

ASX Announcement

Largest ever subscription for Envirosuite

18 July 2018

Highlights

- Chilean agricultural giant Agrosuper to use Envirosuite as its environmental management system
- Annualised recurring revenue rate of A\$324,000 represents Envirosuite's largest software subscription globally
- Ramps up Envirosuite's entry into the Latin American market
- Provides a high-profile case study for agricultural applications in other countries particularly in the USA

Environmental management technology company **Envirosuite Limited** (ASX:EVS) ('Envirosuite' or 'the Company') is pleased to announce that further to the win with Sopraval announced 2 July 2018, it has obtained agreement for another new platform subscription in Chile, and that this represents the largest ever SaaS subscription in the Company's history.

The client Agrosuper is an existing user of the Odowatch platform supplied through the Envirosuite Chilean office. Envirosuite will migrate Agrosuper's Odowatch system to the Envirosuite platform in the coming month, and during the next six-month period it intends to negotiate a longer-term agreement with Agrosuper. In the meantime, during this six-month period a charge of \$27,000 per month will be made for the SaaS subscription (annualised rate of \$324,000). The subscription will cover approximately one third of the client's breeding operations. There are no other material conditions.

Agrosuper is one of the world's largest agricultural groups, and is the biggest producer of pork products in Chile, accounting for more than 50% of the national market. It has over 3.5 million pigs across its locations. The platform will consist of the Environmental Compliance and Impact Modelling solutions and will enable the client to better monitor current environmental conditions and to anticipate and manage potential future impacts. The Incident Intelligence solution will also be used to help manage the client's interaction with the local community. A key factor for Agrosuper adopting Envirosuite is its ability to perform modelling across multiple sites of the client simultaneously.

Envirosuite CEO Peter White: *"With both the Agrosuper and Sopraval projects announced in the last month, the value of the Envirosuite platform to the agriculture sector is further validated. The Company is very pleased with the progress made in Chile in a short period and will be looking at using this base to expand into the wastewater, mining and agriculture sectors in the Latin America region in the coming 12 months, as well as using these two projects as reference cases for agriculture opportunities globally".*

About Envirosuite

Envirosuite Limited (ASX:EVS) is an environmental management technology company that has developed a leading Software-as-a-Service platform which translates data into action in real-time.

Using proprietary algorithms built on more than 30 years of environmental consulting experience, Envirosuite's platform provides a range of environmental monitoring, management and investigative capabilities.

Envirosuite's platform is used worldwide by a range of clients in the mining, oil refining, transportation and water management industries and by governments looking to regulate industry in accordance with community well-being.

To learn more, please visit: www.envirosuite.com