

## Appendix 4G

### Key to Disclosures Corporate Governance Council Principles and Recommendations

Name of entity

National Storage Holdings Limited on behalf of National Storage REIT (NSR)

ABN/ARBN

38 166 572 845

Financial year ended

30 June 2017

Our corporate governance statement for the above period above can be found on our website:

[nationalstorageinvest.com.au/governance](http://nationalstorageinvest.com.au/governance)

The Corporate Governance Statement is accurate and up to date as at **22 August 2017** and has been approved by the board.

The annexure includes a key to where our corporate governance disclosures can be located.

22 August 2017

Date here: \_\_\_\_\_

Sign here:



\_\_\_\_\_  
Director/Company Secretary

Claire Fidler

Print name: \_\_\_\_\_

## ANNEXURE – KEY TO CORPORATE GOVERNANCE DISCLOSURES

Corporate Governance Council recommendation	We have followed the recommendation in full for the whole of the period above. We have disclosed ...	We have <b>NOT</b> followed the recommendation in full for the whole of the period above. We have disclosed ...	
<b>PRINCIPLE 1 – LAY SOLID FOUNDATIONS FOR MANAGEMENT AND OVERSIGHT</b>			
1.1	<p>A listed entity should disclose:</p> <p>(a) the respective roles and responsibilities of its board and management; and</p> <p>(b) those matters expressly reserved to the board and those delegated to management.</p>	<p>... the fact that we follow this recommendation:</p> <p>✓ in our Corporate Governance Statement (Part 4.1)</p> <p>... and information about the respective roles and responsibilities of our board and management (including those matters expressly reserved to the board and those delegated to management):</p> <p>✓ at these locations:</p> <p>in our Corporate Governance Statement (Part 4.1) <b>AND</b></p> <p>in our Board Charter at <a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a></p>	
1.2	<p>A listed entity should:</p> <p>(a) undertake appropriate checks before appointing a person, or putting forward to security holders a candidate for election, as a director; and</p> <p>(b) provide security holders with all material information in its possession relevant to a decision on whether or not to elect or re-elect a director.</p>	<p>... the fact that we follow this recommendation:</p> <p>✓ in our Corporate Governance Statement (Part 4.2) <b>AND</b></p> <p>✓ at this location:</p> <p>in our Nomination Committee Charter at <a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a></p>	
1.3	<p>A listed entity should have a written agreement with each director and senior executive setting out the terms of their appointment.</p>	<p>... the fact that we follow this recommendation:</p> <p>✓ in our Corporate Governance Statement (Part 4.3) <b>AND</b></p> <p>✓ at this location:</p> <p>in our Remuneration Report, which is contained in the 2017 Annual Report at <a href="http://nationalstorageinvest.com.au/announcements">nationalstorageinvest.com.au/announcements</a></p> <p>in our Board Charter at <a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a></p>	

Corporate Governance Council recommendation	We have followed the recommendation in full for the whole of the period above. We have disclosed ...	We have <u>NOT</u> followed the recommendation in full for the whole of the period above. We have disclosed ...
1.4 The company secretary of a listed entity should be accountable directly to the board, through the chair, on all matters to do with the proper functioning of the board.	<p>... the fact that we follow this recommendation:</p> <p>✓ in our Corporate Governance Statement (Part 4.4)</p>	
<p>1.5 A listed entity should:</p> <p>(a) have a diversity policy which includes requirements for the board or a relevant committee of the board to set measurable objectives for achieving gender diversity and to assess annually both the objectives and the entity's progress in achieving them;</p> <p>(b) disclose that policy or a summary of it; and</p> <p>(c) disclose as at the end of each reporting period the measurable objectives for achieving gender diversity set by the board or a relevant committee of the board in accordance with the entity's diversity policy and its progress towards achieving them and either:</p> <p>(1) the respective proportions of men and women on the board, in senior executive positions and across the whole organisation (including how the entity has defined "senior executive" for these purposes); or</p> <p>(2) if the entity is a "relevant employer" under the Workplace Gender Equality Act, the entity's most recent "Gender Equality Indicators", as defined in and published under that Act.</p>	<p>... the fact that we have a diversity policy that complies with paragraph (a):</p> <p>✓ in our Corporate Governance Statement (Part 4.5) <b>AND</b></p> <p>✓ at this location:</p> <p>in our Diversity Policy at <a href="http://nationalstorageinvest.com.au/governance/">nationalstorageinvest.com.au/governance/</a></p> <p>... and a copy of our diversity policy or a summary of it:</p> <p>✓ at this location:</p> <p>in our Diversity Policy at <a href="http://nationalstorageinvest.com.au/governance/">nationalstorageinvest.com.au/governance/</a></p> <p>... the measurable objectives for achieving gender diversity set by the board or a relevant committee of the board in accordance with our diversity policy and our progress towards achieving them:</p> <p>✓ in our Corporate Governance Statement (Part 4.5)</p> <p>... and the information referred to in paragraphs (c)(1) or (2):</p> <p>✓ in our Corporate Governance Statement (Part 4.5)</p>	

