

# Media Release

# Waikato DHB selects iSOFT to deliver modern laboratory solution

**Sydney – 30 June 2010 –** Waikato District Health Board in New Zealand has today signed a NZ\$2.95 million, five-year deal with iSOFT for a laboratory information system to improve the speed, accuracy and reporting of 6.5 million test results a year.

The move provides a single solution for all of Waikato Hospital's pathology services and 190 laboratory staff, but will also be watched closely by other health authorities in New Zealand and Australia that are set to upgrade to modern laboratory systems.

Proven at over 300 laboratories across Europe and Asia, iSOFT Laboratory covers all laboratory functions including anatomical pathology. Full traceability meets all statutory regulations and provides sophisticated statistical information on the laboratory's business to enable effective decision making. Increased productivity and quicker turnaround of test results also enables faster intervention to improve patient care.

Waikato Hospital's hematologist and pathologist Dr Hugh Goodman said the laboratory's work flow will be greatly enhanced. "Clinicians need reliable, timely information from the laboratory and the system will enhance these core functions as well as preparing the ground for future initiatives such as electronic ordering," Dr Goodman said.

"This has been a clinically-led project with the primary goal of delivering genuine business transformation and world-class laboratory services," said Christopher Goldsmith, Waikato DHB's acting Chief Information Officer.

"The iSOFT laboratory solution is a critical part of our organisation's commitment to providing New Zealanders with best-of-breed clinical services. We anticipate realising the benefits of this investment through enabling our clinicians to access world-class technologies.

"This has been a partnership between clinical, medical, IT and business leaders who have worked diligently to maximise the opportunity of this investment," Goldsmith said.

"True clinical leadership has been demonstrated, where the synergy of all disciplines results in a transformation outcome that will deliver significant business benefits to patients.

"This is the model for delivering information technology from now on - strong clinical leadership, owned by everyone," he said.

"This has been a high-profile project and the first IS project to be approved by the new National Health Board," said James Rice, Managing Director of iSOFT Australia and New Zealand. "We have worked in a genuine partnership with Waikato District Health Board to define a solution to meet its current and future needs.

"It also demonstrates our commitment to laboratory services in Australia and New Zealand, which is key with a number of health authorities set to replace a host of legacy systems that are no longer supported."

The bulk of Waikato's laboratory services are based at Waikato hospital, but it also provides pathology services at the Thames, Te Kuiti, Tokoroa, and Taumarunui rural hospitals.

The Waikato DHB analyses around 600,000 specimens a year, producing 6.5 million test results.

The majority of testing is performed for Waikato Hospital's inpatients and outpatients. But a considerable number of laboratory tests are also performed on specimens from community-based patients on behalf of other providers in the Midland area.

The iSOFT contract includes support and maintenance for five years, with the solution due to be installed next year.

### End of release

You are currently subscribed to iSOFT News. If you no longer wish to receive these alerts please reply to this email with 'unsubscribe' in the subject line.

## For further information contact:

Gary Cohen Executive Chairman & CEO iSOFT Group Limited t: +61 2 8251 6700 e: gary.cohen@isofthealth.com Sally Durrant Head of Brand and Communications iSOFT Group Limited t: +61 2 8115 6362 e: sally.durrant@isofthealth.com

### About iSOFT Group

iSOFT Group Limited (ASX: ISF) is the largest health information technology company listed on the Australian Securities Exchange, and among the world's biggest providers of advanced application solutions in modern healthcare economies.

iSOFT works with healthcare professionals to design and build software applications that answer all of the difficult questions posed by today's healthcare delivery challenges. Our solutions act as a catalyst for change, supporting free exchange of critical information across diverse care settings and participating organisations.

Today, more than 13,000 provider organisations in over 40 countries use iSOFT's solutions to manage patient information and drive improvements in their core processes. The group's sustainable development is delivered through careful planning, in-depth analysis of the market, and anticipation of our clients' evolving requirements. Our business is driven by the collective talent, experience and commitment of more than 4,700 specialists in 19 countries worldwide, including more than 2,700 technology and development professionals.

# Media Release

A global network of iSOFT subsidiaries, supported by an extensive partner network, provides substantial experience of national healthcare markets. As a result, we offer our clients comprehensive knowledge of local market requirements in terms of culture, language, working practices, regulation and organizational structure.

ISOFT

#### www.isofthealth.com