# **Liquefied Natural Gas Limited**



## **Investor Presentation – March 2014**



Magnolia LNG on track for Top 10 US export project...

ASX: LNG
OTC ADR: LNGLY





### LNG Limited ("LNGL") is a Liquefied Natural Gas ("LNG") developer with a focus on developing LNG projects utilising its wholly-owned OSMR® LNG technology

Asset Portfolio					
Magnolia LNG (Louisiana, USA)	Under development				
Fisherman's Landing LNG (Gladstone, Australia)	On hold pending gas supply				
OSMR® LNG liquefaction Process	Patent applications for OSMR and Boil-off gas handling already granted in many jurisdictions				

Major Shareholders	% Ownership
Directors	6.0%
HQC (CNPC Technology & EPC arm)	14.9%
Top 20	51.8%

Corporate Snapshot						
ASX Code	LNG					
OTC ADR Ticker	LNGLY					
Cash (as at 14 March 2014)	~\$15 mil					
Market Cap (@\$0.50/share)	\$178 mil					
52 week high (\$/share)	\$0.58					
52 week low (\$/share)	\$0.12					
Shares on issue	355.8 mil					

#### **Board of Directors**



**Richard Beresford** Chairman



Yao Guihua Executive Director & Joint CEO



**Maurice Brand** Managing Director & Joint CEO



**Leeanne Bond** Non-Executive Director



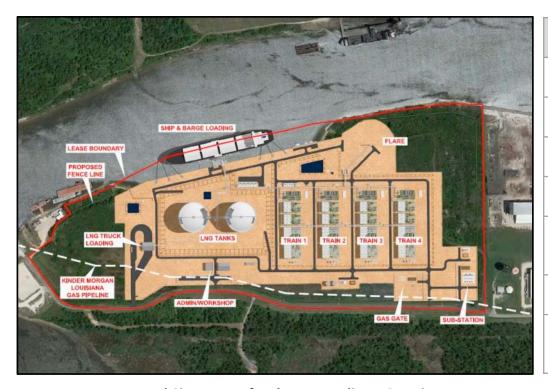
**Zhang Goawu** Non-Executive Director 2

# **Project Overview**



### LNG Limited's flagship Magnolia LNG Project, Louisiana USA

• 8 million tonne per annum (mtpa) LNG facility in the Port of Lake Charles, Louisiana, USA using LNG's patented OSMR® LNG Technology



Proposed Site Layout for the Magnolia LNG Project

#### **Robust Financial Returns**

Key financial model assumptions for base case:

- 2 x 2.0 mtpa LNG Trains
- 4.0 mtpa nameplate LNG production capacity
- 3.4 mtpa guaranteed LNG sales capacity
- Total development costs of US\$30 million
   July 2012 June 2015 (Financial Close)
- Capital costs of \$US2.2 billion
- EBITDA: US\$380 million per annum for 20 years on 100% LNGL ownership





1.	Securing a LNG Site
2.	Procuring Gas Suppliers
3.	Connecting Natural Gas Pipelines to LNG Site
4.	Satisfying all Permits and Regulatory Approvals
5.	Tolling Agreements with LNG Buyers
6.	Securing a Fixed-Price Engineering, Procurement and Construction (EPC) Contract
7.	Project Financing (Equity and Debt)
8.	Developing a Technological Advantage - OSMR® LNG Technology

## **Factor 1: Securing a LNG Site**



- 116 acre Magnolia LNG site is PLC Tract 475 Industrial Canal off the Calcasieu Shipping Channel and opposite existing Trunkline LNG Import Terminal
- Project site has minimal marine investment and well positioned to provide LNG ship access
- Legally binding Option to Lease secured. Term of lease up to 70 years
- Site located within 3 miles of three major underutilised pipelines
- Underutilised Kinder Morgan Louisiana Gas Pipeline located on site
- Project supported by local community, state and federal representatives



Schematic Representation of the Proposed Magnolia LNG Project at the Port of Lake Charles, Louisiana, USA





- Magnolia LNG requires 0.1 Tcf/year for each 2mtpa LNG train or 2 Tcf over 20 years
- US natural gas reserves totalled ~334
   Tcf and Shale Gas reserves totalled ~132
   Tcf in 2011
- June 2013, EIA identified several shale gas plays ~665 Tcf
- Combination of horizontal drilling and hydraulic fracturing has allowed access to large volumes of shale gas that were previously uneconomical



