**Altech Chemicals Limited (ASX:ATC)** 

**Company Presentation Melbourne Resource Round Up** 

Iggy Tan
Managing Director





To be a world leading producer of high purity alumina (HPA)







- Sapphire & Ruby
- Natural form of high purity alumina (HPA)
- Formed by mother nature like diamonds
- Colour from impurities
- Nearly as hard as diamond

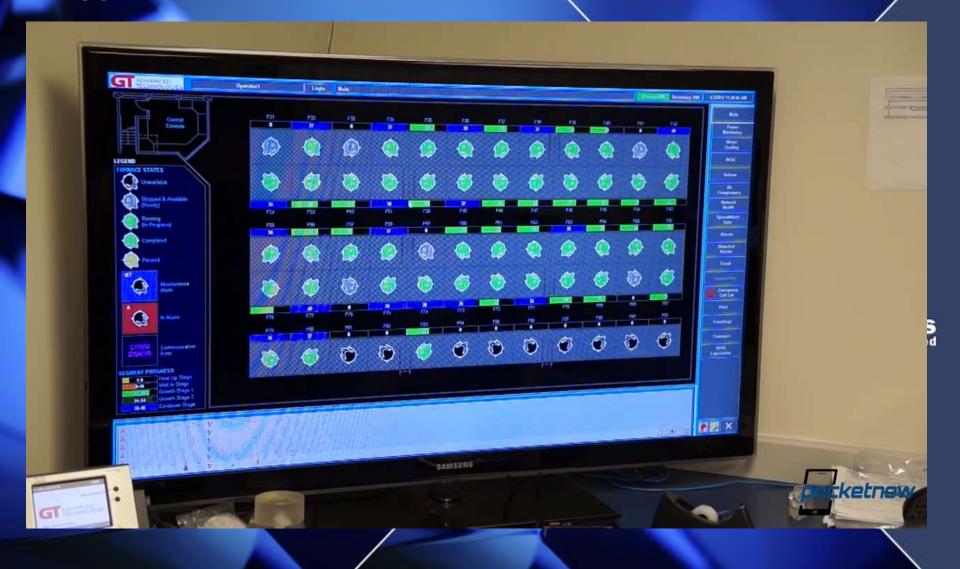




- Purified alumina (Al<sub>2</sub>O<sub>3</sub>)
- Greater than 99.99% (4N) purity
- Max impurities of 100ppm
- Smelter Grade Alumina (SGA) ~ 99.5% (5,000 ppm impurities mainly sodium)
- Bayer Process uses sodium hydroxide (NaOH)
- Sodium impurity is problem for electronics industry

What is HPA?

