalled plans to ban/limit sales of vehicles powered with gasoline or diesel fuels















Ambitious EV targets by governments and auto-makers



Government targets

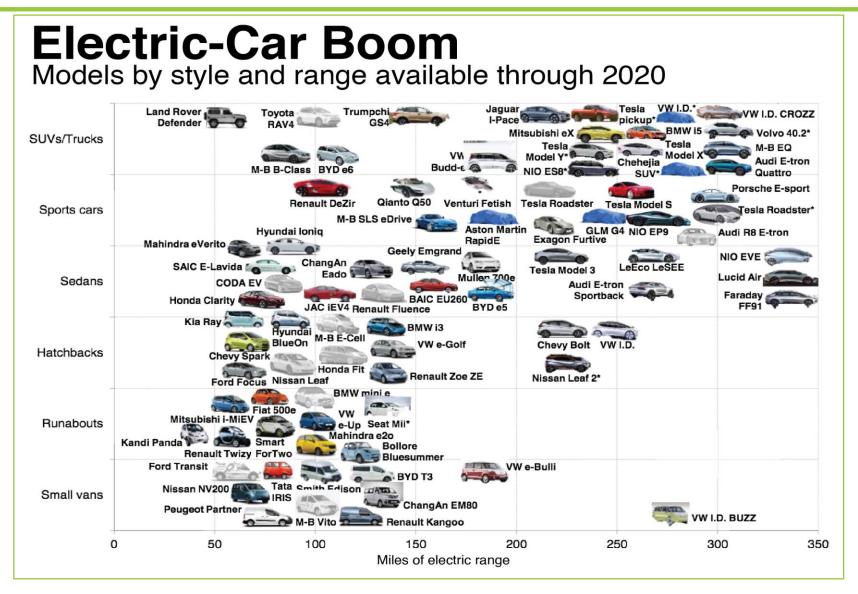
Country	Target	Time range
UK	Ban ICE sales	from 2040
	60% of car and van sales	by 2030
	100k EVs in London	by 2020
Germany	1 million by 2020	by 2020
	6 million by 2030	by 2030
France	Ban ICE sales	from 2040
	2mn EVs	by 2020
	400k EVs in Paris	by 2020
	7mn charging points	by 2030
Netherlands	200k EVs	by 2020
	1mn EVs	by 2025
China	8% of sales	by 2018
	5mn NE√s	by 2020
	7mn NEV sales p.a.	by 2025
India	6-7mn NEV sales p.a. (as of 2015)	by 2020
	100% EV sales	by 2030
Quebec (Canada)	ebec (Canada) 15.5% of sales	
California (US)	15% of sales	by 2025
ource: IEA, Country	governments, Goldman Sachs Global I	nvestment

Automaker targets

Carmaker	Target	Time range	
Tesla	500,000 vehicles sold p.a.	by 2018	
	1 mn vehicles sold p.a.	by 2020	
Volvo	1mn electrified cars (cumulative)	by 2025	
VW	1mn EV sales p.a. (25% of total)	by 2025	
	30 EV models	by 2025	
BMW		2017	
	15-25% of sales	by 2025	
Daimler	10 new EV models	by 2022	
Ford	40% of nameplates to have an electrified version	by 2020	
	70% of sales in China to be electrified	by 2025	
GM	2 new EV models	in 2018	
	>18 additional EV/FCV models	by 2023	
Nissan	20% of sales in Europe	by 2020	
	4.52mn p.a. (in China)	by 2020	

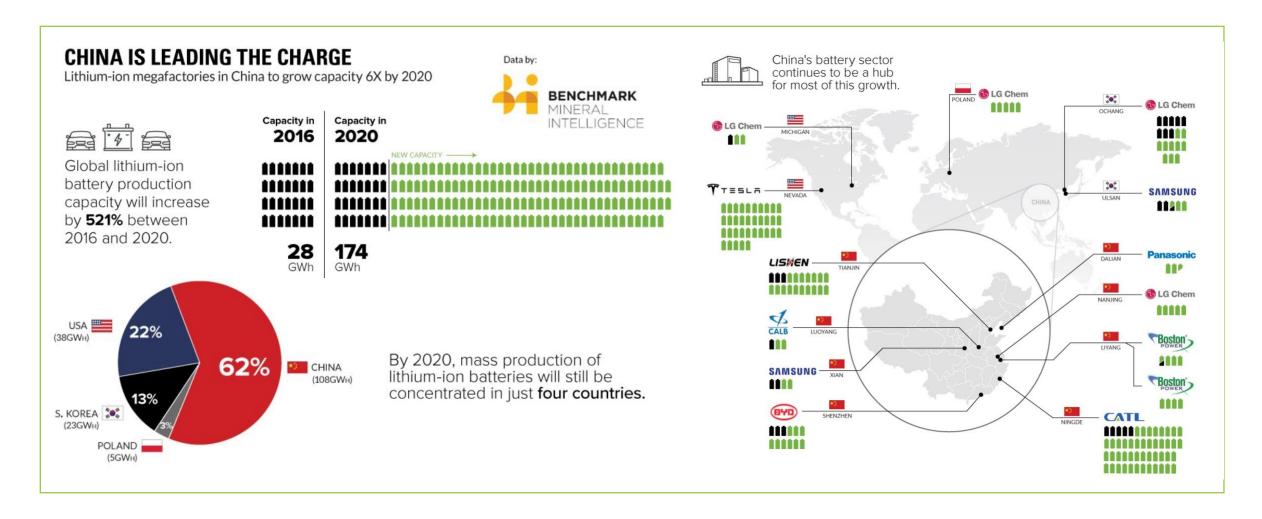
Major auto makers bringing new models to market





