



Fluence awarded another rural wastewater project in Guizhou province, China

Contract generated through repeat customer Jinzi Builds on original six C-MABR order under Jinzi's framework agreement Fast commissioning time helps secure contract win

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Fluence Corporation Limited (ASX: FLC) is pleased to announce that it has been awarded another contract to deliver its smart-packaged MABR technology solution (C-MABR), for a 1,000 m³/day wastewater treatment plant for the local government of Zhenfeng County, Guizhou province, China.

The contract was generated through Fluence's local partner in China, Jiangsu Jinzi Environment Company (Jinzi), and is in addition to the order for six C-MABR plants under the companies' November 2017 framework agreement.

Fluence's technology will treat rural wastewater for the Zhenfeng County government utilising the company's C-MABR solution, which consistently meets China's Class 1A effluent standards. In addition to its state-of-the-art technology, Fluence was awarded the contract as a result of fast commissioning – delivery of the entire C-MABR plant, including tertiary treatment and supply of auxiliary supporting equipment, is scheduled to take place in just five weeks.

Commenting on this new contract in China, Fluence Managing Director & CEO Henry Charrabé said: "We are proud of our partnership with Jinzi and are happy to see our collaboration grow in China. Once again, we see that Fluence's C-MABR solution is well-suited for the rural Chinese wastewater treatment market, and we believe we are ideally positioned to capture a significant share of this market. Our ability to rapidly deliver reliable and cost-effective wastewater treatment solutions is recognised by clients and partners and was a key factor in this new contract award."

Commenting on this project, Jinzi Managing Director Xie Xiaodong said: "Jinzi is successfully expanding its wastewater business across China. We are confident that together with Fluence Corporation, we will continue our rapid growth in the environmental services industry. We have partnered with Fluence as we believe that their MABR technology will be widely applied to rural wastewater treatment in China in the near future. I hope that based on our concept of win-win cooperation, Fluence and Jinzi will have a broad, long-term and strategic cooperation in China rural wastewater treatment."

Fluence's C-MABR unit features modular engineering for quick and easy deployment, even in remote areas, energy-saving features and remote monitoring for ease of operation and maintenance. When completed, this Fluence C-MABR project will be part of the largest rural wastewater project in Zhenfeng county, Guizhou province, China.

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About Fluence Corporation Limited (ASX: FLC)

Fluence has experience operating in over 70 countries worldwide and employs more than 300 highly trained water professionals around the globe. The Company provides local, sustainable treatment and reuse solutions, while empowering businesses and communities worldwide to make the most of their water resources.

Fluence offers an integrated range of services across the complete water cycle, from early stage evaluation, through design and delivery to ongoing support and optimization of water related assets. With established operations in North America, South America, the Middle East and Europe, Fluence is also expanding into China's rural wastewater treatment market.

Global consultancy Frost and Sullivan recently awarded Fluence Corporation "2018 Global Decentralized Water and Wastewater Treatment Company of the Year", noting in their award dissertation:

"While typical decentralized water treatment systems are relatively expensive, complicated, and inefficient, Fluence Corporation leverages innovative and smart technology solutions backed by decades of industrial know-how to excel in water and wastewater treatment solutions. Fluence's excellence becomes apparent through its success, as the company continues to expand its existing offerings as well as partnerships with other prominent companies in the industry. With its easy to use, sustainable, smart and cost-effective solutions as well as a remarkable year of growth, innovation, and leadership, Fluence Corporation earns Frost & Sullivan's 2018 Global Company of the Year Award in the decentralized water and wastewater treatment industry."

Further information can be found at <https://www.fluencecorp.com/>.