# **Sapphire Glass Production**







Smelter Grade Alumina SGA 99.5% \$400 per t



High Purity Alumina HPA 99.9% (3N) \$6,000 per t



High Purity Alumina HPA 99.99% (4N) \$23,000 per t



TRA SUBSTATE FOR LEDS

High Purity Alumina HPA 99.999% (5N) \$50,000 per t



**Our Target Business** 

HPAINS ARPHIRE CHETA CHOSES



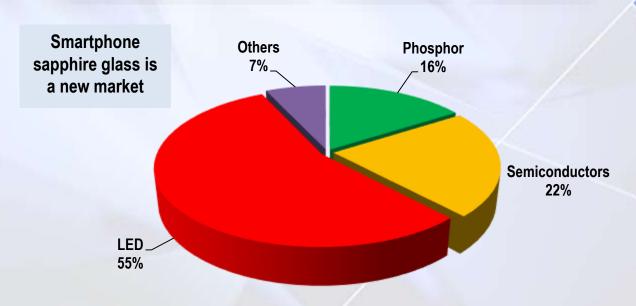
#### Welcome to the World of HPA





Uses of HPA 99.99% 4N

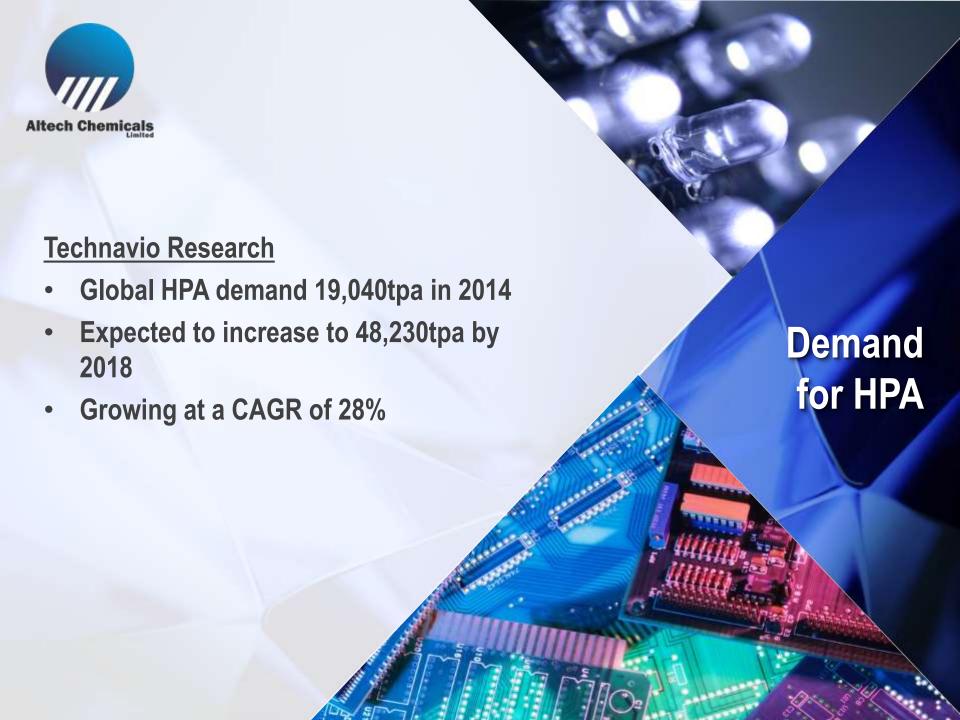




Source: Technavio Research "2014-2018 Global High-purity Alumina Market"

# **Light Emitting Diodes (LEDs)**







#### **HPA Demand & Growth Forecast**



Demand for HPA

Source: Technavio Research "2014-2018 Global High-purity Alumina Market"

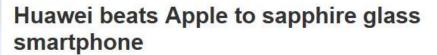
Global shipments of LED lamps forecast to increase from 864 m in 2015 to 4.1 billion by 2024 - Navigant Research

Source: 'LED Lighting: Global Outlook'



High end Vertu TI with sapphire crystal screen

**Rest will follow** 



By Reuters Staff on Sep 7, 2014 10:11 PM Filed under Mobility



8+1 0 in Share



0 Comments

High-spec features for limited-edition Aspire.

Huawei Technologies has unveiled a slate of new devices meant to showcase the Chinese company's hardware technology, just days before Apple releases its highly anticipated iPhone 6 on 9 September.

Huawei, which began as a telecom equipment company in 1987, has rapidly

**Smartphones** Sapphire Crystal Screen



iPhone 7 Release Update Suggest Arrival Of Sapphire Crystal Glass, A9 Chip, 2 GB RAM, Larger Battery And

More

By Anvin Sivanandan on March 06 2015 6:14 PM





- Estimate 30g<sup>1</sup> of HPA in phone screen
- 500 million smartphones sold per year
- If all sapphire glass technology
  - Extra 15,000tpa of HPA
  - 4 x our proposed 4,000tpa plant

saphire dass in snartohone's

There will be a HPA supply deficit

HPA
Demand from
Smartphones

# **Sapphire Glass Scratch Test**





# New Foxconn plant reported to make sapphire displays for iPhones

2014/11/25 22:54:27

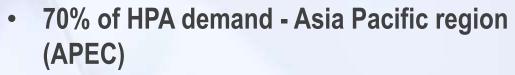


More Sapphire Display Factories

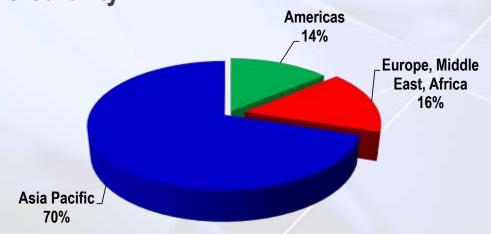
LIST

Taipei, Nov. 25 (CNA) Taiwan's Foxconn Technology Group, a major supplier of Apple Inc.'s iPhones and iPads, has decided to build a new factory in China to produce sapphire displays for next-generation iPhones, according to a Chinese media report.