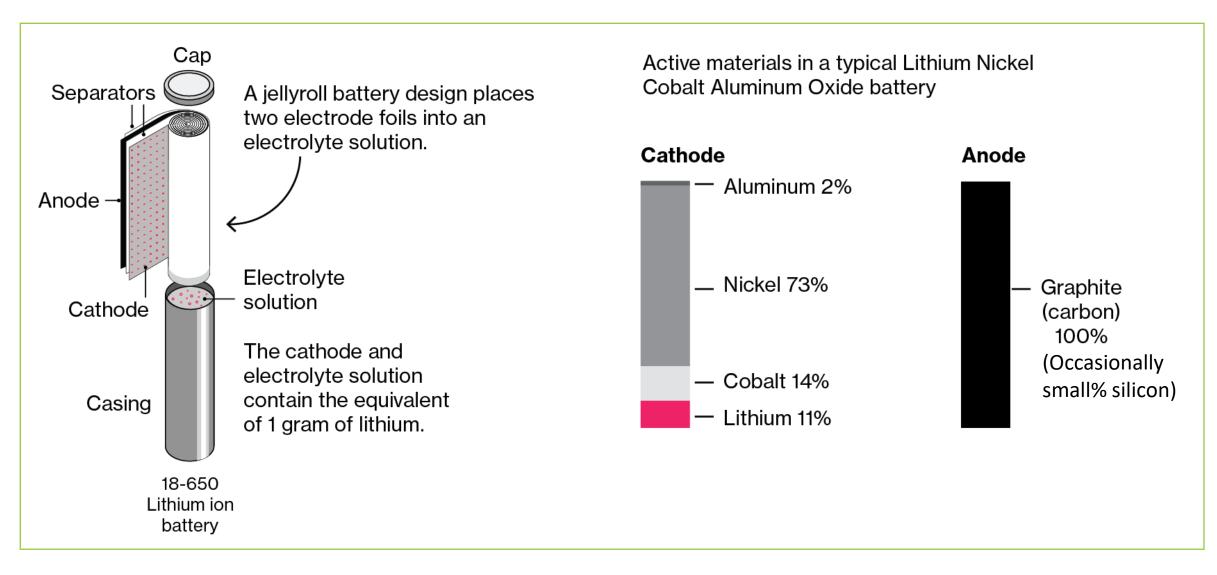
6X Growth in lithium ion battery mega-factories by 2020





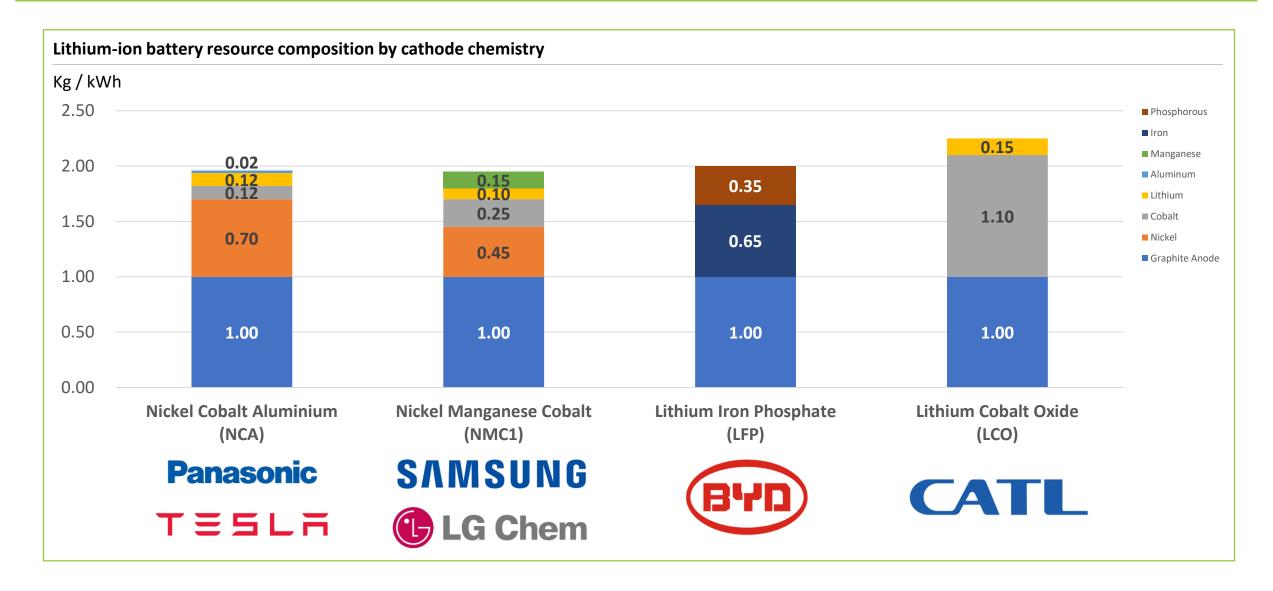
Graphite is a key component of a lithium ion battery





Regardless of LIB type, graphite anode is the most prevalent





How much graphite anode material is inside?



Applications	Cylindrical battery cells	Anode material
Home storage 13.5 kWh (Av. home use 20 kWh/day)	~1,000 cells (18650 size)	~ 10kg ~ US \$100 (~20% of battery cell weight)
Electric vehicle 80 kWh (400km+ full charge range)	~7,000 cells (18650 size)	~ 70kg ~ US \$700
Grid storage 130 mWh (size announced for SA)	~9,000,000 cells (18650 size)	~ 90t ~ US \$900,000

ASX: NVX