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ASX RELEASE

## DroneShield Adds Key U.S. Distribution Partners

- DroneShield adds key distribution partners in the United States, to support its rollout to U.S. military, federal agencies, law enforcement and other key customers.
- Partners TSSi and W.S. Darley & Co are “super-distributors” participating in the U.S. Defense Logistics Agency’s Tailored Logistics Support (“DLA TLS”) program.
- DLA TLS is a key acquisition program of the U.S. Government.

**DroneShield Ltd (ASX:DRO)** (“DroneShield” or the “Company”) is pleased to announce that it has added several key distribution partners for the United States market.

United States has the largest defence budget globally, with over US\$600 billion committed in 2018. Relevantly, within the 2019 budget, US\$1.5 billion has been allocated towards drone countermeasures specifically.

The distribution partners TSSi and W.S. Darley & Co, are a part of the U.S. Government’s Defense Logistics Agency’s Tailored Logistics Support (“DLA TLS”) Program.

The DLA TLS Program, administered by DLA Troop Support, provides authorised Department of Defense, Federal Government and other approved Federally-funded agency customers, both in the continental United States (CONUS) and outside of the continental United States (OCONUS), with a fast, simple procurement option to allocate their Military Interdepartmental Purchase Request / Military Standard Requisitioning & Issue Procedure (MIPR/MILSTRIP) funds. The DLA TLS Program enables the U.S. Government to purchase items such as DroneShield’s products without a requirement for a public tender.

Only six organisations (of which TSSi and W.S. Darley & Co are two) in the United States currently have access to the DLA TLS Program (and these are commonly referred to as “super-distributors” in the industry). Products are required to be in leadership positions in their respective product categories to be granted access into the DLA TLS distributor catalogues.

DroneShield continues to substantially build on its U.S. presence, with recent and upcoming end customer demonstrations at its U.S. facility and at military installations, and distributor and end customer training sessions to continue developing and closing its current sales pipeline.



*Image: Recent training session at DroneShield's Warrenton, Virginia facility*

**Further Information**

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**About DroneShield Limited**

Based in Sydney, Australia and Virginia, USA, DroneShield is a worldwide leader in drone security technology. The Company has developed pre-eminent drone security solutions that protect people, organisations and critical infrastructure from intrusion from drones. Its leadership brings world-class expertise in engineering and physics, combined with deep experience in defence, intelligence, and aerospace.

**ENDS**