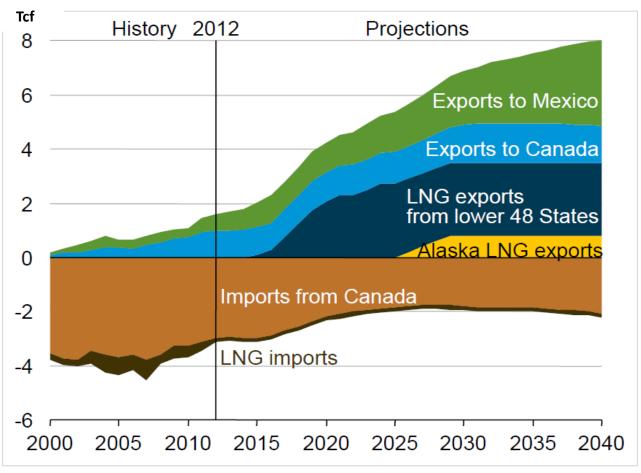
Shale plays in the USA





### U.S. natural gas imports and exports, 2000-40 (trillion cubic feet - Tcf)\*

- US becomes an overall net exporter of natural gas in 2018
- US LNG exports from new liquefaction capacity are expected to surpass 2 Tcf by 2020 and increase to 3.5 Tcf in 2029

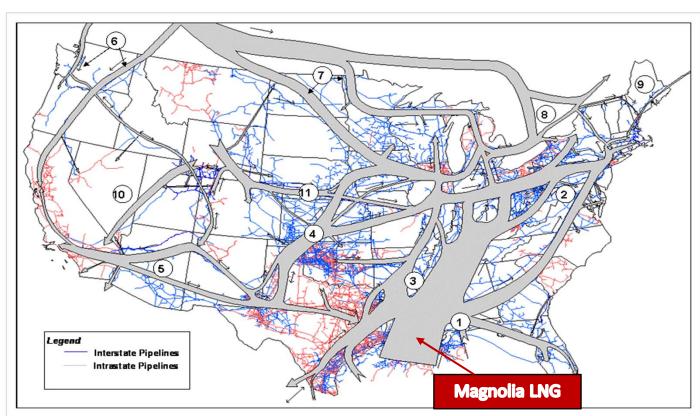


<sup>\*</sup>Source: U.S. Energy Information Administration Annual Energy Outlook 2014 Early Release Overview; page 2, Figure 4.





- Magnolia LNG has secured pipeline capacity rights from Kinder Morgan Louisiana Pipeline LLC (KMLP)
- The KMLP Pipeline is underutilised and located on Magnolia LNG site.
- Available to supply gas to the Magnolia LNG Project from Gas Suppliers
- 11 major transportation gas "corridors" (diagram right) mitigate infrastructure risks



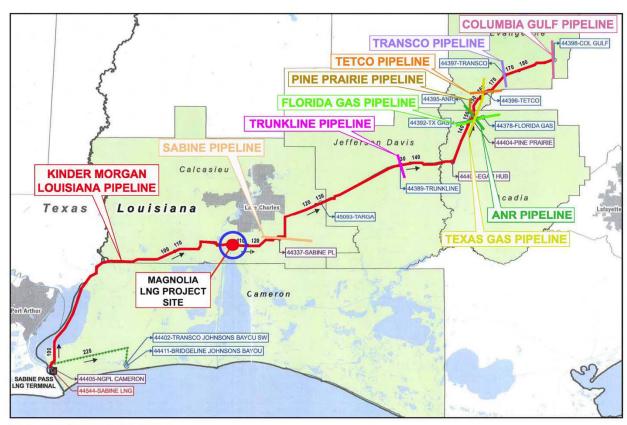
Source: Energy Information Administration, Office of Oil and Gas, Natural Gas Division, GasTran Gas Transportation Information System.

The EIA has determined that the informational map displays here do not raise security concerns, based on the application of the Federal Geographic Data Committee's Guidelines for Providing Appropriate Access to Geospatial Data in Response to Security Concerns.



