



14 December 2012

ATLAS SIGNS NEW OFFTAKE AGREEMENTS FOR ~2.2MTPA

First cargo shipped outside China

HIGHLIGHTS

- **THREE NEW OFFTAKE CONTRACTS SIGNED WITH DURATIONS OF 1-3 YEARS**
- **THREE CONTRACTS WITH AGGREGATE VOLUMES OF ~2.2MTPA**
- **ATLAS SHIPS FIRST CARGO OUTSIDE OF CHINA TO MAJOR ASIAN STEEL MILL**
- **CONTRACTS REFLECT ATLAS' REPUTATION AS A RELIABLE PRODUCER**

Atlas Iron Limited (ASX Code: AGO) is pleased to announce that it has signed three new term offtake contracts covering ~2.2 million tonnes of iron ore a year.

The three contracts, which have durations of 1 to 3 years, were signed with two Chinese steel mills and a major international trading house.

Atlas is also pleased to announce that it has recently shipped its first cargo outside of China via a spot sale to a major Asian steel mill with a view to growing the relationship with the purchaser.

Pricing for these recent term contracts are based on the benchmark 62% Fe index, adjusted for iron content and discounted for impurities in line with normal market practice.

Atlas Managing Director Ken Brinsden said the new contracts and Asia-wide interest reflected strong demand for Atlas' product and the Company's growing reputation as a reliable producer.

Atlas advises that negotiations are ongoing with a number of its existing customers about increasing sales tonnages under further term contracts. Atlas also continues to have discussions around new term contracts with a variety of other parties both inside and outside of China.

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