- Region for the world's manufacturing
- Altech's HPA plant (Malaysia) well-positioned to service APEC region
- Transport, customer service, technical credibility

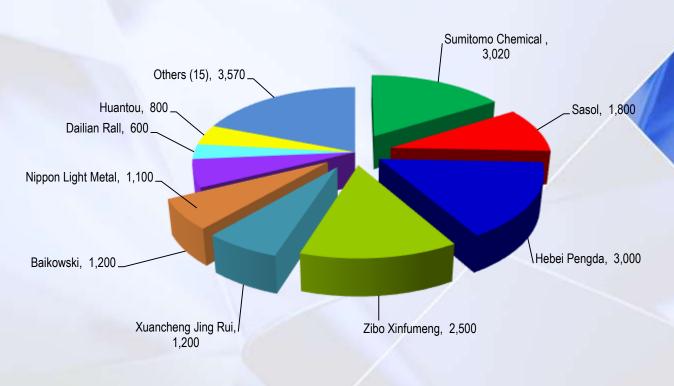




HPA Geographic Demand



- Six largest HPA producers
- 3 Chinese, 1 Japanese, 1 Sth African, 1 French



# Current HPA Producers



#### **Altech's Differentiation**





Aluminous Clay

#### **ALTECH HPA PLANT**

One Single Process Step



99.99% HPA



Processed by mother nature

Very low Iron (Fe) due to weathering

Silica is non reactive – easily removed

	Bauxite Darling Range *	Canadian HPA Project	Altech HPA Project
Al <sub>2</sub> O <sub>3</sub> (%)	34.5	22.77	30.5
SiO <sub>2</sub> (%)	21.5	53.29	56.3
Fe <sub>2</sub> O <sub>3</sub> (%)	21.2	8.36	0.7
TiO <sub>2</sub> (%)	2.00	0.98	0.7
K <sub>2</sub> O (%)	0.24	3.41	0.1
NaO (%)	0.005	1.42	0.1









New HPA Demand + Established Process + Great

Deposit + Experienced People

→ Shareholder Value



Established HPA HCI Process

Altech Business Strategy

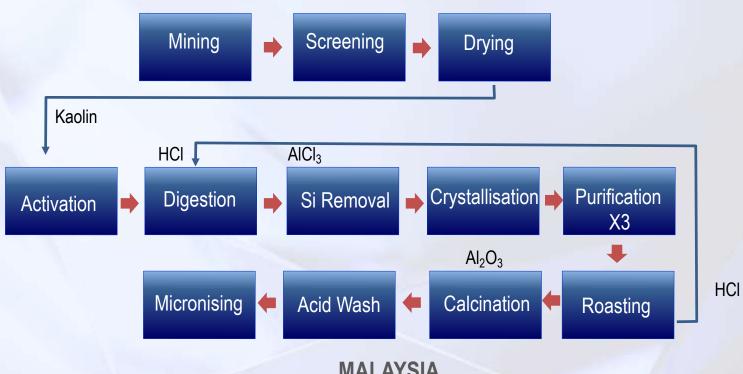
"the last piece of the puzzle is in place"