# Factor 3: Connecting natural gas pipelines to LNG sites (continued)

- Magnolia LNG has entered into a legally binding pipeline capacity agreement with Kinder Morgan Louisiana Pipeline LLC (KMLP) for 20 years to deliver gas to site for the full 8mtpa of the project
- The KMLP Pipeline is underutilised and located on Magnolia LNG site. Available to supply gas to the Magnolia LNG Project from Gas Suppliers
- Magnolia's Tolling customers for LNG off-take will be responsible for securing gas supply and payment of pipeline tariff costs for delivery to the plant utilising the KMLP capacity agreement



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#### There are two main Federal Agencies that regulate LNG Projects in the US

#### **US Department of Energy (DOE)**

- Authorisation received from the DOE in February 2013 for LNG exports of up to 4 mtpa to Free Trade Agreement (FTA) countries. Term is 25 years from first LNG supply that must be within 10 years from Authorisation Date
- In March 2014, the DOE authorised a further 4 mtpa of LNG export to FTA countries from Magnolia LNG
- Application for LNG exports to non-FTA countries lodged for up to 8 mtpa. However, Magnolia LNG achieving Financial Close is NOT dependent on this authorisation

#### **Federal Energy Regulatory Commission (FERC)**

- FERC provides Authorisation for the construction and operation of a LNG facility, and includes a comprehensive analysis of the environmental, operational and safety implications of the Project
- FERC granted Magnolia LNG Pre-Filing on 22 March 2013
- On 27 November 2013, Magnolia LNG submitted 13 draft Resource Reports to FERC that covered a wide range of environmental and engineering aspects
- FERC and relevant government agencies reviewing all draft Resource Reports and providing feedback to Magnolia LNG. Following an interactive process to address any issues, next step is to submit to FERC an application for Filing. **MLNG** application for filing is planned for late April 2014
- Upon receiving FERC Filing, FERC prepares a a draft Environmental Impact
   Statement (EIS) to satisfy the National Environmental Policy Act. Draft EIS is open for review and comment by public and permitting agencies
- FERC filing process expected to take 12-15 months before FERC issues a "Notice to Proceed". This is required before MLNG can achieve Financial Close and commence construction. **Financial Close is planned for mid 2015**



# **Factor 4b: FERC Status of US LNG Projects**

Project (Company)	Location	Sponsor	Capacity mtpa	Offtake mtpa		Non-FTA Approval	Non-FTA Approval mtpa	First LNG Proposed	FERC Status	FERC 'filing' Date
Sabine Pass	Louisiana	Cheniere Energy	27	19.8	Υ	Υ	16.9	2015	Approved, Apr-12	Dec-11
Freeport LNG	Texas	Freeport	13.2	13.2	Υ	Υ	13.8	2017/18	Filing	Aug-12
Lake Charles	Louisiana	Southern Union (BG)	15	15	Υ	Υ	15.3	2018	Pre-filing	Mar-12
Cove Point	Maryland	Dominion Resources	5.3	4.6	Υ	Υ	5.9	2017/18	Filing	Apr-13
Cameron LNG, LLC	Louisiana	Sempra Energy	13.5	12.3	Υ	Υ	13	2017/18	Filing	Dec-12
Jordan Cove	Oregon	Veresen	6	-	Υ	N	-	2017/18	Filing	May-13
Oregon LNG	Oregon	LNG Development Co	9	-	Υ	N	-	2018	Filing	Jun-13
Corpus Christi	Texas	Cheniere Energy	13.5	-	Υ	N	-	2018	Filing	Jun-13
Lavaca Bay FLNG	Texas	Excelerate Energy	4.4		Υ	N		2018	Filing	Feb-14
Magnolia LNG	Louisiana	Liquefied Natural Gas Ltd	8		Υ	N		2018	Pre-filing	Mar-13
Southern LNG	Georgia	Southern LNG/Kinder Morgan	2.5	2.5	Υ	N	-	tbc	Pre-filing	Dec-12
Gulf LNG	Mississippi	GE Energy & Kinder Morgan	11.5	-	N	N	-	tbc	Pre-filing	Dec-12
Golden Pass	Texas	Exxon Mobil / Qatar Petroleum	15.6	-	Υ	N	-	tbc	Pre-filing	Dec-12
CE FLNG	Louisiana	CE FLNG	8.2	-	Υ	N	-	tbc	Pre-filing	Apr-13
Gulf Coast LNG	Texas	M S Smith	13.2	-	Υ	N	-	tbc	n/a	-
Carib Energy	TBC	Crowley Maritime	0.3	-	Υ	N	-	tbc	n/a	-
Main Pass Energy Hub	Louisiana	Freeport-McMoran Energy	24	-	Υ	N	-	tbc	n/a	-
Pangea LNG	Texas	Pangea LNG Holdings	8.4	-	Υ	N	-	tbc	n/a	-
Waller LNG	Louisiana	Waller LNG Services	1.2	-	Υ	N	-	tbc	n/a	-
Gasfin LNG	Louisiana	Gasfin Development	1.5	-	Υ	N	-	tbc	n/a	-
Venture Global LNG	Texas	Venture Global	5.1	-	Υ	N	-	tbc	n/a	-
Eos & Barca LNG	Texas	Eos & Barca	24.5	-	Υ	N		tbc	n/a	-
Total			230.9	67.4			64.9			