Corporate Governance Council recommendation	We have followed the recommendation in full for the whole of the period above. We have disclosed ...	We have <u>NOT</u> followed the recommendation in full for the whole of the period above. We have disclosed ...
<p>1.6 A listed entity should:</p> <p>(a) have and disclose a process for periodically evaluating the performance of the board, its committees and individual directors; and</p> <p>(b) disclose, in relation to each reporting period, whether a performance evaluation was undertaken in the reporting period in accordance with that process.</p>	<p>... the evaluation process referred to in paragraph (a):</p> <p>✓ at this location:</p> <p>in our Remuneration Report, which is contained in the 2017 Annual Report at <a href="http://nationalstorageinvest.com.au/announcements">nationalstorageinvest.com.au/announcements</a></p> <p>in our Board Charter at <a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a></p> <p>... and the information referred to in paragraph (b):</p> <p>✓ in our Corporate Governance Statement (Part 4.6)</p>	
<p>1.7 A listed entity should:</p> <p>(a) have and disclose a process for periodically evaluating the performance of its senior executives; and</p> <p>(b) disclose, in relation to each reporting period, whether a performance evaluation was undertaken in the reporting period in accordance with that process.</p>	<p>... the evaluation process referred to in paragraph (a):</p> <p>✓ at this location:</p> <p>in our Board Charter at <a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a></p> <p>in our Remuneration Report, which is contained in the 2017 Annual Report at <a href="http://nationalstorageinvest.com.au/announcements">nationalstorageinvest.com.au/announcements</a></p> <p>... and the information referred to in paragraph (b):</p> <p>✓ in our Corporate Governance Statement (Part 4.6)</p> <p>in our Remuneration Report, which is contained in the 2017 Annual Report at <a href="http://nationalstorageinvest.com.au/announcements">nationalstorageinvest.com.au/announcements</a></p>	

Corporate Governance Council recommendation	We have followed the recommendation in full for the whole of the period above. We have disclosed ...	We have <u>NOT</u> followed the recommendation in full for the whole of the period above. We have disclosed ...	
<b>PRINCIPLE 2 - STRUCTURE THE BOARD TO ADD VALUE</b>			
2.1	<p>The board of a listed entity should:</p> <p>(a) have a nomination committee which:</p> <p>(1) has at least three members, a majority of whom are independent directors; and</p> <p>(2) is chaired by an independent director, and disclose:</p> <p>(3) the charter of the committee;</p> <p>(4) the members of the committee; and</p> <p>(5) as at the end of each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; <b>OR</b></p> <p>(b) if it does not have a nomination committee, disclose that fact and the processes it employs to address board succession issues and to ensure that the board has the appropriate balance of skills, knowledge, experience, independence and diversity to enable it to discharge its duties and responsibilities effectively.</p>	<p>... the fact that we have a nomination committee that complies with paragraphs (1) and (2):</p> <p>✓ in our Corporate Governance Statement (Part 5.1)</p> <p>... and a copy of the charter of the committee:</p> <p>✓ at this location:</p> <p>in our Nomination Committee Charter at <a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a></p> <p>... and the information referred to in paragraphs (4) and (5):</p> <p>✓ at these locations:</p> <p>in our Corporate Governance Statement (Part 5.1) <b>AND</b></p> <p>in our Directors' Report which is contained in the 2017 Annual Report at <a href="http://nationalstorageinvest.com.au/announcements">nationalstorageinvest.com.au/announcements</a></p>	
2.2	<p>A listed entity should have and disclose a board skills matrix setting out the mix of skills and diversity that the board currently has or is looking to achieve in its membership.</p>	<p>... our board skills matrix:</p> <p>✓ in our Corporate Governance Statement (Part 5.2); AND</p> <p>✓ in our Directors' Report which is contained in the 2017 Annual Report at <a href="http://nationalstorageinvest.com.au/announcements">nationalstorageinvest.com.au/announcements</a></p>	