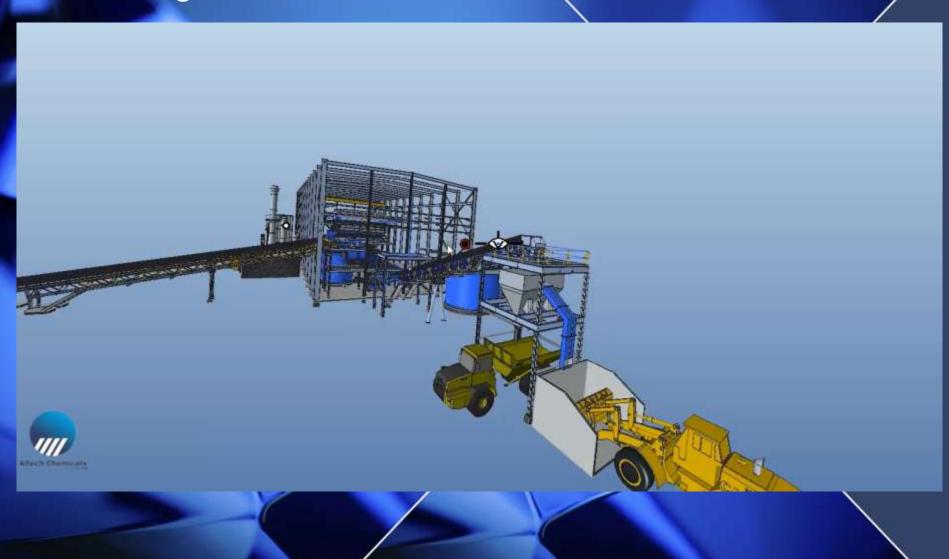
#### **Altech HPA Process**

#### **WESTERN AUSTRALIA**



**MALAYSIA** 

# **Meckering Plant**





## **Beneficiated Kaolin Shipping**





Tanjung Langsat Industrial Park, Johor Bahru (Malaysia)

Kaolin feedstock shipped from WA

Operating costs ~40% lower than Australia

Capital costs expected to be 50-60%

lower





### **Malaysian HPA Operation**



- Hydrochloric acid, lime, power & natural gas
- International container sea-port & Singapore
- Investment incentives

# **Malaysia HPA Plant**









- Breakway competitors US\$14-17,000 /t
- Bottom quartile for operating costs
  - 1. We own our feedstock
  - 2. Large scale economy 4,000 tpa one train
  - 3. Main reactant HCI re-used
  - 4. Minimal impurity removal costs
  - 5. Plant in low cost country (Malaysia)

Bottom Quartile for Op Costs



# **Our Potential Customers**



- Mitsubishi as Sales partner in Japan
- Japan 21% of HPA market
- All sales to Japan
- Mitsubishi largest general trading company
- Operates in 90 countries
- First of the off take process

Mitsubishi as Partner

**MITSUBISHI** 





Right Place
Right Time
Right Feedstock
Right Technology



Thank you



#### **Forward-looking Statements**

This announcement contains forward-looking statements which are identified by words such as 'anticipates', 'forecasts', 'may', 'will', 'could', 'believes', 'estimates', 'targets', 'expects', 'plan' or 'intends' and other similar words that involve risks and uncertainties. Indications of, and guidelines or outlook on, future earnings, distributions or financial position or performance and targets, estimates and assumptions in respect of production, prices, operating costs, results, capital expenditures, reserves and resources are also forward looking statements. These statements are based on an assessment of present economic and operating conditions, and on a number of assumptions and estimates regarding future events and actions that, while considered reasonable as at the date of this announcement and are expected to take place, are inherently subject to significant technical, business, economic, competitive, political and social uncertainties and contingencies. Such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties, assumptions and other important factors, many of which are beyond the control of our Company, the Directors and management. We cannot and do not give any assurance that the results, performance or achievements expressed or implied by the forward-looking statements contained in this announcement will actually occur and readers are cautioned not to place undue reliance on these forward-looking statements. These forward looking statements are subject to various risk factors that could cause actual events or results to differ materially from the events or results estimated, expressed or anticipated in these statements.

#### **Competent Person Statement**

Technical information in this report is based on information compiled by Mr Michael O'Mara, B.Sc. Geology, Altech Chief Geologist and a member of the Australasian Institute of Geoscientists. Mr O'Mara has sufficient exploration experience which is relevant to the styles of mineralisation and types of deposit under consideration and to the activity which he is undertaking to qualify as a Competent Person as defined in the 2012 Edition of the 'Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves' ("JORC 2004"). Mr O'Mara consents to the inclusion in this release of the matters based on his information in the form and context in which it appears.