

ASX Release

#### **Anatara Investor Presentation**

BRISBANE & MELBOURNE, 23rd October 2019: Anatara Lifesciences (ASX:ANR) is pleased to release to investors a copy of the presentation that Chief Executive Officer, Mr Steven Lydeamore, will present today at the 10<sup>th</sup> Annual Australian Microcap Investment Conference, held in Melbourne, VIC.

A copy of the presentation is attached.

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#### **About Anatara Lifesciences Ltd**

Anatara Lifesciences Ltd (ASX:ANR) is developing and commercialising innovative, evidence-based products for gastrointestinal health where there is significant unmet need. Anatara is a life sciences company with expertise in developing products for animal and human health. Anatara is focused on building a pipeline of human gastrointestinal health products. Underlying this product development program is our commitment to delivering real outcomes for patients and strong value for our shareholders.

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#### Australian Microcap Investment Conference October 2019

Advancing gastrointestinal health

lifesciences

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## **Key Investor Message**

More than ever, the world is looking for safe and effective solutions to gut health.

The Anatara team is focussed on delivering evidence-based, commercially attractive solutions for gastrointestinal diseases in animals and humans.



### **Corporate Fast Facts**



ASX ticker code

Share Price

Market Capitalisation
\$10.87 million\*

**Ordinary Shares** 

49,413,236

Options **2,571,000** 

#### **Board of Directors:**

Sue MacLeman **Dr Jane Ryan** Dr Tracie Ramsdale **Dr David Brookes** Management: **Steve Lydeamore, CEO Dr Tracey Brown, CSO** Dr Michael West, COO **Product Development Advisory Board: Prof Peter Gibson Dr Rebecca Burgell Dr Jakob Begun** Laureate Prof Nick Talley **Prof Jane Andrews Prof Barry Campbell Assoc Prof Simon Keely** 

## Investment highlights: multiple shots on goal

#### Human health asset, GaRP:

- Aimed at restoring and maintaining **gut health** with excellent (pre-clinical *in vitro* and *in vivo* animal studies) data to date
- Human clinical study initiation anticipated late 2019
- View to a **partnering deal** by 2H 2020

#### Animal health asset, Detach<sup>®</sup>:

- Asset developed for control of scour in piglets
- Well positioned in the livestock market which is in urgent need of nonantibiotic solutions
- Targeting international animal health partner(s) to license and commercialise Detach<sup>®</sup> by end FY 2020

# Need to combat antimicrobial resistance

#### "Antimicrobial resistance is one of the most urgent health risks of our time and threatens to undo a century of medical progress.""

Dr Tedros Ghebreyesus, Director-General, World Health Organisation (WHO) 2019

**70%** of bacteria globally has developed some level of resistance to antibiotics<sup>1</sup>

### $10 \ million: {\tt the number of}$

people who could die every year due to AMR by 2050<sup>2</sup>

**70%** of antibiotics are used for food animal production<sup>3</sup>

>70% US consumers believe antibiotic-free meat benefits their own health<sup>4</sup>

<sup>1</sup> AMP Capital Insights Paper, 2017, "IS FACTORY FARMING MAKING US SICK?", <sup>2</sup> Review on Antimicrobial Resistance, 2016, Final report and recommendations, <sup>3</sup> The Pew Charitable Trusts, <sup>4</sup> Power of Meat consumer analysis, 2019, Food Marketing Institute (FMI)

## Detach<sup>®</sup> can help

Detach<sup>®</sup> increases survivability and provides health benefits to pre-weaning piglets

- 15-20%<sup>5</sup> of piglets born will die before weaning due to health issues including scour
- Orally administered, non-antibiotic product for the **control of scour** in piglets
- Natural product extracted from pineapple stems
- Unlike antibiotics and zinc oxide, Detach<sup>®</sup> is unlikely to contribute to antimicrobial resistance

