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**ASX: GNX** 

20 May 2021

# BROKER BRIEFING INVESTOR WEBINAR AND UPDATED CORPORATE PRESENTATION

Genex Power Limited (**ASX:GNX**) (**Genex** or the **Company**) is pleased to invite shareholders and investors to attend the Broker Briefing May 2021 Investor Webinar on Thursday 20 May 2021, which will feature video presentations from several ASX Listed companies.

Date: 20 May 2021

Time: 11:30am (EST) / 9:30am (WST)

Presenter: Executive Director, Simon Kidston, presenting at 11:40am EST / 9:40am WST. The Company invites shareholders, investors, and media to participate in this digital event

by registering online via the link below:

https://zoom.us/webinar/register/2016208899553/WN\_u6kaK\_cQSGuaATzwQux9oA

Participants will be able to submit questions via the panel throughout the presentation, however, we encourage shareholders and investors to send through questions via email beforehand to <a href="mailto:info@brokerbriefing.com">info@brokerbriefing.com</a>

This announcement was approved by the Board of Genex Power Limited.

#### For more information about this announcement:

#### CONTACT:

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Email: <u>jh@genexpower.com.au</u> Email: <u>sk@genexpower.com.au</u>

#### **About Genex Power Limited**

Genex Power Limited is focused on developing a portfolio of renewable energy generation and storage projects across Australia. The Company's flagship Kidston Clean Energy Hub, located in north Queensland, will integrate large-scale solar generation with pumped storage hydro. The Kidston Clean Energy Hub is comprised of the operating 50MW stage 1 Solar Project (**KS1**) and the 250MW Kidston Pumped Storage Hydro Project (**K2-Hydro**) with potential for further multi-stage wind and solar projects. The 50MW Jemalong Solar Project (**JSP**) is located in NSW and provides geographical diversification to the Genex Power Limited portfolio. JSP was energised in early December 2020 and commissioning is now underway. Genex is further developing its energy storage portfolio via the early stage development of a 50MW standalone battery energy storage system at Bouldercombe in Queensland. With over 400MW of renewable energy & storage projects in development, Genex is well placed as Australia's leading renewable energy and storage company.

Genex continues to acknowledge the support of key Federal and State Government stakeholders such as the Australian Renewable Energy Agency (**ARENA**), the Northern Australia Infrastructure Facility (**NAIF**), the Clean Energy Finance Corporation (**CEFC**) and the Queensland State Government.



# Uniquely positioned in the clean energy thematic

01



**Diverse Australian** 

Renewable

**Energy and** 

**Storage Portfolio** 

02



Commitment to ESG

03



Proven Track
Record of Project
Execution and Delivery

04



Strong
Relationships
with Tier One
Stakeholders

05



**Certainty of Revenue** 

Via Long Term

**Energy Contracts** 

06



\$1 Billion portfolio, Fully Funded
To 350MW and Growing

07



Nimble Organisation
Able To Identify and
Rapidly Execute Project
Development

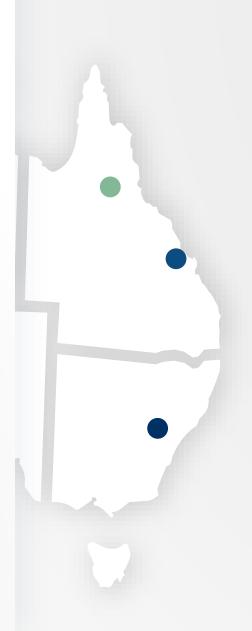
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Significant Upside From Wind and Battery Opportunities

# Diverse Renewable Energy base

Genex is focused on delivering on its portfolio of renewable energy generation and storage projects



#### KIDSTON CLEAN ENERGY HUB



50MW Kidston Solar Project (Operating)



250MW Kidston Pumped Storage Hydro Project (Construction)



150MW Kidston Wind Project (Development)



Up to 270MW Kidston Stage Two Solar Project (Feasibility)

#### BOULDERCOMBE BATTERY PROJECT (BBP)



50MW Large Scale Battery Energy Storage System (Development)

#### JEMALONG SOLAR PROJECT (JSP)



50MW Jemalong Solar Project (Operating)