Corporate Governance Council recommendation	We have followed the recommendation in full for the whole of the period above. We have disclosed ...	We have <u>NOT</u> followed the recommendation in full for the whole of the period above. We have disclosed ...
<p>2.3 A listed entity should disclose:</p> <p>(a) the names of the directors considered by the board to be independent directors;</p> <p>(b) if a director has an interest, position, association or relationship of the type described in Box 2.3 but the board is of the opinion that it does not compromise the independence of the director, the nature of the interest, position, association or relationship in question and an explanation of why the board is of that opinion; and</p> <p>(c) the length of service of each director.</p>	<p>... the names of the directors considered by the board to be independent directors:</p> <p>✓ at this location:</p> <p>in our Directors' Report which is contained in the 2017 Annual Report at <a href="http://nationalstorageinvest.com.au/announcements">nationalstorageinvest.com.au/announcements</a></p> <p>... where applicable, the information referred to in paragraph (b):</p> <p>✓ not applicable.</p> <p>... the length of service of each director:</p> <p>✓ at this location:</p> <p>in our Directors' Report which is contained in the 2017 Annual Report at <a href="http://nationalstorageinvest.com.au/announcements">nationalstorageinvest.com.au/announcements</a></p>	
<p>2.4 A majority of the board of a listed entity should be independent directors.</p>	<p>... the fact that we follow this recommendation:</p> <p>in our Corporate Governance Statement (Part 5.4)</p> <p>✓ at this location:</p> <p>in our Board Charter at <a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a></p>	
<p>2.5 The chair of the board of a listed entity should be an independent director and, in particular, should not be the same person as the CEO of the entity.</p>	<p>... the fact that we follow this recommendation:</p> <p>in our Corporate Governance Statement (Part 5.4)</p> <p>✓ at this location:</p> <p>in our Board Charter at <a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a></p>	

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2.6 A listed entity should have a program for inducting new directors and provide appropriate professional development opportunities for directors to develop and maintain the skills and knowledge needed to perform their role as directors effectively.	... the fact that we follow this recommendation: in our Corporate Governance Statement (Part 5.5)  ✓ at this location:  in our Board Charter at <a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a>	
<b>PRINCIPLE 3 – ACT ETHICALLY AND RESPONSIBLY</b>		
3.1 A listed entity should: (a) have a code of conduct for its directors, senior executives and employees; and (b) disclose that code or a summary of it.	... our code of conduct or a summary of it: in our Corporate Governance Statement (Part 6.1)  ✓ at this location:  in our Code of Conduct at <a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a>	
<b>PRINCIPLE 4 – SAFEGUARD INTEGRITY IN CORPORATE REPORTING</b>		
4.1 The board of a listed entity should: (a) have an audit committee which: (1) has at least three members, all of whom are non-executive directors and a majority of whom are independent directors; and (2) is chaired by an independent director, who is not the chair of the board, and disclose: (3) the charter of the committee; (4) the relevant qualifications and experience of the members of the committee; and (5) in relation to each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; <b>OR</b> (b) if it does not have an audit committee,	... the fact that we follow this recommendation: ✓ in our Corporate Governance Statement (Part 7.1)  ... and a copy of the charter of the committee: ✓ at this location: <a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a>  ... and the information referred to in paragraphs (4) and (5): ✓ in our Corporate Governance Statement at (Part 7.1) <b>AND</b> ✓ at this location: in the 2017 Annual Report at <a href="http://nationalstorageinvest.com.au/announcements">nationalstorageinvest.com.au/announcements</a>	