# Detach<sup>®</sup> Next Steps

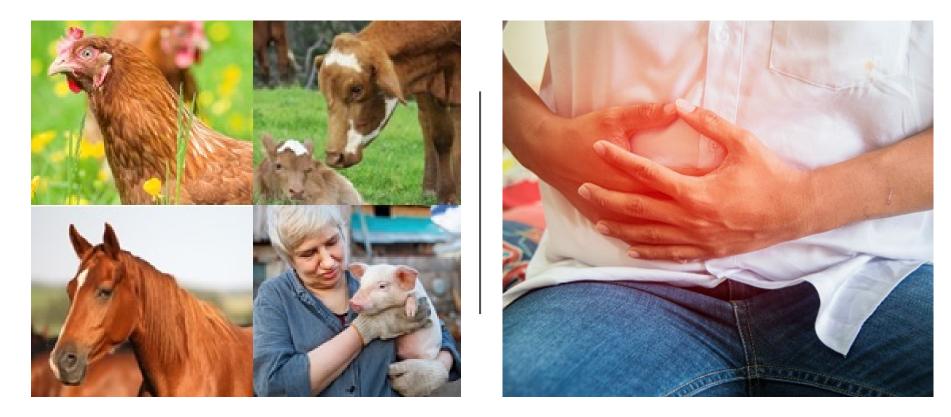
- Secure international animal health partner(s)
  - by end **FY 2020**
  - regulatory approval of Detach<sup>®</sup> in key overseas markets
    - opportunity to fast track registration in SE Asia
  - develop new formulations and administration methods for Detach<sup>®</sup> to expand utility
  - develop Detach<sup>®</sup> for other livestock species, such as poultry





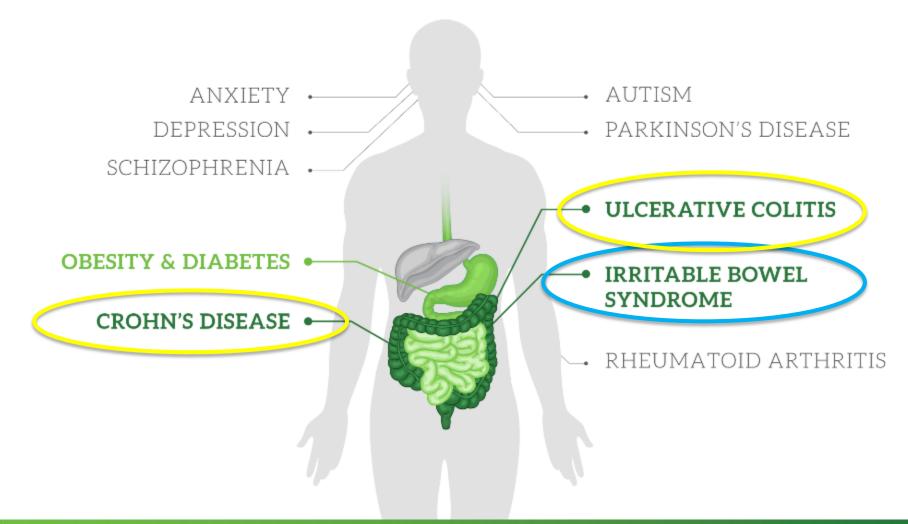






# From animals to humans

### Burgeoning microbiome market: our first targets



# IBS and IBD in a minute

11%

IBS affects around 11% of the global population<sup>6</sup>

**^**^**^** 



With accelerating incidence, IBD has an estimated >5million sufferers worldwide<sup>7</sup>

IBS costs more than **\$21 billion** annually in direct medical costs and absenteeism<sup>8</sup>



Total financial burden of IBD in the US alone was estimated to be **\$15-32** billion in 2014<sup>9</sup>



IBS patients have a **poor quality of life** and **use healthcare system more than other patients** 



IBD treatment involves **suppressing inflammation** with the goal of inducing and maintaining remission



Patients experience **symptoms** such as **pain**, **bloating and diarrhoea** 



Up to **50%** of IBS/IBD patients turn to dietary supplements, complementary and alternative medicines<sup>10, 11</sup>

#### ANATARA LIFESCIENCES

<sup>6</sup> Clinical Gastroenterology and Hepatology 2012: 10, 712-721, <sup>7</sup> Crohn's and Colitis Australia, <sup>8</sup> Int Foundation for Gastrointestinal Disorders - <u>www.aboutibs.org</u>, <sup>9</sup> Crohn's & Colitis Foundation of America, <sup>10</sup> Gastroenterology 2017: 152:415-429, <sup>11</sup> World J. Gastroenterol 2014: 346-362

### **Profound impact on patients**

"Imagine a day where you fell ill from having eaten too much, then imagine that day lasts **months at a time**."