## Producing clean energy for Australia

By 2025 our portfolio of renewable power projects will provide clean energy to over **350,000 homes** removing almost 2mtpa of CO<sub>2</sub>

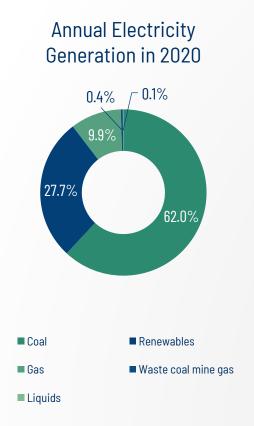


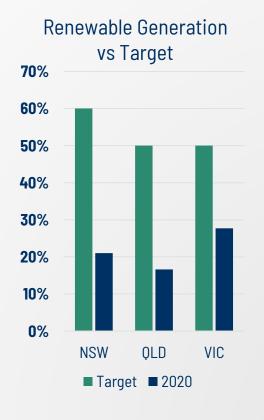






The clean energy sector in Australia is accelerating, yet many states are well short of their targets providing growth opportunities for Genex<sup>1</sup>





### Our people, communities and the environment



#### People, Health and Safety

- Continuation of COVID-19 protocols to ensure our people and communities remain safe
- Commitment to managing risk and driving safety leadership through our organisation and ensuring our contractors implement best practice
- Strong focus on diversity and indigenous engagement within our workforce



#### **Environment**

- Strict focus on minimising disturbance
- Commitment to conserving and protecting the environments we operate in
- K2-Hydro converting disturbed mine site to sustainable energy generation
- 2 million tonnes CO<sub>2</sub> abatement by 2025



#### **Community**

- Focus on job creation in our local communities
- At Jemalong, 151 jobs were created,
   68% were local, 22% were women and
   11% were Indigenous
- Indigenous Engagement Strategy to promote Indigenous employment and procurement for K2-Hydro
- 800 jobs created at Kidston and along the transmission route

## Track record of delivery



Achieved Critical
Infrastructure status Kidston
Clean Energy Hub in
Queensland

100mw if solar capacity constructed

\$1 billion

secured in renewable energy funding

\$

Commenced construction of Australia's first Pumped Hydro project in 40 years



### Strong relationship with Tier 1 stakeholders

Significantly reduced execution risk via carefully structured contracts and selected counterparties

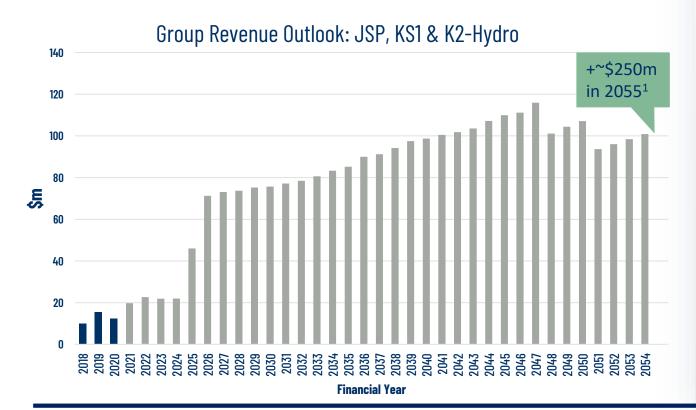




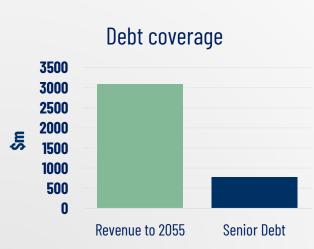


# High level of secured revenue provides utility like cashflow

Contracted volumes deliver utility like cashflow profile, supporting our debt and underpinning future dividends and growth







Average annual revenue \$82.5m until 2055



85%



Revenue contracted for 30 years

>79%



**EBITDA** margin

Minimal sustaining capex requirements

# Fully funded to deliver 350MW of generation

#### **Group Debt & Grant Funding**



- \$610m of long term debt
- Largest NAIF loan to date
- 15-year tenor

5-year tenor



- \$47m grant from Australian Renewable Energy Agency (ARENA)
- Largest ARENA grant to date