Source: US Dept of Energy; Company Presentations; Foster Stockbroking

Post FERC Filing LNG will move into the top 10 progressed US LNG project





#### **LNG Tolling Model**

- 20 year term, plus a 5 year extension option
- Fixed Monthly Capacity payments to Magnolia LNG over the Agreement term
- Fixed and Variable Monthly Operating and Maintenance payments to Magnolia – US inflation adjusted
- Tolling parties responsible for gas supply, delivery of gas to Magnolia LNG site through KMLP gas pipeline and supply of gas for use in LNG Plant
- Tolling parties will be responsible for marketing and shipping to LNG customers
- MLNG takes NO COMMODITY RISK

#### **Four Non-Binding Tolling Agreement Term Sheets in place**

#### 1. Brightshore Overseas Ltd

Affiliate of the commodities trading house Gunvor Group (Gunvor)

#### 2. Gas Natural SDG, S.A.

Part of Spanish energy multinational, Gas Natural Fenosa Group (Madrid Stock Exchange: GAS)

#### 3. LNG Holdings

Wholly-owned subsidiary of the Canadian Investment Fund, West Face Capital Group

#### 4. AES Latin American Development Ltd

Wholly-owned subsidiary of the global power company, The AES Corporation Group (NYSE: AES)

LNG now focused on securing Binding Tolling Agreements in First Half 2014

# Factor 6: Securing Fixed Priced Engineering, Procurement and Construction (EPC) Contract



- Selected SKEC Group (Korean) as preferred EPC Contractor
- SKEC Indicative EPC cost estimate of US \$1.57 billion, less than the budget of US\$1.8 billion, for phase 1 of Magnolia LNG. Phase 1 is all infrastructure for 8 mtpa and Financial Close for 4 mtpa LNG. Phase 2 is the additional 4 mtpa to follow during Construction
- EPC scope for Magnolia LNG is 8 mtpa includes completion of fully operational LNG Plant comprising: 4 LNG trains of 2mtpa design capacity each (1.7mtpa EPC guaranteed capacity), 2 LNG tanks of 160,000m³ capacity each, LNG ship loading for vessels up to 180,000m³ vessels and LNG truck loading facilities
- Fixed price lump sum EPC contract shifts construction risk from company (and shareholders) to EPC Contractor
- Magnolia LNG Construction schedule of 36 39 months
- Final design to be progressed in 2014 with SKEC to enable open book EPC cost, scope and schedule to be agreed
- Bankable EPC Contract ready for execution end November 2014
- EPC Contract terms to include plant performance (capacity and efficiency) and schedule (completion) guarantees with liquidated damages

#### **Modular LNG Plant: 2mtpa LNG train**



- Based on detailed FEED completed for Fisherman's Landing LNG Project at the Port of Gladstone, Queensland
- Has enabled fast-track of the FERC process with significant cost savings to achieve FERC filing targeted for April 2014
- LNGL's OSMR® LNG technology and smaller train size allows easy modularisation and economic project development





Magnolia LNG Project - The estimated capital cost of Phase 1 remains at US\$2,200 million. Financing Plan - 70% project debt financing and 30% Project equity financing by Stonepeak

**Equity Financing: Definitive US\$660 million equity Commitment Agreement with Stonepeak** 

#### The Financing Plan includes:

- Success fee of 3% (~US\$66 million) of total capital cost to LNGL at Financial Close
- Trent Vichie, (Founding Partner of Stonepeak) appointed to the Board of Magnolia LNG LLC – no voting rights prior to Financial Close and commencement of Stonepeak's project equity financing contribution
- Magnolia LNG to pay US\$25 million in licence fees to LNGL for trains 1 and 2 and further US\$25 million for trains 3 and 4. Payment in two tranches of 50% at Financial Close and 50% at commercial operations date