Australian IBS patient<sup>12</sup>

<sup>12</sup> IBS Global Impact Report 2018 https://badgut.org/wp-content/uploads/IBS-Global-Impact-Report.pdf

## Why a dietary supplement\*?

#### The advantages of a dietary supplement regulatory strategy are:

Fewer or lower regulatory requirements than pharmaceuticals<sup>13</sup>

- Lower development cost
- Lower development risk
- Faster time to market

Swift timeframe to partnering milestone

Rapid market penetration<sup>14</sup>



\* Dietary Supplements are foods intended to supplement the normal diet which are concentrated sources of one or more nutrients, like vitamins, proteins, mineral complexes, herb or other botanical, amino acid or enzymes.

<sup>13</sup> https://www.cancer.org/treatment/treatments-and-side-effects/complementary-and-alternative-medicine/dietary-supplements/fda-regulations.html, <sup>14</sup> IRI Kline 2015 - Recent OTC Innovation - Observations and Implications for Future Growth

## USA gastrointestinal health market

**USA** digestive remedies and GI supplement sales



8/10

Adults suffer annually from a digestive issue<sup>15</sup>



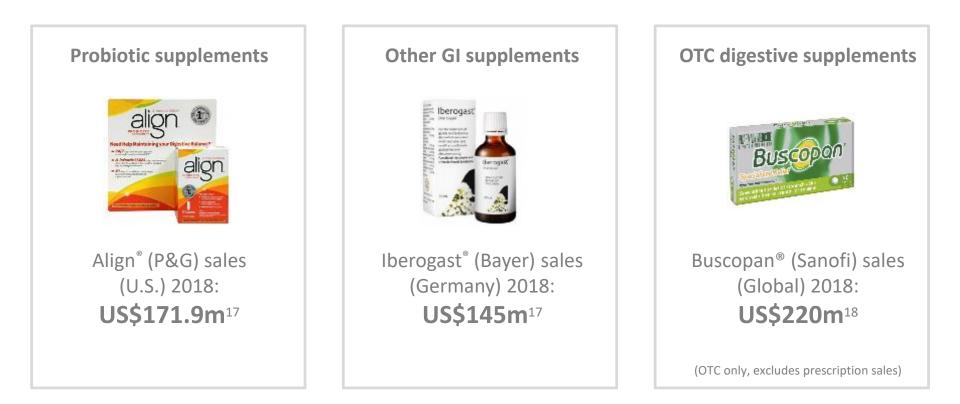


US\$3b GI\* supplement sales 2018<sup>16</sup> A 11.9%
OTC\*\* digestive remedies over the past 5 years<sup>15</sup>