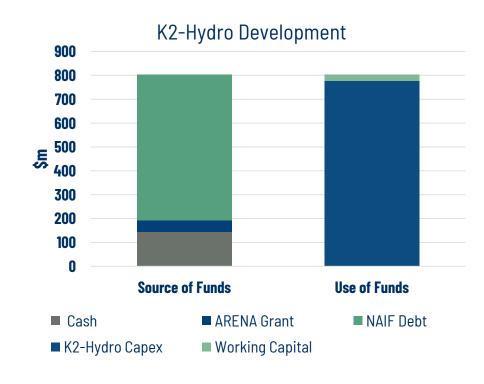


- \$192m for funding of JSP and KS1 Solar projects
- NORD/LB
- First Green Loan to be Certified under



the Climate Bonds Standard





Group Senior Debt Summary	\$780m
Debt amortisation 2021-2024	\$23m
Debt amortisation 2025-2055	\$757m
Average interest rate <sup>1</sup>	2.96%

Genex | Clean Energy, On Demand

20 May 2021

Footnote: 1: Blended interest rate for JSP, KST & K2-Hydro

# Growth Strategy

Genex will use its core competencies of project identification, execution, partner relations and knowledge of the Australian energy markets to continue to drive growth

#### Leverage our Relationships and Financing Skill Set

- ✓ J-POWER
- ✓ ARENA
- ✓ NAIF
- ✓ CEFC
- ✓ Commercial Banks
- √ Government

#### Apply our knowledge and skill set

- ' Identify further storage opportunities
- ldentify other renewable energy projects

#### 550MW

#### **Progress Future Growth**

- ✓ BBP 50MW battery storage in Queensland
- √ 150MW K3-Wind project in Oueensland



RAPID EXECUTION



REDUCED RISK PROFILE



STRONG CASH GENERATION



HIGH RETURNING PROJECTS

# 100MW

#### **Core Asset Base**

2 x 50MW solar projects

# Execute on Growth

**350MW** 

250MW K2-Hydro project

# Kidston pumped Hydro provides growth and scale



250MW/2,000MWh pumped storage **hydro** 



**First pumped hydro** project in Australia for 40 years



**Third largest** electricity storage device in Australia



**Low capex** due to unique reuse of exhausted mining pits



**800 direct jobs** created



Unlocks the **renewable generation potential** of North Queensland



Adds much needed **system strength** to the weak North Queensland grid



**Dedicated transmission**line unlocks the potential
of the Kidston Clean
Energy Hub at Kidston



Helps the State achieve its **Renewable Energy Target of 50%** by 2030



## Solar energy portfolio



#### Kidston – operating since 2017



Located in North West Queensland



50MW / 145,000MWh



30 year project life



33% Capacity factor



20 year offtake with the Queensland Government





#### Jemalong - operating since 2021



Located near Forbes NSW



50MW / 128,700MWh



30 year project life



29% Capacity factor

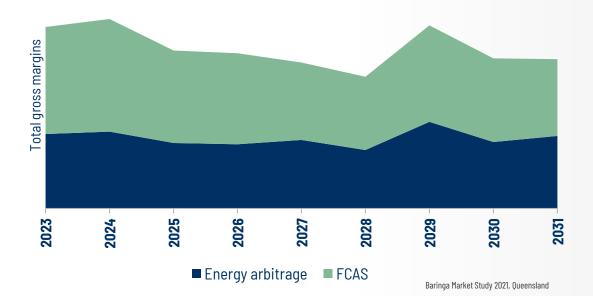


Selling into the spot market -



# Our battery growth plan

Battery storage diversifies GNX's renewable portfolio and builds on our knowledge base of energy markets and expertise in financing renewable energy & storage projects



Attractive outlook for price arbitrage in certain states with the introduction of 5-minute settlement in late 2021



Strong FCAS market in the near to medium term including introduction of Fast Frequency Response



FCAS represents majority of total project revenue



Strong revenues from arbitrage (Queensland)



# Batteries provide the National electricity Market (NEM) with:

- ✓ Reduced renewable energy curtailment
- ✓ Frequency regulation services
- ✓ Voltage control
- ✓ Rapid and flexible ramping
- ✓ Black start services
- Ability to operate in both the electricity and FCAS markets



#### **Benefit to Genex**

- ✓ Rapid roll out
- ✓ Scalable
- ✓ High return

# Bouldercombe Battery Project

# 50MW BESS located in Bouldercombe, Rockhampton in Queensland

- adjacent to the Powerlink substation.
- ✓ Genex's first battery project
- ✓ Land to be secured under 30 year leasing arrangement next to Powerlink's Bouldercombe substation
- ✓ Connection and GPS process well advanced
- ✓ Funding discussions with potential lenders and strategic investor
- ✓ Battery supplier and integrator have been selected.