Debt Financing: BNP Paribas will progress the Magnolia LNG Project to Financial Close, targeted in mid-2015

#### BNP Paribas' role will include:

- Detailed project risk and bankability review, to enable potential project debt financing issues to be identified early and addressed
- Detailed review of all material project agreements to ensure compatibility with project lenders' requirements
- Project debt financing structure option analysis, including bridging finance, long term bank financing, Export Credit Agency financing, bond markets, supplier finance, etc.
- Completion of detailed Project Information Memorandum for presentation to potential project lenders
- Communication with potential project lenders and delivery of the total project debt financing package at Financial Close



### **Factor 8: Developing a Technological Advantage**

#### **Proposed Technology: OSMR® LNG Technology**

LNG Limited's Optimised Single Mixed Refrigerant (OSMR®) process has the following main features, which contribute to its higher efficiency:

- Aero Derivative Gas Turbines and Efficient Compressors
- Combined Heat and Power (CHP) plant which minimises plant fuel gas use
- · Steam driven Ammonia refrigeration system
- Efficient re-liquefaction of Boil-Off Gas

#### Market the OSMR® LNG liquefaction Process

- ~ 50% Lower capital cost
- ~30% Improved energy efficiency
- ~ 25% Shorter development and construction schedule
- ~ 30% Lower carbon emissions
- Patent applications for OSMR® and Boiloff gas handling already granted in many jurisdictions, including: Australia; Brunei; China; Eurasia; Hong Kong; Israel; and New Zealand

#### **Recognised Independent Engineer's Technology Reviews/Reports include:**

- CH-IV Evaluation of OSMR LNG Process in October 2008
- Foster Wheeler Gladstone LNG OSMR Study Report in June 2009
- SKEC Evaluation of the OSMR Process for Gladstone in June 2009
- Arrow-WP Interim Review of Fisherman's Landing LNG Plant in Dec 2009
- Evaluation Report of LNGL's OSMR by I. Aoki in January 2010
- LNG Industry Article in March 2010
- HQC and Consultants OSMR Technical review in November 2010
- SKEC OSMR Technical review August 2013

### **LNG Limited's Progress to Date**



#### January 2013

 Secured site for the Magnolia LNG Project at the Port of Lake Charles, Louisiana, US

#### **July 2013**

- 2 mtpa non-binding Tolling Term Sheet signed with Gunvor
- Project Equity Term Sheet signed with Stonepeak

#### October 2013

- Application to DOE to export an additional 4 mtpa of LNG to FTA countries
- Application also lodged to export 8 mtpa LNG to non-FTA countries

#### January 2014

- Executed Precedent Agreement with Kinder Morgan for gas pipeline capacity
- LNGL shares listed on US OTC ADR market (Ticker: LNGLY)

#### December 2013

- LNGL appoints BNP Paribas as Project Financial Advisor and Debt Arranger
- Equity raising of A\$10.85M

#### **Timeline**

#### February 2013

 US Department of Energy (DOE) approval to export up to 4 mtpa to Free Trade Agreement countries

#### August 2013

- Tolling Heads of Agreement signed with Gas Natural Fenosa for up to 2 mtpa
- Equity raising of A\$8.6M

#### October 2013

Definitive US\$660m
Equity Commitment
Agreement signed with
Stonepeak for 100% of
the Phase 1 equity
required for ~50%
equity in MLNG.

#### November 2013

- 2 mtpa non-binding Tolling Term Sheet signed with LNG Holdings
- FERC Pre-filing submitted

#### February 2014

- Appointed SKEC Group as preferred EPC Contractor
- Opened Lake Charles office near Magnolia LNG Site

#### March 2014

- LNGL announces fourth Tolling Agreement term sheet signed with AES Latin American Development
- DOE Authorise up to 8 mtpa of LNG for export to FTA Countries
- LNG Limited completes Equity Share Placement raising A\$4.2M<sub>6</sub>

#### **March 2013**

- FERC grants MLNG Pre-Filing
- Exclusive Site Lease Option Agreement signed

# Components on Track for Successful Final Investment Decision in 2014 and Financial close mid-2015



#### **Binding Equity Agreement\***

 USD 660 million equity available to fund 100% of the development equity for phase 1, 4mtpa

#### **Binding Tolling Agreements**

- 4 Term Sheets signed for up to 7mtpa capacity
- Binding agreements on track for trains 4mtpa by mid year.