Corporate Governance Council recommendation	We have followed the recommendation in full for the whole of the period above. We have disclosed ...	We have <u>NOT</u> followed the recommendation in full for the whole of the period above. We have disclosed ...
disclose that fact and the processes it employs that independently verify and safeguard the integrity of its corporate reporting, including the processes for the appointment and removal of the external auditor and the rotation of the audit engagement partner.		
4.2 The board of a listed entity should, before it approves the entity's financial statements for a financial period, receive from its CEO and CFO a declaration that, in their opinion, the financial records of the entity have been properly maintained and that the financial statements comply with the appropriate accounting standards and give a true and fair view of the financial position and performance of the entity and that the opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.	<p>... the fact that we follow this recommendation:</p> <p>✓ in our Corporate Governance Statement (Part 7.2)</p>	
4.3 A listed entity that has an AGM should ensure that its external auditor attends its AGM and is available to answer questions from security holders relevant to the audit.	<p>... the fact that we follow this recommendation:</p> <p>✓ in our Corporate Governance Statement (Part 7.3)</p> <p>✓ at this location:</p> <p>in our 2017 Notice of AGM at <a href="http://nationalstorageinvest.com.au/announcements">nationalstorageinvest.com.au/announcements</a> (to be released in October)</p>	



Corporate Governance Council recommendation	We have followed the recommendation in full for the whole of the period above. We have disclosed ...	We have <u>NOT</u> followed the recommendation in full for the whole of the period above. We have disclosed ...	
<b><u>PRINCIPLE 5 – MAKE TIMELY AND BALANCED DISCLOSURE</u></b>			
5.1	A listed entity should: (a) have a written policy for complying with its continuous disclosure obligations under the Listing Rules; and (b) disclose that policy or a summary of it.	... our continuous disclosure compliance policy or a summary of it:  ✓ at this location:  in our Continuous Disclosure and Communication Policy at <a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a>	
<b><u>PRINCIPLE 6 – RESPECT THE RIGHTS OF SECURITY HOLDERS</u></b>			
6.1	A listed entity should provide information about itself and its governance to investors via its website.	... information about us and our governance on our website:  ✓ at these locations:  <a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a> <a href="http://nationalstorageinvest.com.au/management">nationalstorageinvest.com.au/management</a>	
6.2	A listed entity should design and implement an investor relations program to facilitate effective two-way communication with investors.	... the fact that we follow this recommendation:  ✓ in our Corporate Governance Statement (Part 9.2)	
6.3	A listed entity should disclose the policies and processes it has in place to facilitate and encourage participation at meetings of security holders.	... our policies and processes for facilitating and encouraging participation at meetings of security holders:  ✓ at this location:  in our 2017 Notice of AGM at <a href="http://nationalstorageinvest.com.au/announcements">nationalstorageinvest.com.au/announcements</a> (to be released in October)  in our Continuous Disclosure and Communications Policy at <a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a>	
6.4	A listed entity should give security holders the option to receive communications from, and send communications to, the entity and its security registry electronically.	... the fact that we follow this recommendation:  ✓ in our Corporate Governance Statement (Part 9.3)	

Corporate Governance Council recommendation	We have followed the recommendation in full for the whole of the period above. We have disclosed ...	We have <u>NOT</u> followed the recommendation in full for the whole of the period above. We have disclosed ...	
<b>PRINCIPLE 7 – RECOGNISE AND MANAGE RISK</b>			
7.1	<p>The board of a listed entity should:</p> <p>(a) have a committee or committees to oversee risk, each of which:</p> <p>(1) has at least three members, a majority of whom are independent directors; and</p> <p>(2) is chaired by an independent director, and disclose:</p> <p>(3) the charter of the committee;</p> <p>(4) the members of the committee; and</p> <p>(5) as at the end of each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; <b>OR</b></p> <p>(b) if it does not have a risk committee or committees that satisfy (a) above, disclose that fact and the processes it employs for overseeing the entity's risk management framework.</p>	<p>... the fact that we have a committee or committees to oversee risk that comply with paragraphs (1) and (2):</p> <p>✓ in our Corporate Governance Statement (Part 10.1)</p> <p>... and a copy of the charter of the committee:</p> <p>✓ at this location:</p> <p><a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a></p> <p>... and the information referred to in paragraphs (4) and (5):</p> <p>✓ at this location:</p> <p>in the 2017 Annual Report at <a href="http://nationalstorageinvest.com.au/announcements">nationalstorageinvest.com.au/announcements</a></p>	
7.2	<p>The board or a committee of the board should:</p> <p>(a) review the entity's risk management framework at least annually to satisfy itself that it continues to be sound; and</p> <p>(b) disclose, in relation to each reporting period, whether such a review has taken place.</p>	<p>... the fact that we follow this recommendation:</p> <p>✓ in our Corporate Governance Statement (Part 10.2)</p> <p>✓ at this location:</p> <p>in our Corporate Governance Statement (Part 10.2) at <a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a></p>	
7.3	<p>A listed entity should disclose:</p> <p>(a) if it has an internal audit function, how the function is structured and what role it performs; <b>OR</b></p> <p>(b) if it does not have an internal audit function, that fact and the processes it employs for</p>	<p>... how our internal audit function is structured and what role it performs:</p> <p>✓ at this location:</p> <p>in our Audit Committee Charter at <a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a></p> <p>in our Corporate Governance Statement at</p>	