#### Kidston Wind

K3-Wind will leverage existing infrastructure (transmission line) and co-location advantages to K2-Hydro The land portfolio has been secured



Development funding agreement signed with **J-POWER to earn 50**% in the project through an initial A\$1.5m funding investment

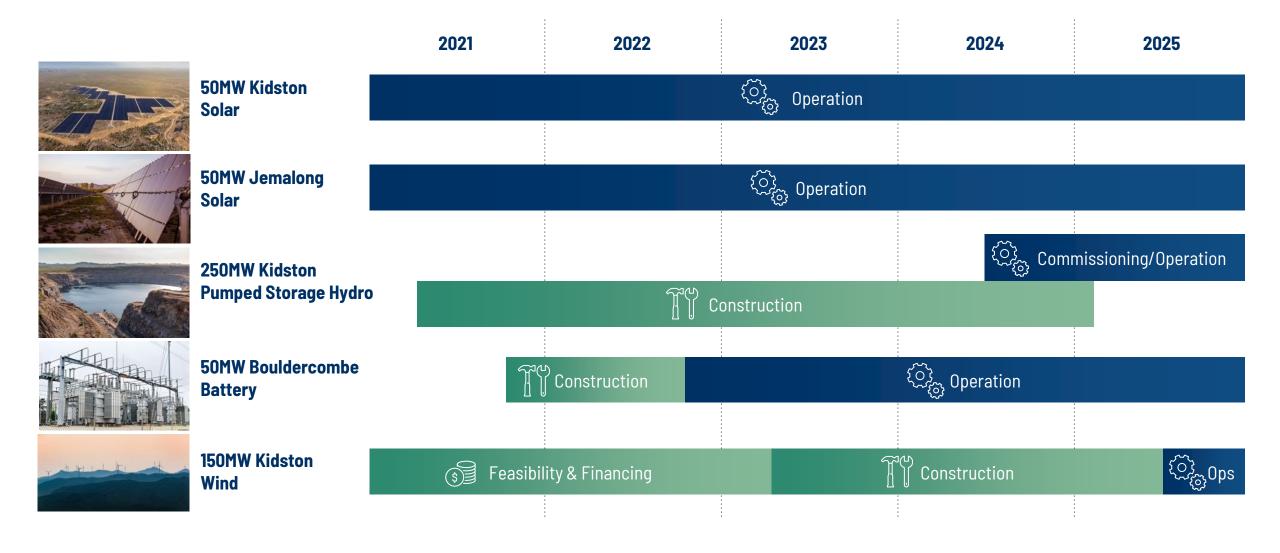


Development of the Project will be expedited through monitoring, planning and other feasibility workstreams over the next 12-18 months



Combination of wind, solar and hydro completes the **Kidston Clean Energy Hub** (a globally unique integration)

### Genex Diversified Renewable Portfolio



# Corporate snapshot

#### Board and Management

ASX code:	GNX
Shares on issue:	1,069,900,045
Market cap (23.03.2021):	\$245M
Cash (18.05.2021):	\$69M



**Dr. Ralph Craven**Chairman



Michael Addison
Director



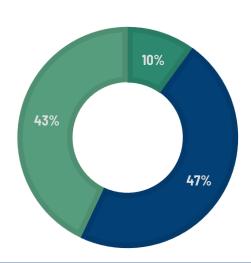
**James Harding**Chief Executive Officer



**Simon Kidston**Executive Director

#### **SHAREHOLDERS**

■ J-POWER ■ Institutions ■ Other





**Teresa Dyson**Non-Executive Director



**Yongqing Yu**Non-Executive Director



**Ben Guo**Finance Director



Kenichi Seshimo Director

### Investment highlights

01

# Diverse renewable energy and storage portfolio



- ✓ 2 operating 50MW solar projects (KS1 & JSP)
- √ K2-Hydro funded and in construction
- ✓ Battery and wind projects in advanced stages