# **Binding Term Sheet for Project Debt**

- BNP Paribas appointed as financial advisor and debt arranger
- Targeting binding term sheets by 4Q 2014.

### **Final Investment Decision (FID)**

# **Binding Lease Agreement on the Site**

 4 year option agreement ready to convert to agreed lease for up to 70 years

# **Binding Pipeline Capacity Agreement**

 20yr capacity rights for 8mtpa project using the Kinder Morgan pipeline to site

#### **Binding EPC Wrap**

- SKE&C appointed with initial capital estimate under budget
- Targeting binding EPC capital cost and development schedule 4Q 2014

#### **FERC Notice to Proceed**

- Target final EIS approval 2Q 2015
- Construction over 36-39 months
- First LNG export mid 2018

\*Subject to certain Conditions Precedent

Binding agreements **complete**Binding agreements **in progress** 



# Investment Highlights – Magnolia LNG

	<ul> <li>Magnolia LNG strategically located in Louisiana USA for exposure to dynamic export LNG sector supported by abundant US gas reserves</li> </ul>
Early mover advantage for US Export LNG	US Government support for export LNG demonstrated with non-FTA*approvals for 5 projects
	• US is set to become a dominant LNG export country due to its significant uncommitted gas resource and extensive integrated gas pipeline network (recent Ukraine crisis supports this view)
	Magnolia LNG has targeted to be in the top 5 LNG export projects based on an FTA only Strategy
Low risk path to development	Direct access to Kinder Morgan pipeline onsite and 11 major gas transport corridors to facilitate supply
	DOE approval received for FTA export up to 8mtpa (economics no reliant on a non-FTA strategy)
	Transfer of engineering IP from Fisherman's Landing creates credibility, reduced time and significant cost savings
	Significant progress made on bankable agreements to secure debt funding along with environmental studies with FERC for regulatory approval
Magnolia LNG fast tracked for a robust FID	Project site secured for 70yrs suitable for 8mtpa (vs base case of 4mtpa)
	FERC Pre-filing granted in March 2013 supports timetable for Financial Close in mid 2015
	• Tolling agreements underway for up to 7 mpta to underwrite base case of 4 mpta (Gunvor; Gas Natural; LNG Holdings and AES)
	<ul> <li>Definitive equity commitment agreement with Stonepeak Partners LP for 100% of project construction equity (US\$660 million) &amp; Debt advisors appointed</li> </ul>
	SKE&C appointed as preferred EPC contractor with initial capex estimates under budget
	4mtpa name plate capacity generates EBITDA of circa US\$380 million pa for 20yrs (100%)
Fisherman's Landing provides optionality	Gas supply potential either through PetroChina Australia or directly under Gas Sales Agreements /Tolling Agreements with third parties
	Upside for LNGL valuation through gas supply agreement secured or monetisation of the project
	<ul> <li>Low cost and highly efficient LNG process technology in its Magnolia LNG Project and Fisherman's Landing LNG Project</li> </ul>
OSMR® LNG Process	Magnolia LNG to pay LNGL up to US\$50 in licence fees
Technology (100% LNG)	Success of Magnolia will secure OSMR technology as preferred choice for mid-scale LNG projects globally
	3 Success of Magnonia will secure Osivik technology as preferred choice for find scale. ENG projects globally

## **Gladstone LNG Project – Path Forward**



#### **Gas Supply**

- LNGL's major focus remains to secure adequate gas supply for the first LNG Train either through the PetroChina Australia Letter of Intent and/or directly under Gas Sale Agreements/Tolling Agreements with third parties.
- LNGL, in its own right, is continuing to directly pursue other potential gas supply sources.

#### **Lease Agreement**

 Secured until 30 June 2014 with Gladstone Ports Corporation.

#### **EPC Contract with HQC**

 Draft fixed price Engineering, Procurement and Construction (EPC) contract on hold pending gas supply.