\* GI = Gastrointestinal \*\* OTC = over-the-counter

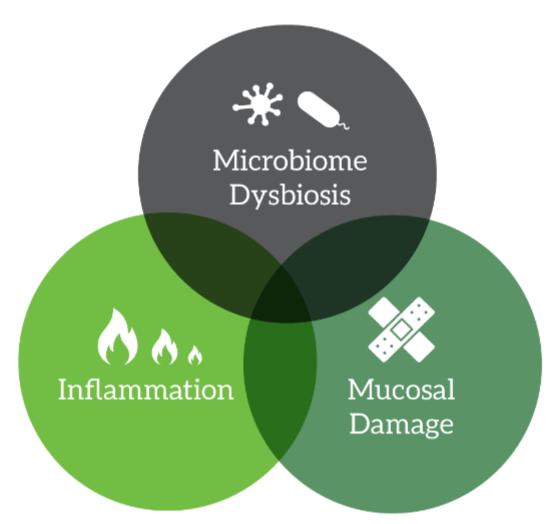
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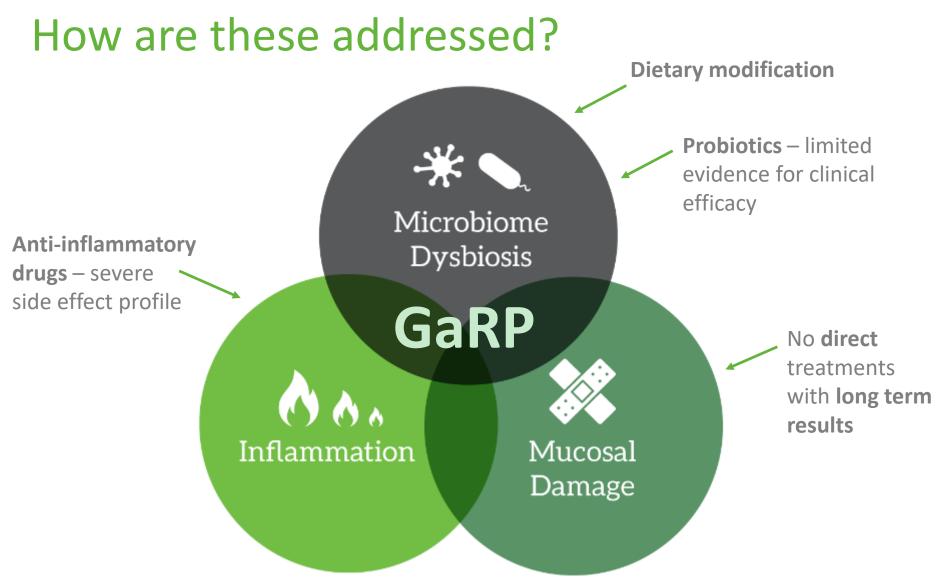
## **US\$5.7 billion** Global probiotic supplement sales <sup>17</sup>



15

## 3 primary underlying factors of IBS and IBD





17

\*Gastrointestinal ReProgramming (GaRP) dietary supplement

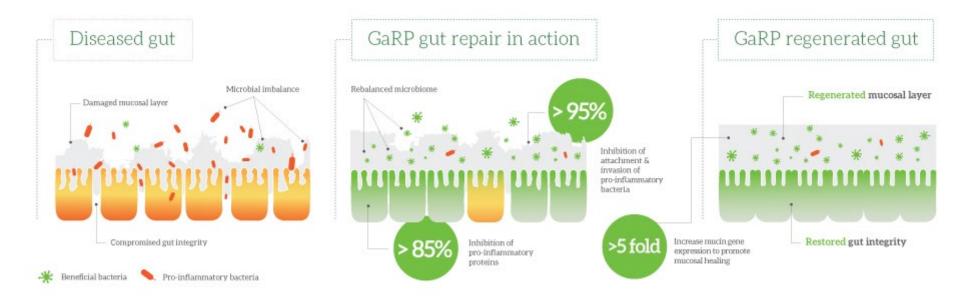
# Changing the game for IBS and IBD

### GaRP dietary supplement

- Regenerative, multi-component dietary supplement
- Triple-targeted therapeutic approach
  - anti-adhesion
  - anti-inflammatory
  - mucosal regeneration
- Dual targeted formulation, delivering components to where they can be most effective



# Grounded in scientific evidence



Successful Proof of Concept Studies (February & October 2019) Demonstrated using industry-standard *in vitro* gut model

## GaRP has been shown to.....

#### Address the dysbiosis of the microbiome

 Inhibiting the attachment and invasion of pro-inflammatory bacteria by >95%

#### Reduce gut inflammation

- Reducing the production of pro-inflammatory proteins by **>85%**
- Reducing colon inflammation and disrupted bowel habits by 2.5-fold in mice
- Potential to reduce immunosuppressive dosing in IBD when GaRP used as an adjunct to prescription immunosuppressants

#### Promote mucosal healing

- Upregulating the expression of mucin genes (MUC2 & MUC6) that are normally downregulated in both IBD and IBS
- Increasing the expression of mucin genes by a factor of 5 to 7-fold (MUC2 and MUC6 genes)

# **Anticipated Milestones**

- Further data from preclinical *in vivo* animal studies is expected late 2019
- Pre-trial activities for a human clinical study in IBS patients have commenced, with a view to study initiation late 2019



- Anatara is exploring options to build marketing capability and pipeline for selected markets
- Detach<sup>®</sup> partnering deal by **end FY 2020**
- GaRP partnering deal by 2H 2020

#### **Contact Anatara Lifesciences Ltd**

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