02

# Proven track record of project execution



- ✓ Successfully developed >\$200m worth of projects
- Secured long term energy contracts providing secure cash flows
- Developed, financed and built KS1 and JSP on time and on budget

03

### Strong relationships



✓ Tier 1 stakeholders











04

#### Revenue stream certainty



- √ 85% revenue contracted for 30 years
- ✓ >79% EBITDA margin
- ✓ Minimal sustaining capex
- ✓ Average annual revenue \$82.5m until 2055
- ✓ Utility like nature of cashflow and revenue stream

05

# Fully funded to deliver 350MW of power generation



- √ \$1 billion renewable energy & storage portfolio
- ✓ Average interest rate of 2.96% locked in via long term hedge

06

# Near term development of pipeline opportunities



- ✓ 200MW of near term development opportunities
  - 50MW Bouldercombe Battery
    - construction 2021
  - 150MW Kidston Wind
    - construction 2023

### Contact



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**James Harding**Chief Executive Officer

**Tel:** +612 9048 8855

Email: jh@genexpower.com.au





# Diversified renewable energy base



**Kidston Solar Project** 50MW Solar Project



(since 2017)

Revenue Model

20-year Queensland Government
Contract (PPA)



Production (since 2021)

Merchant/Spot

**K2-Hydro** 250MW Pumped Hydro Project

Construction

Long term rental agreement with EnergyAustralia



Bouldercombe Battery Project

50MW Large Scale Battery Energy Storage System Development

Contract/Merchant



K3-Wind

150MW Wind Project

Feasibility

To be confirmed



**K2-Solar** Up to 270MW Solar Project

Feasibility

To be confirmed



# Evolving energy market - the need for storage



Growth of intermittent wind and solar creating volatility in the market



Need for low-cost, large-scale storage to facilitate high penetration of renewables and maintain reliability requirements



5 minute settlement in late 2021 likely to increase price volatility



Large scale batteries can respond to the market in under a second

Genex is addressing the need for energy storage via:



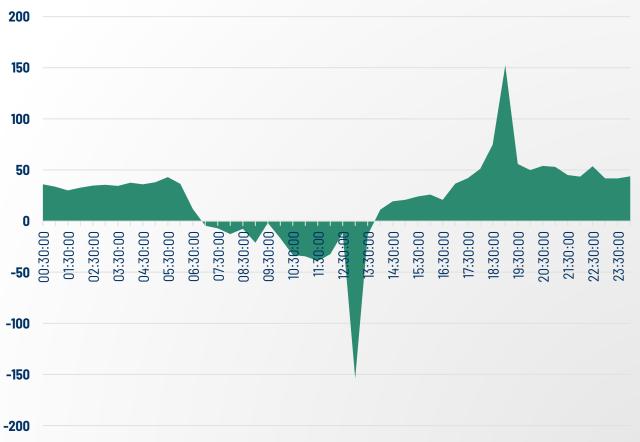
250MW Kidston Pumped Storage Hydro Project; and



