

## Marlin & Associates Adds Industry Veteran and Goldman Sachs Alumnus, Thomas Conigliaro

NEW YORK, NY—(January 5<sup>th</sup>, 2012) – Marlin & Associates ("M&A"), the boutique investment banking and strategic advisory firm, today announced that industry veteran and Goldman Sachs alumnus Thomas V. Conigliaro has joined the firm as a partner. Tom will be based in New York.

For the past eight years, while at Goldman Sachs, Tom led "Hudson Street" and Goldman's investments into (and, in some cases, exits from) firms such as: iSuppli, Lusight, Medley, Trim Tabs, QSG, Pacific Epoch, Wall Street on Demand, and Epocrates (NASDAQ: [EPOC](#)). During this period, Tom traveled the world vetting hundreds of companies, meeting key industry players, leading investments, serving on more than a dozen boards, and leveraging his operating experience to advise portfolio companies on ways to improve productivity and performance.

Prior to joining Goldman Sachs in 2003, Tom spent 16 years at Merrill Lynch where, among other things, he ran an independent research and clearing business. This experience provided Tom unique insights into the dynamic needs of investment managers, investment bankers, traders, and operations professionals and the knowledge of what it takes to match those needs with solutions from a myriad of service providers.

"We are fortunate to have attracted Tom to our team," commented Ken Marlin, Founder and Managing Partner of Marlin & Associates. "His combination of real-world operating experience and transactional expertise is a hallmark of our firm. His appointment combined with our strong team and a growing list of global offices, will add to our ability to advise clients seeking to capitalize on worldwide opportunities and help M&A to remain one of the world's leading financial and strategic advisors to U.S. and international firms that provide technology, digital information and healthcare-related products, technology and services."

M&A's team of professionals has advised on more than 200 transactions involving companies that provide information and technology to a wide range of communities including those that serve the banking, capital markets, insurance, marketing and healthcare arenas. The firm is the recipient of numerous awards, including "Middle Market Investment Banking Firm of the Year," "Middle Market Financing Agent of the Year - Equity" and numerous "Deal-of-the-Year" awards, including Corporate and Strategic Acquisition-of-the-Year, Financial Services Deal-of-the-Year, Information Technology Deal-of-the-Year, and Middle Market Deal-of-the-Year.

In December, two transactions on which Marlin & Associates advised were named as part of The M&A Advisor's Special "Deals of the Decade" Celebration.

Marlin & Associates is based in New York City, with offices in Washington, DC; Toronto, Canada; and Hong Kong, China. Marlin & Associates Securities LLC, a wholly-owned subsidiary of Marlin & Associates Holding LLC, is a broker-dealer registered with the Securities and Exchange Commission and is a FINRA/SIPC member firm ([www.finra.org](http://www.finra.org)).

### **About Marlin & Associates**

Marlin & Associates Holding LLC is a boutique investment banking and strategic advisory

firm specializing in acquisitions and divestitures of U.S. and international middle-market firms that provide technology, digital information and healthcare-related products, technology and services. The firm is headquartered in New York, NY and has additional offices in Washington, DC; Toronto, Canada; and Hong Kong, China.

Marlin & Associates Securities LLC, a wholly owned subsidiary of Marlin & Associates Holding LLC, is a broker-dealer registered with the Securities and Exchange Commission and is a FINRA/SIPC member firm ([www.finra.org](http://www.finra.org)). Investment banking and/or securities are offered through Marlin & Associates Securities LLC.

Marlin has been the recipient of numerous awards, including twice being named "Middle-Market Investment Banking Firm of the Year," as well as the "Middle-Market Financing Agent of the Year -- Equity," and has been recognized for leading multiple "Deals-of-the-Year" Awards including: the "Financial Technology Deal of the Year," the "International Cross-Border Deal of the Year," and the "Middle-Market Financing -- Computer, Technology and Telecommunications Deal of the Year." In December 2011, two transactions on which Marlin & Associates advised were named as part of The M&A Advisor's Special "Deals of the Decade" Celebration.

Marlin's team of professionals have advised on more than 200 transactions involving companies that provide information and technology to a wide range of communities including those that serve the banking, capital markets, insurance, marketing and healthcare arenas. Recent Marlin & Associates clients include Welsh, Carson, Anderson & Stowe; Subserveo (Vancouver, Canada); iSuppli (El Segundo, California); Qatarlyst (Doha, Qatar); SWIFT (Brussels, Belgium); NaviNet (Cambridge, Massachusetts); Deutsche B ö rse, and NYSE Euronext as well as a large array of firms owned by entrepreneurs, corporations, private equity and venture capital firms worldwide. Further information is at [www.MarlinLLC.com](http://www.MarlinLLC.com) .