Corporate Governance Council recommendation	We have followed the recommendation in full for the whole of the period above. We have disclosed ...	We have <u>NOT</u> followed the recommendation in full for the whole of the period above. We have disclosed ...
	<p>evaluating and continually improving the effectiveness of its risk management and internal control processes.</p> <p><a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a></p>	
7.4	<p>A listed entity should disclose whether it has any material exposure to economic, environmental and social sustainability risks and, if it does, how it manages or intends to manage those risks.</p> <p>... whether we have any material exposure to economic, environmental and social sustainability risks and, if we do, how we manage or intend to manage those risks:</p> <p>✓ in our Corporate Governance Statement (Part 10.4)</p> <p>in our Directors Report in our 2017 Annual Report at <a href="http://nationalstorageinvest.com.au/announcements">nationalstorageinvest.com.au/announcements</a></p>	
<b>PRINCIPLE 8 – REMUNERATE FAIRLY AND RESPONSIBLY</b>		
8.1	<p>The board of a listed entity should:</p> <p>(a) have a remuneration committee which:</p> <p>(1) has at least three members, a majority of whom are independent directors; and</p> <p>(2) is chaired by an independent director, and disclose:</p> <p>(3) the charter of the committee;</p> <p>(4) the members of the committee; and</p> <p>(5) as at the end of each reporting period, the number of times the committee met throughout the period and the individual attendances of the members at those meetings; <b>OR</b></p> <p>(b) if it does not have a remuneration committee, disclose that fact and the processes it employs for setting the level and composition of remuneration for directors and senior executives and ensuring that such remuneration is appropriate and not excessive.</p> <p>... the fact that we have a remuneration committee that complies with paragraphs (1) and (2):</p> <p>✓ in our Corporate Governance Statement (Part 11.1)</p> <p>... and a copy of the charter of the committee:</p> <p>✓ at this location:</p> <p><a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a></p> <p>... and the information referred to in paragraphs (4) and (5):</p> <p>✓ in our Remuneration Report</p> <p>✓ at this location:</p> <p>in the 2017 Annual Report at <a href="http://nationalstorageinvest.com.au/announcements">nationalstorageinvest.com.au/announcements</a></p>	

Corporate Governance Council recommendation	We have followed the recommendation in full for the whole of the period above. We have disclosed ...	We have <u>NOT</u> followed the recommendation in full for the whole of the period above. We have disclosed ...
<p>8.2 A listed entity should separately disclose its policies and practices regarding the remuneration of non-executive directors and the remuneration of executive directors and other senior executives.</p>	<p>... separately our remuneration policies and practices regarding the remuneration of non-executive directors and the remuneration of executive directors and other senior executives:</p> <p>✓ at this location:</p> <p>in our Remuneration Committee Charter at <a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a></p> <p>in our Remuneration Report in our 2017 Annual Report at <a href="http://nationalstorageinvest.com.au/announcements">nationalstorageinvest.com.au/announcements</a></p>	
<p>8.3 A listed entity which has an equity-based remuneration scheme should:</p> <p>(a) have a policy on whether participants are permitted to enter into transactions (whether through the use of derivatives or otherwise) which limit the economic risk of participating in the scheme; and</p> <p>(b) disclose that policy or a summary of it.</p>	<p>... our policy on this issue or a summary of it:</p> <p>✓ in our Remuneration Committee Charter</p> <p>✓ at this location:</p> <p><a href="http://nationalstorageinvest.com.au/governance">nationalstorageinvest.com.au/governance</a></p>	