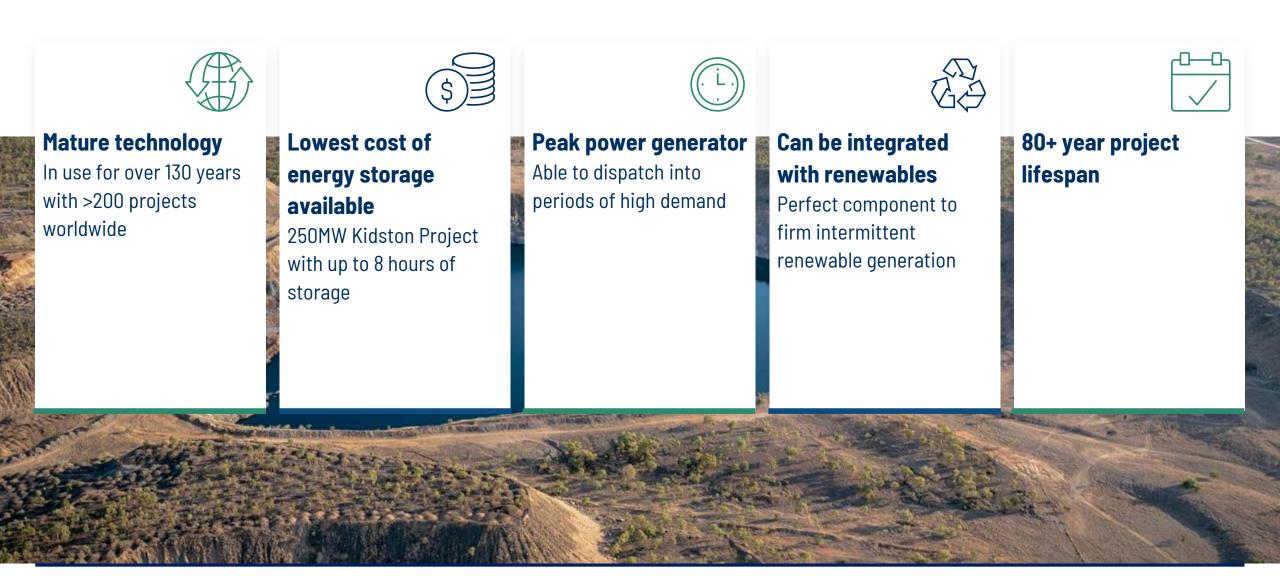
50MW Bouldercombe Battery Project.

#### Paid to Charge / Paid to Discharge QLD Retail Electricity Price

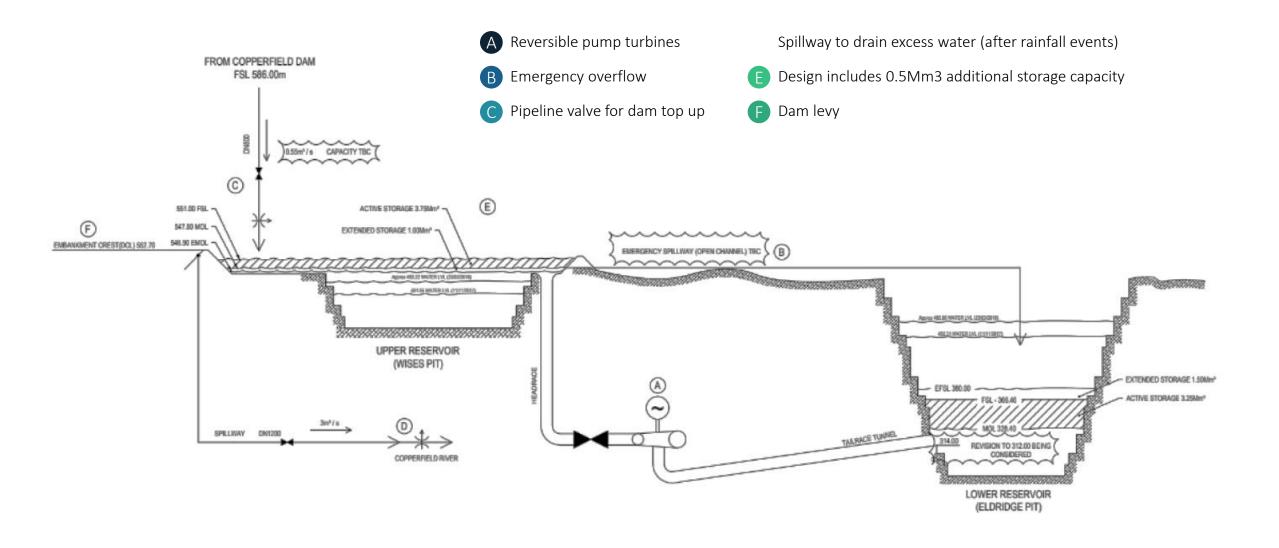
Example day electricity trading - October 2020