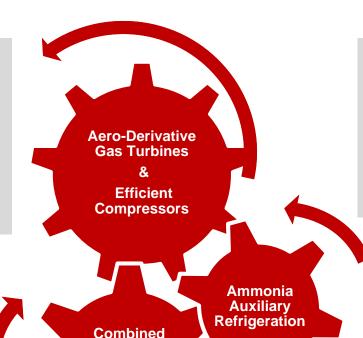


### Features of OSMR® LNG Technology



# Aero Derivative Gas Turbines Efficient Compressors

- Better fuel efficiency compared to Industrial Turbines
- Higher reliability and availability
- Smaller foot print and weight
- No gear box, no helper motor, singlestage (no inter-stage cooler/scrubber).
- Compact modular design reduces installation and commissioning time and ensures ease of maintenance



Heat and Power (CHP) Technology

#### **Ammonia Refrigeration Plant**

- Driven by Steam Turbines from Waste heat powered CHP plant
- Pre-cools single mixed refrigerant and feed gas streams to increase LNGL production by 20%
- Direct Cooling of GT inlet air to improve GT power output by 15%

#### **Combined Heat and Power Plant**

- Waste heat recovery using Once Through Steam Generators from Gas Turbine exhausts
- Steam Turbine drivers for Ammonia Refrigeration Compressors.
- Steam Turbine driven power generation
- Process Steam used for heating smaller heaters
- Auxiliary boiler for startup also uses N2 rich end flash gas as fuel

#### Why Ammonia?

- Ammonia is a commonly used industrial refrigerant
- Superior refrigerant properties allow smaller air-cooled condensers, exchangers and plant size
- Smaller overall plant foot print compared to a Propane system





# **OSMR®** vs Conventional Liquefaction LNG Plants

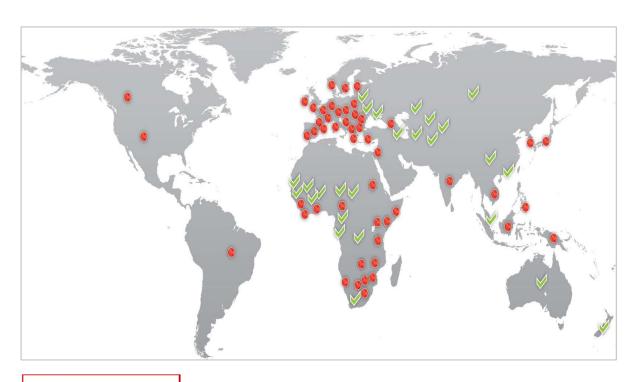
- LNGL's OSMR® process provides an alternative which is simple, efficient, low cost and uses proven conventional technologies
- Smaller Train sizes allows easy modularization and economic project development

	APCI – C3/MR	CoP- Cascade	OSMR	
Train Size (mtpa)	4.1	3.9	1.9	
<ul><li>Refrigeration Power</li><li>Gas Turbine (x Nos)</li><li>Steam Turbine (x Nos)</li></ul>	85 MW Frame 7 (x2) n/a	32 MW LM2500 (x6) n/a	32 MW LM2500 (x2) 8 MW (x2)	
Plant Power Generators <ul><li>Installed</li><li>Running</li></ul>	Gas Turbine Driven 70 MW 30 MW	Gas Turbine Driven 30 MW 25 MW	Steam Turbine Driven 8 MW 6 MW	
Plant Fuel Usage (% of Feed Gas)	9-11 %	8-9 %	6%	
<ul><li>Heat Exchanger Types</li><li>Pre-cooling (x Nos)</li><li>Main Cooling (x Nos)</li></ul>	C3 Tube in Kettle (x3) MR Spiral Wound (x1)	Brazed Aluminum C3 Core-in-Kettle (x2) C2, C1 Cold Box (2+2)	Brazed Aluminum NH3 Core-in- Kettle (x2) MR Cold Box (x2)	
CAPEX (\$/tpa)	1000-1200	1000-1200	500-600	

# **OSMR® Process Technology Patent Application Submitted / Granted**



- OSMR® Process patents have been granted in Australia, Brunei, China, Eurasia, Hong Kong, Israel, New Zealand, OAPI, Singapore, South Africa and Ukraine;
- BOG Treatment Process patents have been granted in Australia, Brunei, China, Eurasia, Hong Kong, Israel, New Zealand, OAPI, Singapore, South Africa and Ukraine.



## Patent Key

Granted

Submitted

### **Forward Looking Statement**



#### **Australia and All Jurisdictions**

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