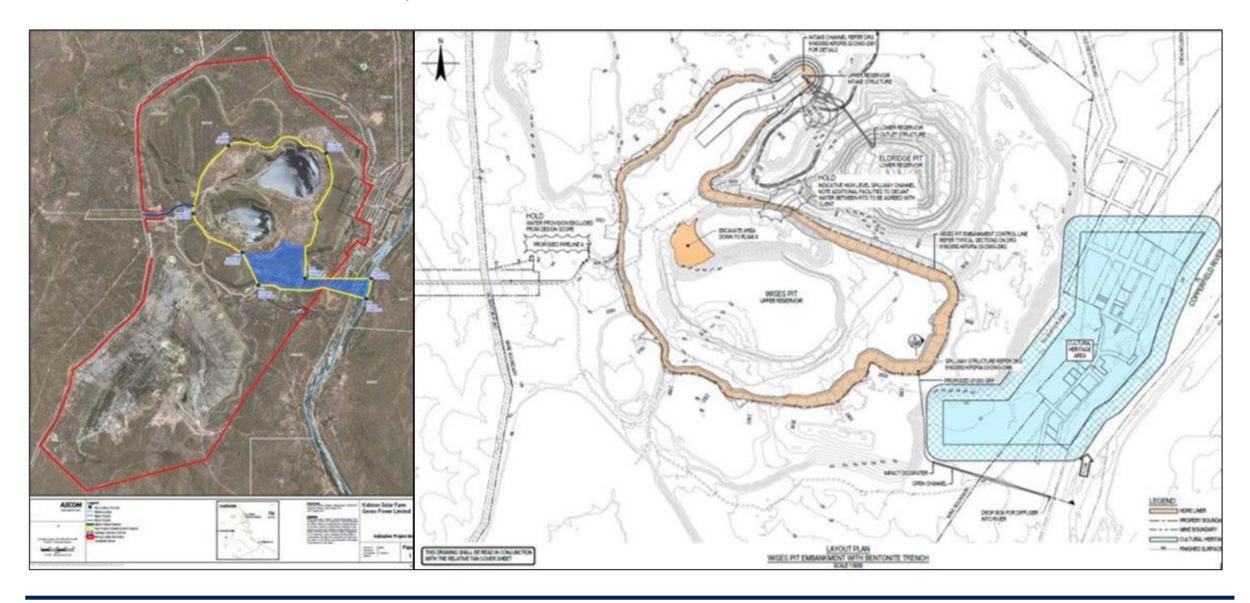
## Pumped Storage Hydro



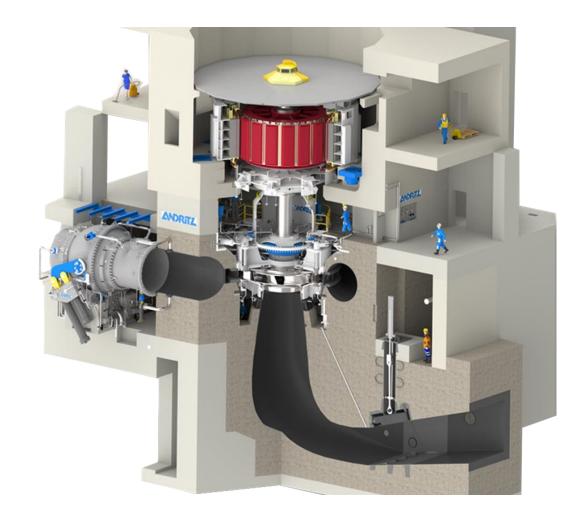
# Legacy topography assists the project



# Minimal environment footprint



# Andritz Hydro equipment



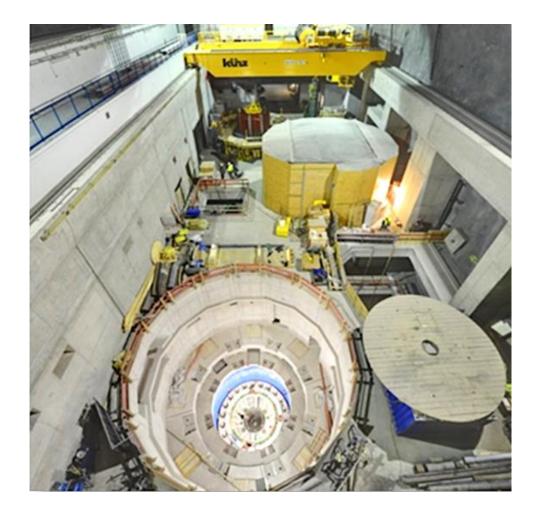
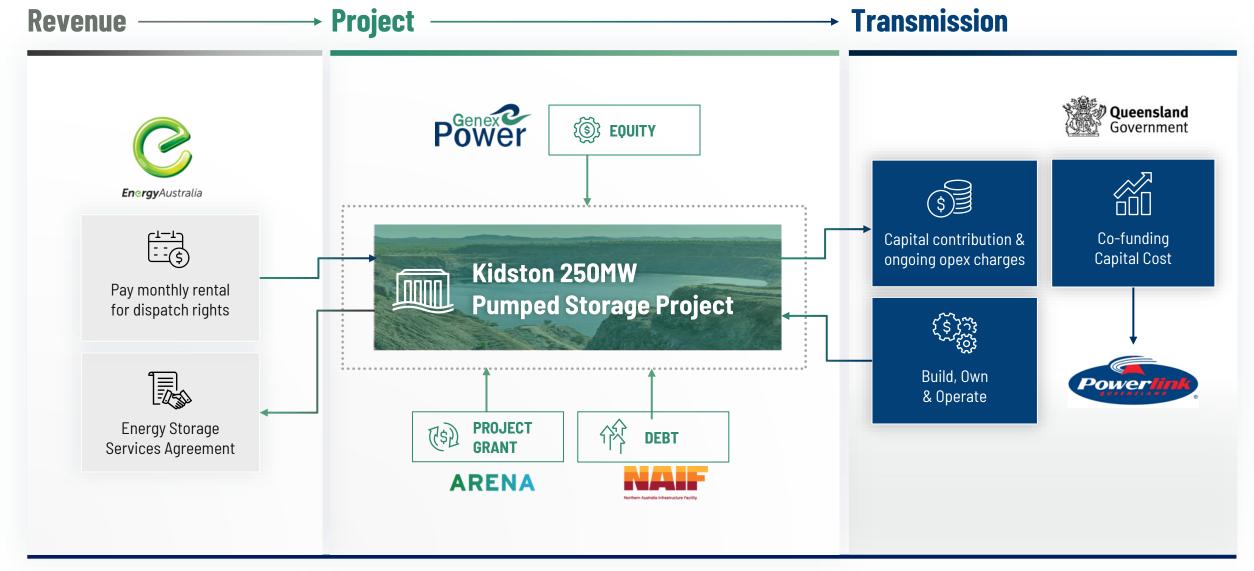


Illustration of a reversible pump turbine unit

Photos for illustrative purposes

# K2-Hydro Ownership and Funding Structure



# Project Delivery -Major Contracts Structure











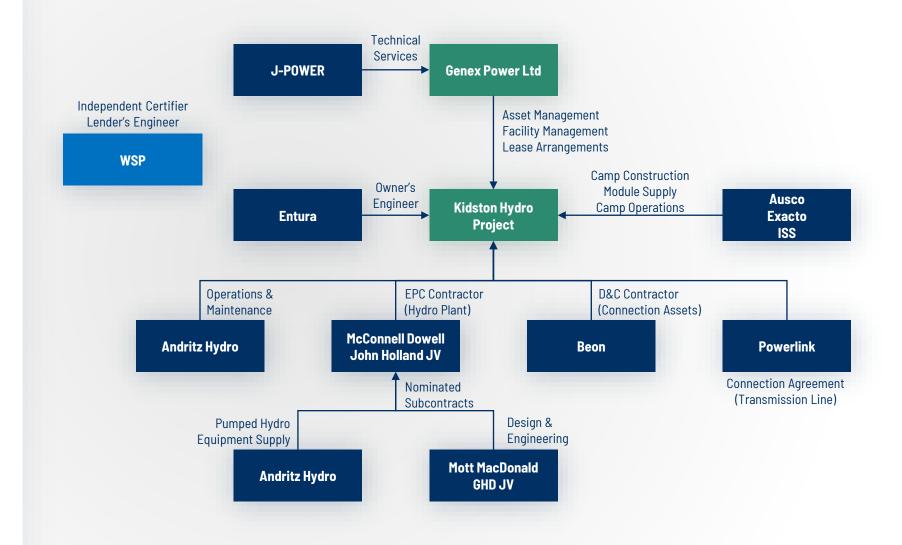












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